



VEHICLE DESCRIPTION

# LINCOLN NAVIGATOR

PE L07540

2023 NAV L 4X4 RESERVE  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
STARLIGHT GRAY METALLIC  
INTERIOR  
BLACK ONYX LEATHER

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

**EXTERIOR**

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

**INTERIOR**

- 12" LCD DIG INSTR CLUSTER
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- SEATS-PERFECT POSITION PWR 24-WAY DRVR&PASS W/LUMBAR
- TRI-ZONE CLIMATE CONTROL

**FUNCTIONAL**

- 360 DEGREE CAMERA
- ACTIVEGLIDE
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCRIN
- WIRELESS CHARGING PAD

**SAFETY/SECURITY**

- ADVANCETRAC™ WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

**INCLUDED ON THIS VEHICLE**

(MSRP)

**EQUIPMENT GROUP 201A**

6,310.00

- TRI-ZONE ELECTRONIC TEMP CNTR
- BRANDED AUDIO SDARS HD
- PRIVACY GLASS
- EMBRACE - LIT GRILLE STAR

**OPTIONAL EQUIPMENT/OTHER**

- 2023 MODEL YEAR STARLIGHT GRAY METALLIC BLACK ONYX LEATHER PERFECT POSITION ST W/ACT MOTN 2ND ROW CAPTAIN W/PASS THRU ALL WTHR LINERS W/CARPET MATS ENHANCED SECURITY ALARM 3.73 NON-LMTED SLIP REAR AXLE 22" BMA WHL/PREM PNTD PCKTS LIFTGATE - STANDARD FUNCTIONAL ACTIVE PARK ASSIST 2.0 DELETE FRONT LICENSE PLATE BRACKET
- 750.00
- NO CHARGE
- 200.00
- NO CHARGE
- NO CHARGE
- NO CHARGE
- 55.00
- 365.00
- NO CHARGE

**PRICE INFORMATION**

BASE PRICE	\$97,660.00
TOTAL OPTIONS/OTHER	6,840.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>104,500.00</b>
DESTINATION & DELIVERY	1,895.00

**EPA DOT Fuel Economy and Environment**

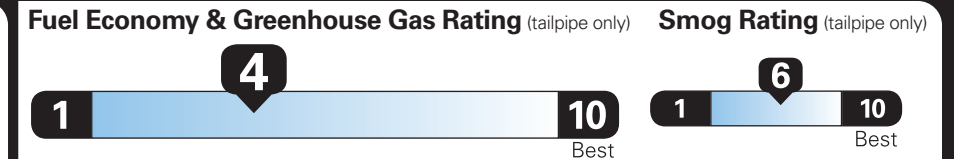
Gasoline Vehicle

**Fuel Economy**  
**18** MPG  
 combined city/hwy city highway  
**5.6** gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

**You spend \$4,250 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$2,450**



This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles



**GOVERNMENT 5-STAR SAFETY RATINGS**

<b>Overall Vehicle Score</b>	<b>Not Rated</b>	
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Frontal Crash</b>	<b>Driver Passenger</b>	<b>Not Rated Not Rated</b>
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	<b>Front seat Rear seat</b>	★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPEL07540 TO 59173



[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)

RAMP ONE	CA1K	CONVOY	LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a> .	<b>TOTAL MSRP \$106,395.00</b>
RAMP TWO	ITEM #: 63-2155 O/T 2			
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			PC022 N RD 2X 330 000065 03 02 23	