



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV L 4X4 RESERVE  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
CERAMIC PEARL  
INTERIOR  
SANDSTONE LEATHER

PE L02075

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

INTERIOR

- 12" LCD DIG INSTR CLUSTER
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- SEATS-PERFECT POSITION PWR 24-WAY DRVR&PASS W/LUMBAR
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- 360 DEGREE CAMERA
- ACTIVEGLIDE
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCRIN
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

| INCLUDED ON THIS VEHICLE        | (MSRP)    | PRICE INFORMATION             | (MSRP)      |
|---------------------------------|-----------|-------------------------------|-------------|
| <b>EQUIPMENT GROUP 201A</b>     | 6,310.00  | BASE PRICE                    | \$97,660.00 |
| •TRI-ZONE ELECTRONIC TEMP CNTR  |           | TOTAL OPTIONS/OTHER           | 8,710.00    |
| •BRANDED AUDIO SDARS HD         |           |                               |             |
| •PRIVACY GLASS                  |           |                               |             |
| •EMBRACE - LIT GRILLE STAR      |           |                               |             |
| <b>OPTIONAL EQUIPMENT/OTHER</b> |           | TOTAL VEHICLE & OPTIONS/OTHER | 106,370.00  |
| 2023 MODEL YEAR                 | 750.00    | DESTINATION & DELIVERY        | 1,895.00    |
| CERAMIC PEARL                   | 250.00    |                               |             |
| ROOF RACK WITH CROSSBARS        |           |                               |             |
| PERFECT POSITION ST W/ACT MOTN  |           |                               |             |
| 2ND ROW CAPTAIN W/MASSAGE       | 625.00    |                               |             |
| ALL WTHR LINERS W/CARPET MATS   | 200.00    |                               |             |
| ENHANCED SECURITY ALARM         | NO CHARGE |                               |             |
| 3.73 NON-LMTED SLIP REAR AXLE   | NO CHARGE |                               |             |
| 22" 12-SPK BMA WHL/EBNY PCKTS   | 995.00    |                               |             |
| LIFTGATE - STANDARD FUNCTIONAL  | - 55.00   |                               |             |
| ACTIVE PARK ASSIST 2.0 DELETE   | - 365.00  |                               |             |

|  |                                                                                                                                                                                                                                               |                          |                                                                                                                                                                                                                                                                                                     |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | RAMP ONE                                                                                                                                                                                                                                      |                          | TOTAL MSRP \$108,265.00                                                                                                                                                                                                                                                                             |
|  | CA22                                                                                                                                                                                                                                          |                          |                                                                                                                                                                                                                                                                                                     |
|  | RAMP TWO                                                                                                                                                                                                                                      | CONVOY                   | <div><div></div><div>LINCOLN<br/>AUTOMOTIVE FINANCIAL SERVICES</div></div> <div>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</div> |
|  |                                                                                                                                                                                                                                               | ITEM #:<br>22-9135 O/T 2 |                                                                                                                                                                                                                                                                                                     |
|  | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |                          | PA113 N RD 2X 330 000018 01 11 23                                                                                                                                                                                                                                                                   |

EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18 MPG

combined city/hwy

16 city

22 highway

5.6 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend \$4,250 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only) 4

Smog Rating (tailpipe only) 6

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

|                                                                                                                        |                      |                     |
|------------------------------------------------------------------------------------------------------------------------|----------------------|---------------------|
| Frontal Crash                                                                                                          | Driver Passenger     | Not Rated Not Rated |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight. |                      |                     |
| Side Crash                                                                                                             | Front seat Rear seat | ★★★★★ ★★★★★         |
| Based on the risk of injury in a side impact.                                                                          |                      |                     |
| Rollover                                                                                                               |                      | ★★★★                |
| Based on the risk of rollover in a single-vehicle crash.                                                               |                      |                     |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPEL02075 TO 59173

Msg & Data rates may apply. Text HELP for help



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