

VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2022 NAV 4X4 BLACK LABEL  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
CHROMA CRYSTAL BLUE PREMIUM  
INTERIOR  
YACHT CLUB THEME

NE L08954

| STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                        |
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| <b>EXTERIOR</b> <ul style="list-style-type: none"><li>• GRILLE - CHROME MESH</li><li>• HEADLAMPS - ADAPTIVE PIXEL PROJECTOR</li><li>• ILLUMINATED LINCOLN STAR</li><li>• LED FOG LAMPS</li><li>• LED TAILLAMPS</li><li>• LINCOLN EMBRACE</li><li>• MIRRORS-HEATED/AUTOFOLD/ SIGNAL/MEMORY/DRV AUTODIM/ SECURITY APPROACH LAMPS</li><li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li><li>• POWER ILLUMINATED RUNNING BOARDS</li></ul> | <b>INTERIOR</b> <ul style="list-style-type: none"><li>• 12" LCD DIG INSTR CLUSTER</li><li>• FLOORMATS-1ST/2ND/3RD ROWS</li><li>• HEATED STEERING WHEEL</li><li>• POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY</li><li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li><li>• PREMIUM AMBIENT LIGHTING</li><li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li><li>• SEATS-HTD/VENTILATED REAR</li><li>• TRI-ZONE CLIMATE CONTROL</li></ul> | <b>FUNCTIONAL</b> <ul style="list-style-type: none"><li>• 360 DEGREE CAMERA</li><li>• ACTIVEGLIDE</li><li>• ADAPT SUSPEN W/RD PREVIEW</li><li>• CNCTD BLT-IN NAV(3-YR INC)</li><li>• DYNAMIC BRAKE SUPPORT</li><li>• FWD/SD/RR PARKING SENSORS</li><li>• HEAD-UP DISPLAY</li><li>• INTEL ADAPT CRUISE CONTROL</li><li>• LINCOLN DRIVE MODES</li><li>• PHONE AS A KEY</li><li>• REVEL® ULTIMA 3D 28-SPKRS</li><li>• SPEED SIGN RECOGNITION</li><li>• SYMPHONIC CHIMES</li><li>• SYNC®4 W/EVR &amp; 13.2" SCRIN</li><li>• WIRELESS CHARGING PAD</li></ul> | <b>SAFETY/SECURITY</b> <ul style="list-style-type: none"><li>• ADVANCETRAC™WITH RSC</li><li>• AIRBAGS-DUAL-STAGE FRONT</li><li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li><li>• ENHANCED SECURITY SYSTEM</li><li>• PERIMETER ALARM</li><li>• PERSONAL SAFETY SYSTEM™</li><li>• PRE-COLLISION ASSIST W/AEB</li><li>• TIRE PRESSURE MONITOR SYS</li></ul> |
| <b>WARRANTY</b> <ul style="list-style-type: none"><li>• 4YR/50K MILE WARRANTY</li><li>• 4YR/50K PICKUPDELIVERY SVC</li><li>• 4YR/50K PREM MAINTENANCE</li><li>• 6YR/70K MI POWERTRAIN WARR</li></ul>                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                        |

| INCLUDED ON THIS VEHICLE                                                                                              | (MSRP)    | PRICE INFORMATION                                      | (MSRP)       |
|-----------------------------------------------------------------------------------------------------------------------|-----------|--------------------------------------------------------|--------------|
| <b>EQUIPMENT GROUP 800A</b>                                                                                           |           | BASE PRICE                                             | \$102,980.00 |
|                                                                                                                       |           | TOTAL OPTIONS/OTHER                                    | 2,325.00     |
| <b>OPTIONAL EQUIPMENT/OTHER</b>                                                                                       |           | TOTAL VEHICLE & OPTIONS/OTHER                          | 105,305.00   |
| 2022 MODEL YEAR                                                                                                       |           | DESTINATION & DELIVERY                                 | 1,695.00     |
| CHROMA CRYSTAL BLUE PREMIUM                                                                                           | 1,750.00  | <b>BLACK LABEL MEMBER PRIVILEGES</b>                   | NO CHARGE    |
| ADVANCED CARGO MANAGER                                                                                                |           | 4 year/50,000 Mile Premium Maintenance Plan            |              |
| 2ND ROW CAPTAIN W/CONSOLE                                                                                             | NO CHARGE | Remote New Vehicle Delivery                            |              |
| BLACK LABEL UNIQUE MESH GRILLE                                                                                        |           | Remote service pickup and re-delivery (50 Mile Radius) |              |
| HEAVY DUTY TRAILER TOW PKG                                                                                            | 940.00    | Anytime car wash                                       |              |
| ELECTRONIC TRACTION ASSIST                                                                                            | NO CHARGE | Travel Collection                                      |              |
| LUXURY PACKAGE                                                                                                        | NO CHARGE | Lincoln Access Rewards                                 |              |
| ACTIVE PARK ASSIST PREP PKG                                                                                           | - 365.00  | (70,000 Welcome Points)                                |              |
| FRONT LICENSE PLATE BRACKET                                                                                           | NO CHARGE |                                                        |              |
| Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details. |           |                                                        |              |



|  |                                                                                                                                                                                                                                               |                          |                                                                                                                                                                                                                                                                               |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | RAMP ONE                                                                                                                                                                                                                                      |                          | TOTAL MSRP \$107,000.00                                                                                                                                                                                                                                                       |
|  | RA5R                                                                                                                                                                                                                                          |                          |                                                                                                                                                                                                                                                                               |
|  | RAMP TWO                                                                                                                                                                                                                                      | RAIL                     | <div>LINCOLN<br/>AUTOMOTIVE FINANCIAL SERVICES</div> <div>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</div> |
|  |                                                                                                                                                                                                                                               | ITEM #:<br>15-F11M O/T 1 |                                                                                                                                                                                                                                                                               |
|  | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |                          | <b>SPECIAL ORDER</b><br>A003 A 7DX AJ 215 000019 09 16 22                                                                                                                                                                                                                     |

EPA DOT

Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

18 MPG

combined city/hwy

16

city

22

highway

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 142 MPGe.

5.6 gallons per 100 miles

You spend

\$3,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$1,950

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1310Best

1610Best

This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.35 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

|                                                                                                                                                                                                                        |                         |                        |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|
| Frontal Crash                                                                                                                                                                                                          | Driver Passenger        | Not Rated<br>Not Rated |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.                                                                                                 |                         |                        |
| Side Crash                                                                                                                                                                                                             | Front seat<br>Rear seat | ★★★★★<br>★★★★★         |
| Based on the risk of injury in a side impact.                                                                                                                                                                          |                         |                        |
| Rollover                                                                                                                                                                                                               | ★★★★                    |                        |
| Based on the risk of rollover in a single-vehicle crash.                                                                                                                                                               |                         |                        |
| Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.<br>Source: National Highway Traffic Safety Administration (NHTSA).<br><a href="http://www.safercar.gov">www.safercar.gov</a> or 1-888-327-4236 |                         |                        |

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

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WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LNEL08954 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)