



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV L 4X4 BLACK LABEL
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
CHROMA CRYSTAL BLUE PREMIUM
INTERIOR
CHALET THEME

PE L12574

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE			
EXTERIOR - GRILLE - CHROME MESH - HEADLAMPS - ADAPTIVE PIXEL PROJECTOR - ILLUMINATED LINCOLN STAR - LED FOG LAMPS - LED TAILLAMPS - LINCOLN EMBRACE - MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS - PANORAMIC VISTA ROOF W/POWER SHADE - POWER ILLUMINATED RUNNING BOARDS	INTERIOR 12" LCD DIG INSTR CLUSTER - FLOORMATS-1ST/2ND/3RD ROWS - HEATED STEERING WHEEL - POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY - POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT - PREMIUM AMBIENT LIGHTING - SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY - SEATS-HTD/VENTILATED REAR - SEATS-PERFECT POSITION 30-WAY ACTIVE MOTION - TRI-ZONE CLIMATE CONTROL	FUNCTIONAL 360 DEGREE CAMERA - ADAPT SUSPEN W/RD PREVIEW - CNCTD BLT-IN NAV(3-YR INC) - DYNAMIC BRAKE SUPPORT - FWD/SD/RR PARKING SENSORS - HEAD-UP DISPLAY - INTEL ADAPT CRUISE CONTROL - LINCOLN BLUECRUISE 1.0 - LINCOLN DRIVE MODES - PHONE AS A KEY - REVEL® ULTIMA 3D 28-SPKRS - SPEED SIGN RECOGNITION - SYNC®4 W/EVR & 13.2" SCRN - WIRELESS CHARGING PAD	SAFETY/SECURITY - ADVANCETRAC™WITH RSC - AIRBAGS-DUAL-STAGE FRONT - AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS - ENHANCED SECURITY SYSTEM - PERIMETER ALARM - PERSONAL SAFETY SYSTEM™ - PRE-COLLISION ASSIST W/AEB - TIRE PRESSURE MONITOR SYS WARRANTY 4YR/50K MILE WARRANTY 4YR/50K PICKUPDELIVERY SVC 4YR/50K PREM MAINTENANCE 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
EQUIPMENT GROUP 800A •22" 14-SPK BMA WHL/EBNY PCKTS •EMBRACE - LIT GRILLE STAR •TRI-ZONE ELECTRONIC TEMP CNTR •BRANDED AUDIO SDARS HD •PRIVACY GLASS		BASE PRICE TOTAL OPTIONS/OTHER	\$112,300.00 8,475.00
OPTIONAL EQUIPMENT/OTHER 2023 MODEL YEAR CHROMA CRYSTAL BLUE PREMIUM PERFECT POSITION ST W/ACT MOTN BLK LABEL SPECIAL EDITION PKG .ROOF RACK - BLACK .22" BLACK PAINTED ALUM WHEEL 2ND ROW CAPTAIN W/PASS THRU ALL WTHR LINERS W/CARPET MATS ENHANCED SECURITY ALARM 3.73 NON-LMTED SLIP REAR AXLE LIFTGATE - STANDARD FUNCTIONAL ACTIVE PARK ASSIST 2.0 DELETE	2,000.00 6,695.00 NO CHARGE 200.00 NO CHARGE NO CHARGE - 55.00 - 365.00	TOTAL VEHICLE & OPTIONS/OTHER DESTINATION & DELIVERY BLACK LABEL MEMBER PRIVILEGES NO CHARGE 4 year/50,000 Mile Premium Maintenance Plan Remote New Vehicle Delivery Remote service pickup and re-delivery (50 Mile Radius) Anytime car wash Travel Collection Lincoln Access Rewards (70,000 Welcome Points) Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.	120,775.00 1,895.00



	RAMP ONE		TOTAL MSRP \$122,670.00
	CA22		
	RAMP TWO	CONVOY	 LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.
		ITEM #: 22-B090 O/T 1	
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		SPECIAL ORDER PE151 N RD 2X 330 000277 05 15 23

EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18MPG

combined city/hwy

16city

22highway

5.6gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend \$4,250 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only) 4

Smog Rating (tailpipe only) 6

This vehicle emits 498 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		Not Rated

Side Crash	Front seat	★★★★★
	Rear seat	★★★★★
Based on the risk of injury in a side impact.		

Rollover	★★★★
Based on the risk of rollover in a single-vehicle crash.	

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LPEL12574 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/