



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV 4X4 BLACK LABEL  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
INFINITE BLACK  
INTERIOR  
CHALET THEME

PE L01867

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- ILLUMINATED LINCOLN STAR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

INTERIOR

- 12" LCD DIG INSTR CLUSTER
- FLOORMATS-1ST/2ND/3RD ROWS
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- PREMIUM AMBIENT LIGHTING
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- SEATS-PERFECT POSITION
- 30-WAY ACTIVE MOTION
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- 360 DEGREE CAMERA
- ACTIVEGLIDE
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- DYNAMIC BRAKE SUPPORT
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- REVEL® ULTIMA 3D 28-SPKRS
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCRNI
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 800A

- 22" 14-SPK BMA WHL/EBNY PCKTS
- EMBRACE - LIT GRILLE STAR
- TRI-ZONE ELECTRONIC TEMP CNTR
- BRANDED AUDIO SDARS HD
- PRIVACY GLASS

OPTIONAL EQUIPMENT/OTHER

PERFECT POSITION ST W/ACT MOTN

2ND ROW CAPTAIN W/MESSAGE

ALL WTHR LINERS W/CARPET MATS

BLACK LABEL UNIQUE MESH GRILLE

ENHANCED SECURITY ALARM

3.73 NON-LMTD SLIP REAR AXLE

LINCOLN PLAY-REAR SEAT ENT

LIFTGATE - STANDARD FUNCTIONAL

ACTIVE PARK ASSIST 2.0 DELETE

FRONT LICENSE PLATE BRACKET

TAG 234M170

2

625.00

200.00

NO CHARGE

NO CHARGE

2,195.00

- 55.00

- 365.00

NO CHARGE

PRICE INFORMATION

BASE PRICE

\$109,255.00

TOTAL OPTIONS/OTHER

2,600.00

TOTAL VEHICLE & OPTIONS/OTHER

111,855.00

DESTINATION & DELIVERY

1,695.00

BLACK LABEL MEMBER PRIVILEGES

NO CHARGE

4 year/50,000 Mile Premium Maintenance Plan

Remote New Vehicle Delivery

Remote service pickup and re-delivery (50 Mile Radius)

Anytime car wash

Travel Collection

Lincoln Access Rewards (70,000 Welcome Points)

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.

(MSRP)

	RAMP ONE		TOTAL MSRP \$113,550.00
	CA21		
	RAMP TWO	CONVOY	<div><div></div><div>LINCOLN AUTOMOTIVE FINANCIAL SERVICES</div></div> <div>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</div>
		ITEM #: 84-4170 O/T M	
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		NM191 N RD 2X 320 000062 12 19 22

EPA  
DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18

MPG

combined city/hwy

16

city

22

highway

5.6 gallons per 100 miles

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

Annual fuel cost

\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

4

10

Best

1

6

10

Best

This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

Not Rated  
Not Rated

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat  
Rear seat

★★★★★  
★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, v vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phtl lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

rates may apply. Text HELP for help



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