FD KTP-000087 LA 9-NORMAL,ND,100087,LF261 3640

ULC			U	R	LA			
CERT	CERT	CERT	TRD	RAMP	BUMP	CAMP	BOOK	EXFL

5LMJJ2KTX LEL12962 ND GU13

VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

LE L12962

2020 NAV 4X2 RESERVE
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
ICED MOCHA
INTERIOR
CAPPUCCINO

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- 360 CAM W/FRT & REAR WASH
- GRILLE - CHROME MESH
- HANDS-FREE LIFTGATE
- HEADLAMPS - ADAPTIVE LED W/SIGNATURE LIGHTING
- LED FOG LAMPS
- LED TAILLAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS
- SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS

INTERIOR
- 12" LCD DIG INSTR CLUSTER
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPE STEERING COLUMN
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- PREMIUM AMBIENT LIGHTING
- SEATS - REAR HEATED
- SEATS-3RD ROW PWR RECLINE
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-UPGRADED PREM LTHR
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL
- ADAPTIVE CRUISE CONTROL W/STOP-AND-GO
- ADAPTIVE SUSPENSION
- DYNAMIC BRAKE SUPPORT
- ELECTRIC PWR ASST STEERING
- ENHANCED ACTVE PARK ASSIST
- HEAD-UP DISPLAY
- LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- REMOTE START
- SYNC3® W/ VOICE ACT NAV
- WINDSHIELD WIPER DE-ICER
- WIRELESS CHARGING PAD

SAFETY/SECURITY
- ADVANCETRAC WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- BLINDSPOT DETECTION W/CTA & TRAILER COVERAGE
- ENHANCED SECURITY PKG
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY
- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE	(MSRP)
EQUIPMENT GROUP 201A	1,500.00
•EMBRACE - HEAD UP DISPLAY	
•EMBRACE - LIT GRILLE STAR	
OPTIONAL EQUIPMENT/OTHER	
2020 MODEL YEAR	
ICED MOCHA	695.00
LUXURY PACKAGE	2,500.00
.PERFECT POSITION ST W/ACT MOT	
.REVEL ULTIMA AUDIO 20-SPEAKER	
2ND ROW CAPTAIN W/PASS THRU	NO CHARGE
22" 16-SPOKE DRK TARNISH WHL	995.00

PRICE INFORMATION	(MSRP)
BASE PRICE	$81,725.00
TOTAL OPTIONS/OTHER	5,690.00
TOTAL VEHICLE & OPTIONS/OTHER	87,415.00
DESTINATION & DELIVERY	1,295.00

RAMP ONE: CA22

RAMP TWO:

CONVOY

ITEM #: 22-B201 O/T 2

TOTAL MSRP $88,710.00

LINCOLN AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

LF261 N RD 2X 020 000087 06 26 20

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

19 MPG

16 city | 22 highway

combined city/hwy

5.3 gallons per 100 miles

Standard SUVs range from 13 to 101 MPG. The best vehicle rates 136 MPGe.

You **spend $3,250** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost $2,150

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 3 (1 – 10, Best)

Smog Rating (tailpipe only): 5 (1 – 10, Best)

This vehicle emits 478 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs $7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash — Driver ★★★★★ / Passenger ★★★★★

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash — Front seat ★★★★★ / Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

5LMJJ2KTXLEL12962

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features



Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln.
See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply.

See your local Lincoln website for our privacy policy.

Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LLEL12962 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/