



# VEHICLE DESCRIPTION

## LINCOLN NAVIGATOR

RE L21192

2024 NAV 4X4 RESERVE NAVIGATOR 7-PASSENGER TWIN-TURBOCHARGED 3.5L V6 10-SPEED AUTOMATIC O/D TRAN

EXTERIOR PRISTINE WHITE METALLIC 3C  
INTERIOR LTHR SEATING SURF SANDSTONE

### STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- |   |   |   |  |
|---|---|---|--|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• GRILLE - CHROME MESH</li> <li>• HEADLAMPS - ADAPTIVE PIXEL PROJECTOR</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• LINCOLN EMBRACE</li> <li>• MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>• POWER ILLUMINATED RUNNING BOARDS</li> <li>• POWER LIFTGATE</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 12" LCD DIG INSTR CLUSTER</li> <li>• AMBIENT LIGHTING</li> <li>• HEATED STEERING WHEEL</li> <li>• PEDALS - PWR ADJ W/MEMORY</li> <li>• POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY</li> <li>• POWERFOLD@ 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• SEATS-HTD/VENTILATED REAR</li> <li>• TRI-ZONE CLIMATE CONTROL</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ADAPT SUSPEN W/RD PREVIEW</li> <li>• CONNECTED NAV (1-YR INCL)</li> <li>• DYNAMIC BRAKE SUPPORT</li> <li>• FWD/SD/RR PARKING SENSORS</li> <li>• HEAD-UP DISPLAY</li> <li>• INTELL ACCESS W/PUSH START</li> <li>• INTEL ADAPT CRUISE CONTROL</li> <li>• LINCOLN DRIVE MODES</li> <li>• PHONE AS A KEY</li> <li>• PREM CONNECTIVITY:1YR PLAN</li> <li>• SPEED SIGN RECOGNITION</li> <li>• SYNC@4 W/EVR &amp; 13.2" SCRIN</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• ENHANCED SECURITY SYSTEM</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
|---|---|---|--|

|                                 |               |                          |               |
|---------------------------------|---------------|--------------------------|---------------|
| <b>INCLUDED ON THIS VEHICLE</b> | <b>(MSRP)</b> | <b>PRICE INFORMATION</b> | <b>(MSRP)</b> |
|---------------------------------|---------------|--------------------------|---------------|

|                                 |           |                               |             |
|---------------------------------|-----------|-------------------------------|-------------|
| <b>EQUIPMENT GROUP 201A</b>     | 6,310.00  | BASE PRICE                    | \$95,695.00 |
| •LUXURY PACKAGE                 |           | TOTAL OPTIONS/OTHER           | 8,880.00    |
| <b>OPTIONAL EQUIPMENT/OTHER</b> |           | TOTAL VEHICLE & OPTIONS/OTHER | 104,575.00  |
| 2024 MODEL YEAR                 |           | DESTINATION & DELIVERY        | 1,995.00    |
| PRISTINE WHITE METALLIC 3C      | 750.00    |                               |             |
| PERFECT POSITION ST W/ACT MOTN  |           |                               |             |
| BLUECRUISE EQUIP: 4 YEAR INCL   | NO CHARGE |                               |             |
| EMBRACE - LIT GRILLE STAR       |           |                               |             |
| 2ND RW ENHNCD MASSAGE W/ CNSL   | 625.00    |                               |             |
| ALL-WTHR FLOOR LINERS W/ MATS   | 200.00    |                               |             |
| ENHANCED SECURITY ALARM         |           |                               |             |
| 3.73 NON-LMTED SLIP REAR AXLE   |           |                               |             |
| 22" 12-SPK BMA WHL/EBNY PCKTS   | 995.00    |                               |             |
| FRONT LICENSE PLATE BRACKET     | NO CHARGE |                               |             |

|   |   |                                 |  |
|---|---|---------------------------------|--|
|   | RAMP ONE  |                                 | <b>TOTAL MSRP \$106,570.00</b>           |
|   | <b>CA1K</b>   |                                 |  |
|   | RAMP TWO  | <b>CONVOY</b>                   |  |
|   |   | ITEM #:<br><b>63-2144 O/T 2</b> |  |
|   | LINCOLN AUTOMOTIVE FINANCIAL SERVICES<br>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a> . |                                 |  |
| This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |   |                                 | <b>RJ101 N RD 2X 435 000094 09 10 24</b> |

## EPA DOT Fuel Economy and Environment Gasoline Vehicle

**Fuel Economy**

**18 MPG** combined city/hwy

16 city 22 highway

Standard SUVs range from 13 to 102 MPG. The best vehicle rates 140 MPGe.

**5.6** gallons per 100 miles

**You spend \$5,250 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$3,000**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only)** 4

**Smog Rating (tailpipe only)** 6

This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$9,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.60 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**  
Calculate personalized estimates and compare vehicles

### GOVERNMENT 5-STAR SAFETY RATINGS

**Overall Vehicle Score Not Rated**  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

|  |                      |                            |
|--|----------------------|----------------------------|
| <b>Frontal Crash</b>   | Driver Passenger     | <b>Not Rated Not Rated</b> |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight. |                      |                            |
| <b>Side Crash</b>  | Front seat Rear seat | ★★★★★ ★★★★★                |
| Based on the risk of injury in a side impact.  |                      |                            |
| <b>Rollover</b>  |                      | ★★★★                       |
| Based on the risk of rollover in a single-vehicle crash.   |                      |                            |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

### THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.



**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, v vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phtl lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)