

VEHICLE DESCRIPTION

LINCOLN NAVIGATOR


2023 NAV 4X4 RESERVE  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
CERAMIC PEARL  
INTERIOR  
SANDSTONE LEATHER

PE L16969


STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE			
<b>EXTERIOR</b> <ul style="list-style-type: none"><li>• GRILLE - CHROME MESH</li><li>• HEADLAMPS - ADAPTIVE PIXEL PROJECTOR</li><li>• LED FOG LAMPS</li><li>• LED TAILLAMPS</li><li>• LINCOLN EMBRACE</li><li>• MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li><li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li><li>• POWER ILLUMINATED RUNNING BOARDS</li></ul>	<b>INTERIOR</b> <ul style="list-style-type: none"><li>• 12" LCD DIG INSTR CLUSTER</li><li>• AMBIENT LIGHTING</li><li>• HEATED STEERING WHEEL</li><li>• PEDALS - PWR ADJ W/MEMORY</li><li>• POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY</li><li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li><li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li><li>• SEATS-HTD/VENTILATED REAR</li><li>• TRI-ZONE CLIMATE CONTROL</li></ul>	<b>FUNCTIONAL</b> <ul style="list-style-type: none"><li>• 360 DEGREE CAMERA</li><li>• ADAPT SUSPEN W/RD PREVIEW</li><li>• CNCTD BLT-IN NAV(3-YR INC)</li><li>• DYNAMIC BRAKE SUPPORT</li><li>• FWD/SD/RR PARKING SENSORS</li><li>• HEAD-UP DISPLAY</li><li>• INTEL ADAPT CRUISE CONTROL</li><li>• LINCOLN BLUECRUISE 1.0</li><li>• LINCOLN DRIVE MODES</li><li>• PHONE AS A KEY</li><li>• SPEED SIGN RECOGNITION</li><li>• SYNC®4 W/EVR &amp; 13.2" SCRN</li><li>• WIRELESS CHARGING PAD</li></ul>	<b>SAFETY/SECURITY</b> <ul style="list-style-type: none"><li>• ADVANCETRAC™WITH RSC</li><li>• AIRBAGS-DUAL-STAGE FRONT</li><li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li><li>• ENHANCED SECURITY SYSTEM</li><li>• PERIMETER ALARM</li><li>• PERSONAL SAFETY SYSTEM™</li><li>• PRE-COLLISION ASSIST W/AEB</li><li>• TIRE PRESSURE MONITOR SYS</li></ul> <b>WARRANTY</b> <ul style="list-style-type: none"><li>• 4YR/50K MILE WARRANTY</li><li>• 4YR/50K PICKUPDELIVERY SVC</li><li>• 6YR/70K MI POWERTRAIN WARR</li></ul>

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
<b>EQUIPMENT GROUP 201A</b> <ul style="list-style-type: none"><li>•LUXURY PACKAGE</li><li>•PERFECT POSITION ST W/ACT MOT</li><li>•EMBRACE - LIT GRILLE STAR</li></ul>	6,310.00	BASE PRICE TOTAL OPTIONS/OTHER	\$94,635.00 6,840.00
<b>OPTIONAL EQUIPMENT/OTHER</b> 2023 MODEL YEAR CERAMIC PEARL 2ND ROW CAPTAIN W/CONSOLE ALL WTHR LINERS W/CARPET MATS ENHANCED SECURITY ALARM 3.73 NON-LMTED SLIP REAR AXLE 22" BMA WHL/PREM PNTD PCKTS LIFTGATE - STANDARD FUNCTIONAL ACTIVE PARK ASSIST 2.0 DELETE FRONT LICENSE PLATE BRACKET	750.00 NO CHARGE 200.00 NO CHARGE NO CHARGE NO CHARGE - 55.00 - 365.00 NO CHARGE	TOTAL VEHICLE & OPTIONS/OTHER DESTINATION & DELIVERY	101,475.00 1,895.00

	RAMP ONE	CONVOY	TOTAL MSRP \$103,370.00
	CA6K		
	RAMP TWO	ITEM #:	<div> LINCOLN AUTOMOTIVE FINANCIAL SERVICES</div> <div>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</div>
		63-2109 O/T 2	
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			PH071 N RD 2X 330 000099 08 07 23


EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18

MPG

combined city/hwy

16

city

22

highway

5.6

gallons per 100 miles

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

Annual fuel cost

\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

4

1

10

Best

Smog Rating (tailpipe only)

6




1

10

Best

This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.



**fuelconomy.gov**  
Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score


Not Rated


Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★ ★★★★★
Based on the risk of injury in a side impact.		
Rollover	★★★★	
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236


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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPEL16969 TO 59173

Msg & Data rates may apply. Text HELP for help



[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)

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