



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV L 4X4 BLACK LABEL
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
INFINITE BLACK
INTERIOR
INVITATION THEME

PE L16503

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- ILLUMINATED LINCOLN STAR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

INTERIOR

- 12" LCD DIG INSTR CLUSTER
- FLOORMATS-1ST/2ND/3RD ROWS
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- PREMIUM AMBIENT LIGHTING
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- SEATS-PERFECT POSITION
- 30-WAY ACTIVE MOTION
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- 360 DEGREE CAMERA
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- DYNAMIC BRAKE SUPPORT
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN BLUECRUISE 1.0
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- REVEL® ULTIMA 3D 28-SPKRS
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCRΝ
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE		(MSRP)	PRICE INFORMATION		(MSRP)
EQUIPMENT GROUP 800A			BASE PRICE		\$112,300.00
OPTIONAL EQUIPMENT/OTHER			TOTAL OPTIONS/OTHER		3,300.00
PERFECT POSITION ST W/ACT MOTN			TOTAL VEHICLE & OPTIONS/OTHER		115,600.00
ADVANCED CARGO MANAGER		625.00	DESTINATION & DELIVERY		1,895.00
2ND ROW CAPTAIN W/MASSAGE		200.00	BLACK LABEL MEMBER PRIVILEGES		NO CHARGE
ALL WTHR LINERS W/CARPET MATS			4 year/50,000 Mile Premium Maintenance Plan		
BLACK LABEL UNIQUE MESH GRILLE			Remote New Vehicle Delivery		
ENHANCED SECURITY ALARM	NO CHARGE		Remote service pickup and re-delivery (50 Mile Radius)		
HEAVY DUTY TRAILER TOW PKG		2,600.00	Anytime car wash		
ROOF RACK WITH CROSSBARS		250.00	Travel Collection		
ELECTRONIC TRACTION ASSIST			Lincoln Access Rewards		
22" 14-SPK BMA WHL/EBNY PCKTS			(70,000 Welcome Points)		
LIFTGATE - STANDARD FUNCTIONAL	-	55.00	Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.		
ACTIVE PARK ASSIST 2.0 DELETE	-	365.00			
DEALER INSTALLED OPTIONS					
Storage - Cooler Bag		45.00			



	RAMP ONE		TOTAL MSRP \$117,495.00	
	CA22		LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.	
	RAMP TWO	CONVOY		
		ITEM #: 22-3571 O/T 2		
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		PH031 N RD 2X 330 000063 08 03 23	

EPA
DOT

Fuel Economy and Environment

Fuel Economy

18

combined city/hwy

16

city

22

highway

5.6 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

4

10

Best

1

6

10

Best

This vehicle emits 498 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★ ★★★★★
Based on the risk of injury in a side impact.		
Rollover	★★★★	
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

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WARNING:

Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LPEL16503 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/