



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV 4X4 BLACK LABEL
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
INFINITE BLACK
INTERIOR
INVITATION THEME

PE L14663

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE			
EXTERIOR - GRILLE - CHROME MESH - HEADLAMPS - ADAPTIVE PIXEL PROJECTOR - ILLUMINATED LINCOLN STAR - LED FOG LAMPS - LED TAILLAMPS - LINCOLN EMBRACE - MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS - PANORAMIC VISTA ROOF W/ POWER SHADE - POWER ILLUMINATED RUNNING BOARDS	INTERIOR 12" LCD DIG INSTR CLUSTER - FLOORMATS-1ST/2ND/3RD ROWS - HEATED STEERING WHEEL - POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY - POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT - PREMIUM AMBIENT LIGHTING - SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY - SEATS-HTD/VENTILATED REAR - SEATS-PERFECT POSITION 30-WAY ACTIVE MOTION - TRI-ZONE CLIMATE CONTROL	FUNCTIONAL 360 DEGREE CAMERA - ADAPT SUSPEN W/RD PREVIEW - CNCTD BLT-IN NAV(3-YR INC) - DYNAMIC BRAKE SUPPORT - FWD/SD/RR PARKING SENSORS - HEAD-UP DISPLAY - INTEL ADAPT CRUISE CONTROL - LINCOLN BLUECRUISE 1.0 - LINCOLN DRIVE MODES - PHONE AS A KEY - REVEL® ULTIMA 3D 28-SPKRS - SPEED SIGN RECOGNITION - SYNC®4 W/EVR & 13.2" SCRN - WIRELESS CHARGING PAD	SAFETY/SECURITY - ADVANCETRAC™WITH RSC - AIRBAGS-DUAL-STAGE FRONT - AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS - ENHANCED SECURITY SYSTEM - PERIMETER ALARM - PERSONAL SAFETY SYSTEM™ - PRE-COLLISION ASSIST W/AEB - TIRE PRESSURE MONITOR SYS WARRANTY 4YR/50K MILE WARRANTY 4YR/50K PICKUPDELIVERY SVC 4YR/50K PREM MAINTENANCE 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
EQUIPMENT GROUP 800A		BASE PRICE	\$109,255.00
		TOTAL OPTIONS/OTHER	3,130.00
OPTIONAL EQUIPMENT/OTHER		TOTAL VEHICLE & OPTIONS/OTHER	112,385.00
PERFECT POSITION ST W/ACT MOTN		DESTINATION & DELIVERY	1,895.00
ADVANCED CARGO MANAGER		BLACK LABEL MEMBER PRIVILEGES	NO CHARGE
ROOF RACK WITH CROSSBARS	250.00	4 year/50,000 Mile Premium	
2ND ROW CAPTAIN W/MASSAGE	625.00	Maintenance Plan	
BLACK LABEL UNIQUE MESH GRILLE		Remote New Vehicle Delivery	
ENHANCED SECURITY ALARM	NO CHARGE	Remote service pickup and re-delivery (50 Mile Radius)	
HEAVY DUTY TRAILER TOW PKG	2,600.00	Anytime car wash	
ELECTRONIC TRACTION ASSIST		Travel Collection	
22" 14-SPK BMA WHL/EBNY PCKTS	- 55.00	Lincoln Access Rewards	
LIFTGATE - STANDARD FUNCTIONAL	- 365.00	(70,000 Welcome Points)	
ACTIVE PARK ASSIST 2.0 DELETE	NO CHARGE		
FRONT LICENSE PLATE BRACKET			
DEALER INSTALLED OPTIONS		Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.	
Wheel Lock Kit	75.00		



	RAMP ONE		TOTAL MSRP \$114,280.00
	RA5R		
	RAMP TWO	RAIL	 LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.
		ITEM #: 14-M208 O/T 2	
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		PG112 N RD 2X 330 000059 07 11 23

EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18 MPG

combined city/hwy

16

city

22

highway

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

5.6 gallons per 100 miles

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

4

10

Best

1

6

10

Best

This vehicle emits 498 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★ ★★★★★
Based on the risk of injury in a side impact.		
Rollover	★★★★	
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

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 **WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

 Lincoln Protect®

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Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/