



VEHICLE DESCRIPTION

# LINCOLN AVIATOR

PN L00191

2023 AWD GRAND TOURING I  
119" WHEELBASE  
3.0L V6 GT PLUG-IN HYBRID  
MOD HYBRID TRANSMISSION

EXTERIOR  
GILDED GREEN MET CC  
INTERIOR  
ROAST LEATHER SEAT SURFACES

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

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| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• CHARGE PORT DOOR</li> <li>• DUAL EXHAUST SYSTEM W/BRIGHT QUAD TIPS</li> <li>• EASY FUEL CAPLESS FILLER</li> <li>• GRILLE- BRIGHT CHROME</li> <li>• LIGHT TOUCH HANDLE</li> <li>• MIRRORS-HEATED/AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF® W/ POWER SHADE</li> <li>• REAR WIPER/WASHER/DEFROST</li> <li>• ROOF RACK SIDE RAILS</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 10.1" LCD CENTERSTACK SCREEN</li> <li>• 12.3" LCD DIG INSTR CLUSTER</li> <li>• AMBIENT LIGHTING</li> <li>• DUAL ILLUM VANITY MIRRORS</li> <li>• LEATHER WRAPPED STR WHEEL W/CRUISE AND AUDIO CONTROL</li> <li>• POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY</li> <li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li> <li>• QUAD-ZONE CLIMATE CONTROL</li> <li>• SYMPHONIC CHIMES</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• CABIN PARTICULATE AND ODOR FILTER</li> <li>• INTELL ACCESS W/PUSH START</li> <li>• LANE-KEEPING SYSTEM</li> <li>• LINCOLN CONNECT™- 4G MODEM WITH WIFI CAPABILITY</li> <li>• LINCOLN DRIVE MODES</li> <li>• RAIN-SENSING WIPERS</li> <li>• REMOTE START</li> <li>• SECURICODE™ KEYLESS KEYPAD</li> <li>• SYNC3® W/ VOICE ACT NAV</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC®</li> <li>• AIRBAGS - SAFETY CANOPY®</li> <li>• AIRBAGS-DRVR&amp;PASS KNEE</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AUTO HIGH BEAMS</li> <li>• EV PEDESTRIAN WARNING</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> |
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**INCLUDED ON THIS VEHICLE**

(MSRP)

<b>EQUIPMENT GROUP 301A</b>	5,840.00
•ELEMENTS PACKAGE PLUS	
•HEATED STEERING WHEEL	
•AUTO AIR REFRESH	
•HTD/VNT DRV/PASS/2R O/B STS	
•HEATED VISIOBLADE WIPERS	
•LINCOLN CO-PILOT360 1.5 PLUS	
•ACTIVE PARK ASSIST 2.0	
•REVERSE BRAKE ASSIST	
•INTEL ADAPT CRUISE CONTROL	
•PHONE AS A KEY	
<b>OPTIONAL EQUIPMENT/OTHER</b>	
2023 MODEL YEAR	
GILDED GREEN MET CC	750.00
.21" MACH ALUM WHL W/PNT PCKET .P275/45R21 A/S TIRES	
FLOOR LINERS,FRONT & 2ND ROW	200.00
50 STATE EMISSIONS	NO CHARGE
HEAD-UP DISPLAY	
CLASS IV TRAILER TOW PACKAGE	500.00
.BLIND SPOT W/ TRLR CVR	
ILLUMINATION PACKAGE	2,100.00
.ILLUMINATED LINCOLN STAR	
.ADAPTIVE PIXEL LED HDLMPS	
2ND ROW BENCH PWR TIP-SLIDE	NO CHARGE
HANDS-FREE LIFTGATE DELETE	- 55.00
FRONT LICENSE PLATE BRACKET	NO CHARGE
<b>DEALER INSTALLED OPTIONS</b>	
AWFL 3rd Row w/o Console (Benc	155.00



**PRICE INFORMATION**

BASE PRICE	\$69,190.00
TOTAL OPTIONS/OTHER	9,490.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>78,680.00</b>
DESTINATION & DELIVERY	1,195.00

**TOTAL MSRP \$79,875.00**

RAMP ONE	CU41
RAMP TWO	CONVOY
ITEM #:	14-B408 O/T 1

LINCOLN AUTOMOTIVE FINANCIAL SERVICES  
Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit [www.lincolnafs.com](http://www.lincolnafs.com).

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

**SPECIAL ORDER**  
NG251 N RD 2X 330 000248 07 25 22

**EPA DOT Fuel Economy and Environment** Plug-In Hybrid Vehicle Electricity-Gasoline

**Fuel Economy** Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

<p><b>Electricity + Gasoline</b> Charge Time: 3.5 hours (240V)</p> <p><b>56</b> MPGe combined city/highway</p> <p>0.0 gallons per 100 miles 60 kW-hrs per 100 miles</p>	<p><b>Gasoline Only</b></p> <p><b>23</b> MPG combined city/highway</p> <p>4.3 gallons per 100 miles</p>	<p><b>You save \$0</b> in fuel costs over 5 years compared to the average new vehicle.</p>
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**Driving Range**  
Electricity + Gasoline: 0 to 21 miles | Gasoline only: 21 to 460 miles

**Annual fuel cost \$1,600**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only) **Smog Rating** (tailpipe only)

MPG 6 | CO2 8 | Best 10 | Smog 7 | Best 10

This vehicle emits 209 grams CO2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel and electricity also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

**Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon and \$14 per kW-hr. This is a dual fueled automobile. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.**

**fuelconomy.gov**  
Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score Not Rated**  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Side Crash	Front seat Rear seat	Not Rated
Rollover		Not Rated

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

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**Lincoln Protect™**

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPNL00191 TO 59173

Msg & Data rates may apply. Text HELP for help

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