



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2026 NAV L 4X4 BLACK LABEL  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
CHROMA CAVIAR DARK GRAY MET  
INTERIOR  
INVITATION OPUL LTHR SURF

TE L12493

| STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                        |
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| <b>EXTERIOR</b> <ul style="list-style-type: none"><li>• GRILLE-SATIN ALUM FULL JWL</li><li>• HEADLAMPS - ADAPTIVE PIXEL PROJECTOR</li><li>• ILLUMINATED LINCOLN STAR</li><li>• LED TAILLAMPS</li><li>• LINCOLN EMBRACE</li><li>• LINCOLN SPLIT GATE</li><li>• MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li><li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li><li>• POWER DEPLOYABLE RUNNING BOARDS - PAINTED EBONY</li></ul> | <b>INTERIOR</b> <ul style="list-style-type: none"><li>• 11.1 CENTERSTACK SCREEN</li><li>• 48-INCH DISPLAY</li><li>• PEDALS - PWR ADJ W/MEMORY</li><li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li><li>• PREMIUM AMBIENT LIGHTING</li><li>• PREM LTHR WRPD&amp;HTD STR WHL</li><li>• PWR TLT/TLS STR CLMN W/MEM</li><li>• REJUVENATE PACKAGE</li><li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li><li>• SEATS-HTD/VENTILATED REAR</li><li>• SEATS-PERF POS 30-WAY DRV&amp;28-WAY PERF POS PASSENGER</li><li>• TRI-ZONE CLIMATE CONTROL</li></ul> | <b>FUNCTIONAL</b> <ul style="list-style-type: none"><li>• 360 DEGREE CAMERA</li><li>• ADAPTIVE SUSPENSION</li><li>• DYNAMIC BRAKE SUPPORT</li><li>• FRONT/REAR PARKING SENSORS</li><li>• INTELL ACCESS W/PUSH START</li><li>• LINCOLN CO-PILOT360®DR2.0</li><li>• LINCOLN DIGITAL EXPERIENCE</li><li>• LINCOLN DRIVE MODES</li><li>• PHONE AS A KEY</li><li>• RAIN-SENSING WIPERS</li><li>• REVEL® ULTIMA 3D 28-SPKRS</li><li>• SPEED SIGN RECOGNITION</li><li>• WIRELESS CHARGING PAD</li><li>• UNIVERSAL GARAGE DOOR OPEN</li></ul> | <b>SAFETY/SECURITY</b> <ul style="list-style-type: none"><li>• ADVANCETRAC™WITH RSC</li><li>• AIRBAGS-DUAL-STAGE FRONT</li><li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li><li>• ENHANCED SECURITY SYSTEM</li><li>• PERIMETER ALARM</li><li>• PERSONAL SAFETY SYSTEM™</li><li>• PRE-COLLISION ASSIST W/AEB</li><li>• TIRE PRESSURE MONITOR SYS</li></ul> |
| <b>WARRANTY</b> <ul style="list-style-type: none"><li>• 4YR/50K MILE WARRANTY</li><li>• 4YR/50K PICKUPDELIVERY SVC</li><li>• 4YR/50K PREM MAINTENANCE</li><li>• 6YR/70K MI POWERTRAIN WARR</li></ul>                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                        |

| INCLUDED ON THIS VEHICLE        | (MSRP)   | PRICE INFORMATION                                                                                                     | (MSRP)       |
|---------------------------------|----------|-----------------------------------------------------------------------------------------------------------------------|--------------|
| <b>EQUIPMENT GROUP 800A</b>     |          | BASE PRICE                                                                                                            | \$122,525.00 |
|                                 |          | TOTAL OPTIONS/OTHER                                                                                                   | 2,245.00     |
| <b>OPTIONAL EQUIPMENT/OTHER</b> |          | TOTAL VEHICLE & OPTIONS/OTHER                                                                                         | 124,770.00   |
| 2026 MODEL YEAR                 |          | DESTINATION & DELIVERY                                                                                                | 2,895.00     |
| CHROMA CAVIAR DARK GRAY MET CC  | 2,000.00 | <b>BLACK LABEL MEMBER PRIVILEGES</b>                                                                                  | NO CHARGE    |
| P275/50R22 ALL-SEASON BSW       |          | 4 year/50,000 Mile Premium Maintenance Plan                                                                           |              |
| ALL-WTHR FLOOR LINERS W/ MATS   | 245.00   | Remote New Vehicle Delivery                                                                                           |              |
| BLUECRUISE EQUIP: 4 YEAR INCL   |          | Remote service pickup and re-delivery (50 Mile Radius)                                                                |              |
| 22" HG EBONY BM ALUM WHL        |          | Anytime car wash                                                                                                      |              |
| CONN PKG: 4 YR INCL W/LNCN-APP  |          | Travel Collection                                                                                                     |              |
| SECURE PKG: 4 YR INCLUDED       |          | Lincoln Access Rewards (70,000 Welcome Points)                                                                        |              |
|                                 |          | Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details. |              |



|      |                                                                                                                                                                                                                                               |               |                                                               |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------------------------------|
|      | RAMP ONE                                                                                                                                                                                                                                      | CONVOY        | TOTAL MSRP    \$127,665.00                                    |
| CA1K |                                                                                                                                                                                                                                               |               |                                                               |
|      | RAMP TWO                                                                                                                                                                                                                                      | ITEM #:       | Scan The QR Code to<br>get more details about<br>this vehicle |
|      |                                                                                                                                                                                                                                               | 22-Z75Z O/T 2 |                                                               |
|      | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |               | TE282 N RD 2X 625 000018 05 28 26                             |

EPA DOT

Fuel Economy and Environment

17

combined city/hwy

15

city

22

highway

5.9

gallons per 100 miles

You spend

\$6,000

more in fuel costs over 5 years

compared to the average new vehicle.

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

3

10

Best

1

5

10

Best

This vehicle emits 512 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 29 MPG and costs \$8,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.30 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat Rear seat

★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

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WARNING:

Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

LINCOLN

AUTOMOTIVE

FINANCIAL

SERVICES

Get approved online at [www.lincolnafs.com](http://www.lincolnafs.com)