



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV L 4X4 BLACK LABEL
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
CHROMA CRYSTAL BLUE PREMIUM
INTERIOR
CHALET THEME

PE L03813

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE			
EXTERIOR <ul style="list-style-type: none">GRILLE - CHROME MESHHEADLAMPS - ADAPTIVE PIXEL PROJECTORILLUMINATED LINCOLN STARLED FOG LAMPSLED TAILLAMPSLINCOLN EMBRACEMIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPSPANORAMIC VISTA ROOF W/ POWER SHADEPOWER ILLUMINATED RUNNING BOARDS	INTERIOR <ul style="list-style-type: none">12" LCD DIG INSTR CLUSTERFLOORMATS-1ST/2ND/3RD ROWSHEATED STEERING WHEELPOWER TILT/TELESCOPING STEERING WHEEL W/MEMORYPOWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLATPREMIUM AMBIENT LIGHTINGSEATS-HTD/VENTILATED FRONT W/DRIVER MEMORYSEATS-HTD/VENTILATED REARSEATS-PERFECT POSITION30-WAY ACTIVE MOTIONTRI-ZONE CLIMATE CONTROL	FUNCTIONAL <ul style="list-style-type: none">360 DEGREE CAMERAADAPT SUSPEN W/RD PREVIEWCNCTD BLT-IN NAV(3-YR INC)DYNAMIC BRAKE SUPPORTFWD/SD/RR PARKING SENSORSHEAD-UP DISPLAYINTEL ADAPT CRUISE CONTROLLINCOLN BLUECRUISE 1.0LINCOLN DRIVE MODESPHONE AS A KEYREVEL® ULTIMA 3D 28-SPKRSSPEED SIGN RECOGNITIONSYNC®4 W/EVR & 13.2" SCRNWIRELESS CHARGING PAD	SAFETY/SECURITY <ul style="list-style-type: none">ADVANCETRAC™WITH RSCAIRBAGS-DUAL-STAGE FRONTAIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINSENHANCED SECURITY SYSTEMPERIMETER ALARMPERSONAL SAFETY SYSTEM™PRE-COLLISION ASSIST W/AEBTIRE PRESSURE MONITOR SYS WARRANTY <ul style="list-style-type: none">4YR/50K MILE WARRANTY4YR/50K PICKUPDELIVERY SVC4YR/50K PREM MAINTENANCE6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
EQUIPMENT GROUP 800A		BASE PRICE	\$112,300.00
		TOTAL OPTIONS/OTHER	8,475.00
OPTIONAL EQUIPMENT/OTHER			
2023 MODEL YEAR		TOTAL VEHICLE & OPTIONS/OTHER	120,775.00
CHROMA CRYSTAL BLUE PREMIUM	2,000.00	DESTINATION & DELIVERY	1,695.00
PERFECT POSITION ST W/ACT MOTN			
BLK LABEL SPECIAL EDITION PKG	6,695.00	BLACK LABEL MEMBER PRIVILEGES	NO CHARGE
.ROOF RACK - BLACK		4 year/50,000 Mile Premium	
.22" BLACK PAINTED ALUM WHEEL		Maintenance Plan	
2ND ROW CAPTAIN W/PASS THRU	NO CHARGE	Remote New Vehicle Delivery	
ALL WTHR LINERS W/CARPET MATS	200.00	Remote service pickup and re-delivery	
ENHANCED SECURITY ALARM	NO CHARGE	(50 Mile Radius)	
3.73 NON-LMTED SLIP REAR AXLE	NO CHARGE	Anytime car wash	
LIFTGATE - STANDARD FUNCTIONAL	- 55.00	Travel Collection	
ACTIVE PARK ASSIST 2.0 DELETE	- 365.00	Lincoln Access Rewards	
FRONT LICENSE PLATE BRACKET	NO CHARGE	(70,000 Welcome Points)	
		Privileges available across Black Label dealer network.	
		See your Lincoln Black Label Dealership for complete details.	



	RAMP ONE		TOTAL MSRP \$122,470.00
	CA1K		
	RAMP TWO	RAIL	<div><div></div><div>LINCOLN AUTOMOTIVE FINANCIAL SERVICES</div></div> <div>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</div>
		ITEM #: 63-R275 O/T 1	
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		SPECIAL ORDER Z489 D RD 2X 320 000004 12 21 22

EPA
DOT

Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

18

MPG

combined city/hwy

16

city

22

highway

5.6 gallons per 100 miles

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

4

10

Best

1

6

10

Best

This vehicle emits 498 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★ ★★★★★
Based on the risk of injury in a side impact.		
Rollover	★★★★	
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

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WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, v vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phtl lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.