



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV L 4X4 RESERVE
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
PRISTINE WHITE METALLIC 3C
INTERIOR
SANDSTONE LEATHER

PE L16641

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

INTERIOR

- 12" LCD DIG INSTR CLUSTER
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- SEATS-PERFECT POSITION PWR 24-WAY DRVR&PASS W/LUMBAR
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- 360 DEGREE CAMERA
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN BLUECRUISE 1.0
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCRIN
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
EQUIPMENT GROUP 201A	6,310.00	BASE PRICE	\$97,660.00
•LUXURY PACKAGE		TOTAL OPTIONS/OTHER	8,260.00
•PERFECT POSITION ST W/ACT MOT			
•EMBRACE - LIT GRILLE STAR			
OPTIONAL EQUIPMENT/OTHER		TOTAL VEHICLE & OPTIONS/OTHER	105,920.00
2023 MODEL YEAR		DESTINATION & DELIVERY	1,895.00
PRISTINE WHITE METALLIC 3C	750.00		
2ND ROW CAPTAIN W/MESSAGE	625.00		
ENHANCED SECURITY ALARM	NO CHARGE		
3.73 NON-LMTED SLIP REAR AXLE	NO CHARGE		
22" 12-SPK BMA WHL/EBNY PCKTS	995.00		
LIFTGATE - STANDARD FUNCTIONAL	- 55.00		
ACTIVE PARK ASSIST 2.0 DELETE	- 365.00		

	RAMP ONE		TOTAL MSRP \$107,815.00
	CM1K		
	RAMP TWO	CONVOY	LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.
		ITEM #: 45-Z703 O/T 2	
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		PH172 N RD 2X 330 000045 08 17 23

EPA
DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18

MPG

combined city/hwy

16

city

22

highway

5.6

gallons per 100 miles

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

Annual fuel cost

\$2,450

This vehicle emits 498 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

4

10

Best

1

6

10

Best



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★ ★★★★★
Based on the risk of injury in a side impact.		
Rollover	★★★★	
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

5LMJJ3LG3PEL16641





WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LP16641 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features







Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.



Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com