



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2027 NAV L 4X4 BLACK LABEL
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR

CHROMA CAVIAR DARK GRAY MET

INTERIOR

ATMOSPHERIC OPULENCE LTHR

VE

L00966

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE			
EXTERIOR - GRILLE-RAD COPR W/FULL JWL - HEADLAMPS - ADAPTIVE PIXEL PROJECTOR - ILLUMINATED LINCOLN STAR - LED TAILLAMPS - LINCOLN EMBRACE - MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS - OPEN ON APPROACH - LINCOLN SPLIT GATE - PANORAMIC VISTA ROOF W/POWER SHADE - POWER DEPLOYABLE RUNNING BOARDS - PAINTED EBONY	INTERIOR 11.1 CENTERSTACK SCREEN 48-INCH DISPLAY - PEDALS - PWR ADJ W/MEMORY - POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT - PREMIUM AMBIENT LIGHTING - PREM LTHR WRPD&HTD STR WHL - PRO POWER ONBOARD™ - 400W - PWR TLT/TLS STR CLMN W/MEM - REJUVENATE PACKAGE - SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY - SEATS-PERF POS 30-WAY DRV&28-WAY PERF POS PASSENGER - SEATS - REAR HEATED	FUNCTIONAL 360 DEGREE CAMERA - ADAPTIVE SUSPENSION - AMBIENT LIGHTING - DYNAMIC BRAKE SUPPORT - FRONT/REAR PARKING SENSORS - INTELL ACCESS W/PUSH START - LINCOLN CO-PILOT360®DR2.0 - LINCOLN DIGITAL EXPERIENCE - LINCOLN DRIVE MODES - PHONE AS A KEY - RAIN-SENSING WIPERS - REVEL® ULTIMA 3D 28-SPKRS - SYMPHONIC CHIMES - WIRELESS CHARGING PAD - UNIVERSAL GARAGE DOOR OPEN	SAFETY/SECURITY - ADVANCETRAC™WITH RSC - AIRBAGS-DUAL-STAGE FRONT - AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS - ENHANCED SECURITY SYSTEM - PERIMETER ALARM - PERSONAL SAFETY SYSTEM™ - PRE-COLLISION ASSIST W/AEB - TIRE PRESSURE MONITOR SYS
WARRANTY 4YR/50K MILE WARRANTY 4YR/50K PICKUPDELIVERY SVC 4YR/50K PREM MAINTENANCE 6YR/70K MI POWERTRAIN WARR			

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
EQUIPMENT GROUP 801A	3,495.00	BASE PRICE	\$120,995.00
		TOTAL OPTIONS/OTHER	14,855.00
OPTIONAL EQUIPMENT/OTHER			
2027 MODEL YEAR		TOTAL VEHICLE & OPTIONS/OTHER	135,850.00
CHROMA CAVIAR DARK GRAY MET	2,000.00	DESTINATION & DELIVERY	2,895.00
P285/40R24 ALL-SEASON BSW			
ALL-WTHR FLOOR LINERS W/ MATS	245.00	BLACK LABEL MEMBER PRIVILEGES	NO CHARGE
HEAVY DUTY TRAILER TOW PKG	750.00	4 year/50,000 Mile Premium Maintenance Plan	
BLUECRUISE EQUIP: 4 YEAR INCL SIRIUSXM W/360L (4 YR PLAN)	400.00	Remote New Vehicle Delivery	
24" RAD CPR ALUM WHL W/BM FNSH CONN PKG: 4 YR INCL W/LNCN-APP		Remote service pickup and re-delivery (50 Mile Radius)	
SECURE PKG: 4 YR INCLUDED		Anytime car wash	
BLACK LABEL SPECIAL EDITION	7,850.00	Travel Collection	
.BLACK PAINTED ROOF		Lincoln Access Rewards	
FRONT LICENSE PLATE BRACKET	NO CHARGE	(70,000 Welcome Points)	
50 STATE EMISSIONS	NO CHARGE		
DEALER INSTALLED OPTIONS		Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.	
FLOOR MATS 3RD ROW	115.00		

B L A C K

L A B E L

	RAMP ONE		TOTAL MSRP \$138,745.00
	CA79	CONVOY	
	RAMP TWO	ITEM #:	Scan The QR Code to get more details about this vehicle
		42-Z22H O/T 2	
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		TF121 N RD 2X 715 000122 06 12 26

EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



17

MPG

combined city/hwy

15

city

22

highway

5.9

gallons per 100 miles

You spend

\$5,750

more in fuel costs over 5 years

compared to the average new vehicle.

Standard SUVs range from 13 to 115 MPG. The best vehicle rates 146 MPGe.

Annual fuel cost

\$2,750

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

3

1

10

Best

Smog Rating (tailpipe only)

5

1

10

Best

This vehicle emits 523 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 29 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.10 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

★★★★★

★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat Rear seat

★★★★★

★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.



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