



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

PE L11682

2023 NAV 4X4 RESERVE
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
INFINITE BLACK
INTERIOR
BLACK ONYX LEATHER

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

INTERIOR

- 12" LCD DIG INSTR CLUSTER
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- 360 DEGREE CAMERA
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- DYNAMIC BRAKE SUPPORT
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN BLUECRUISE 1.0
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCR N
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™ WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 201A

6,310.00

- LUXURY PACKAGE
- PERFECT POSITION ST W/ACT MOT
- EMBRACE - LIT GRILLE STAR

OPTIONAL EQUIPMENT/OTHER

- BLACK ONYX LEATHER
- HEAVY DUTY TRAILER TOW PKG 2,600.00
- ADVANCED CARGO MANAGER
- 2ND ROW CAPTAIN W/MESSAGE 625.00
- MONOCHROMATIC PACKAGE 1,995.00
- BODY COLOR EXT MIRROR FINISH
- MONOCHROMATIC LINCOLN BADGE
- .22" BLACK PAINTED ALUM WHEEL
- ENHANCED SECURITY ALARM NO CHARGE
- ELECTRONIC TRACTION ASSIST
- LIFTGATE - STANDARD FUNCTIONAL - 55.00
- ACTIVE PARK ASSIST 2.0 DELETE - 365.00
- FRONT LICENSE PLATE BRACKET NO CHARGE

PRICE INFORMATION

BASE PRICE	\$94,635.00
TOTAL OPTIONS/OTHER	11,110.00
TOTAL VEHICLE & OPTIONS/OTHER	105,745.00
DESTINATION & DELIVERY	1,895.00

EPA DOT Fuel Economy and Environment

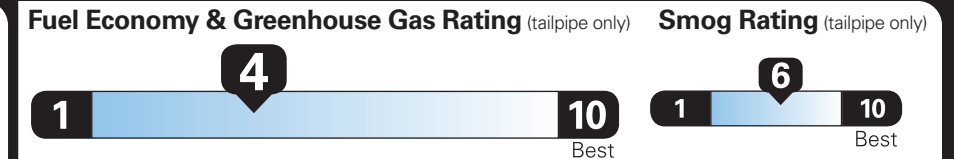
Gasoline Vehicle

Fuel Economy
18 MPG
combined city/hwy city highway
5.6 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend \$4,250 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$2,450



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score	Not Rated	
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.		
Frontal Crash	Driver Passenger	Not Rated Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★
Based on the risk of injury in a side impact.		
Rollover		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

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THE LINCOLN WAY™ APP

Your Dashboard of Services & Features



- Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
 - Locate your vehicle and check approximate fuel range
 - Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.



Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LPEL11682 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/

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