

VEHICLE DESCRIPTION

# LINCOLN NAVIGATOR

2023 NAV L 4X4 BLACK LABEL  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
CHROMA CRYSTAL BLUE PREMIUM  
INTERIOR  
CHALET THEME

PE **L03813**

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

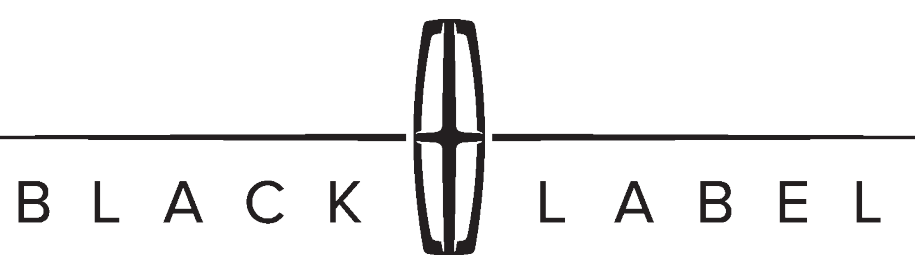
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| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• GRILLE - CHROME MESH</li> <li>• HEADLAMPS - ADAPTIVE PIXEL PROJECTOR</li> <li>• ILLUMINATED LINCOLN STAR</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• LINCOLN EMBRACE</li> <li>• MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>• POWER ILLUMINATED RUNNING BOARDS</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 12" LCD DIG INSTR CLUSTER</li> <li>• FLOORMATS-1ST/2ND/3RD ROWS</li> <li>• HEATED STEERING WHEEL</li> <li>• POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY</li> <li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li> <li>• PREMIUM AMBIENT LIGHTING</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• SEATS-HTD/VENTILATED REAR</li> <li>• SEATS-PERFECT POSITION</li> <li>• 30-WAY ACTIVE MOTION</li> <li>• TRI-ZONE CLIMATE CONTROL</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ADAPT SUSPEN W/RD PREVIEW</li> <li>• CNCTD BLT-IN NAV(3-YR INC)</li> <li>• DYNAMIC BRAKE SUPPORT</li> <li>• FWD/SD/RR PARKING SENSORS</li> <li>• HEAD-UP DISPLAY</li> <li>• INTEL ADAPT CRUISE CONTROL</li> <li>• LINCOLN BLUECRUISE 1.0</li> <li>• LINCOLN DRIVE MODES</li> <li>• PHONE AS A KEY</li> <li>• REVEL® ULTIMA 3D 28-SPKRS</li> <li>• SPEED SIGN RECOGNITION</li> <li>• SYNC®4 W/EVR &amp; 13.2" SCRIN</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• ENHANCED SECURITY SYSTEM</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 4YR/50K PREM MAINTENANCE</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
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<b>INCLUDED ON THIS VEHICLE</b>	(MSRP)		(MSRP)
<b>EQUIPMENT GROUP 800A</b>			
<b>OPTIONAL EQUIPMENT/OTHER</b>			
2023 MODEL YEAR			
CHROMA CRYSTAL BLUE PREMIUM	2,000.00		
PERFECT POSITION ST W/ACT MOTN			
BLK LABEL SPECIAL EDITION PKG	6,695.00		
ROOF RACK - BLACK			
.22" BLACK PAINTED ALUM WHEEL			
2ND ROW CAPTAIN W/PASS THRU	NO CHARGE		
ALL WTHR LINERS W/CARPET MATS	200.00		
ENHANCED SECURITY ALARM	NO CHARGE		
3.73 NON-LMTD SLIP REAR AXLE	NO CHARGE		
LIFTGATE - STANDARD FUNCTIONAL	- 55.00		
ACTIVE PARK ASSIST 2.0 DELETE	- 365.00		
FRONT LICENSE PLATE BRACKET	NO CHARGE		

**PRICE INFORMATION**

BASE PRICE	\$112,300.00
TOTAL OPTIONS/OTHER	8,475.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>120,775.00</b>
DESTINATION & DELIVERY	1,695.00
<b>BLACK LABEL MEMBER PRIVILEGES</b>	<b>NO CHARGE</b>
4 year/50,000 Mile Premium Maintenance Plan	
Remote New Vehicle Delivery	
Remote service pickup and re-delivery (50 Mile Radius)	
Anytime car wash	
Travel Collection	
Lincoln Access Rewards (70,000 Welcome Points)	


Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



	RAMP ONE		<b>TOTAL MSRP \$122,470.00</b>
	<b>CA1K</b>		
	RAMP TWO	<b>RAIL</b>	 <p>LINCOLN AUTOMOTIVE FINANCIAL SERVICES</p> <p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafcs.com">www.lincolnafcs.com</a>.</p>
		ITEM #: <b>63-R275 O/T 1</b>	
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			<p><b>SPECIAL ORDER</b></p> <p><b>Z489 D RD 2X 320 000004 12 21 22</b></p>

**EPA DOT Fuel Economy and Environment** Gasoline Vehicle

**Fuel Economy**



# 18

MPG

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

16

city

22

highway

5.6 gallons per 100 miles

**You spend**

# \$4,250

**more in fuel costs over 5 years**

compared to the average new vehicle.

**Annual fuel cost**

# \$2,450

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)

1 4 10

Best

This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

**Smog Rating** (tailpipe only)





1 6 10

Best


Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code



GOVERNMENT 5-STAR SAFETY RATINGS

**Overall Vehicle Score**

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash**

Not Rated

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash**

★★★★★

Based on the risk of injury in a side impact.

**Rollover**


★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features



Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)


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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPEL03813 TO 59173

Msg & Data rates may apply. Text HELP for help



[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)