



VEHICLE DESCRIPTION

# LINCOLN AVIATOR

PG **L11864**

2023 AWD RESERVE I  
119" WHEELBASE  
TWIN-TURBOCHARGED 3.0L V6  
10-SPEED AUTO TRANSMISSION

EXTERIOR  
DIAMOND RED MET TINTED CC  
INTERIOR  
ROAST LEATHER SEAT SURFACES

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

|  |   |  |   |
|--|---|--|---|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• CONFIGURABLE DAYTIME RUNNING LAMPS</li> <li>• DUAL EXHAUST SYSTEM W/BRIGHT QUAD TIPS</li> <li>• EASY FUEL CAPLESS FILLER</li> <li>• LIGHT TOUCH HANDLE</li> <li>• MIRRORS-HEATED/AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF® W/ POWER SHADE</li> <li>• PRIVACY GLASS</li> <li>• REAR WIPER/WASHER/DEFROST</li> <li>• ROOF RACK SIDE RAILS</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 10.1" LCD CENTERSTACK SCREEN</li> <li>• 12.3" LCD DIG INSTR CLUSTER</li> <li>• AMBIENT LIGHTING</li> <li>• DUAL ILLUM VANITY MIRRORS</li> <li>• LEATHER WRAPPED STR WHEEL W/CRUISE AND AUDIO CONTROL</li> <li>• POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY</li> <li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li> <li>• QUAD-ZONE CLIMATE CONTROL</li> <li>• SYMPHONIC CHIMES</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• CABIN PARTICULATE AND ODOR FILTER</li> <li>• INTELL ACCESS W/PUSH START</li> <li>• LANE-KEEPING SYSTEM</li> <li>• LINCOLN CONNECT™- 4G MODEM WITH WIFI CAPABILITY</li> <li>• LINCOLN DRIVE MODES</li> <li>• PIANO KEY SHIFTER</li> <li>• RAIN-SENSING WIPERS</li> <li>• REMOTE START</li> <li>• SECURICODE™ KEYLESS KEYPAD</li> <li>• SYNC3® W/ VOICE ACT NAV</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC®</li> <li>• AIRBAGS - SAFETY CANOPY®</li> <li>• AIRBAGS-DRVR&amp;PASS KNEE</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AUTO HIGH BEAMS</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
|--|---|--|---|

**INCLUDED ON THIS VEHICLE**

- EQUIPMENT GROUP 201A**
- ELEMENTS PACKAGE PLUS
  - HEATED STEERING WHEEL
  - AUTO AIR REFRESH
  - HTD/VNT DRV/PASS/2R O/B STS
  - HEATED VISIOBLADE WIPERS
  - LINCOLN CO-PILOT360 1.5 PLUS
  - ACTIVE PARK ASSIST 2.0
  - REVERSE BRAKE ASSIST
  - INTEL ADAPT CRUISE CONTROL
  - PHONE AS A KEY

|               |               |
|---------------|---------------|
| <b>(MSRP)</b> | <b>(MSRP)</b> |
|---------------|---------------|

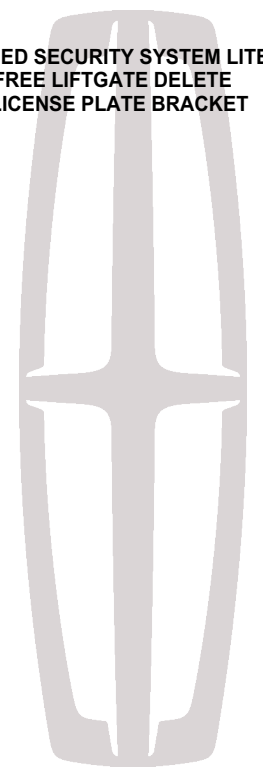
|          |                               |           |
|----------|-------------------------------|-----------|
| 6,950.00 | ENHANCED SECURITY SYSTEM LITE | - 50.00   |
|          | HANDS-FREE LIFTGATE DELETE    | - 55.00   |
|          | FRONT LICENSE PLATE BRACKET   | NO CHARGE |

**PRICE INFORMATION**

|  |                  |
|--|------------------|
| BASE PRICE                               | \$61,035.00      |
| TOTAL OPTIONS/OTHER                      | 18,225.00        |
| <b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b> | <b>79,260.00</b> |
| DESTINATION & DELIVERY                   | 1,195.00         |

**OPTIONAL EQUIPMENT/OTHER**

|                                |           |
|--------------------------------|-----------|
| 2023 MODEL YEAR                |           |
| DIAMOND RED MET TINTED CC      | 750.00    |
| P275/40R22 107 W-RATED TIRES   |           |
| FLOOR LINERS,FRONT & 2ND ROW   | 160.00    |
| 50 STATE EMISSIONS             | NO CHARGE |
| HEAD-UP DISPLAY                |           |
| 22" HI-GLOSS EBONY WHL         |           |
| LUXURY PACKAGE                 | 3,300.00  |
| .REAR DOOR SUNSHADES           |           |
| .PERF POS 30-WAY ACT MOT SEATS |           |
| .REVEL ULTIMA 3D AUDIO-28SPK   |           |
| ADAPTIVE SUSPENSION            |           |
| DYNAMIC HANDLING PACKAGE       | 2,400.00  |
| .AIR GLIDE SUSP&DYN LWR ENTRY  |           |
| ILLUMINATION PACKAGE           | 2,100.00  |
| .ILLUMINATED LINCOLN STAR      |           |
| .ADAPTIVE PIXEL LED HDLMPS     |           |
| FULL REAR CONSOLE              | NO CHARGE |
| JET PACKAGE                    | 2,670.00  |



|   |      |        |   |                               |
|---|------|--------|---|-------------------------------|
| RAMP ONE  | CHTB | CONVOY | LINCOLN AUTOMOTIVE FINANCIAL SERVICES<br>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a> . | <b>TOTAL MSRP \$80,455.00</b> |
| RAMP TWO  |      |        |   |                               |
| This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |      |        | <b>SPECIAL ORDER</b><br>NM011 N RD 2X 330 000251 12 01 22   |                               |

**EPA DOT Fuel Economy and Environment** Gasoline Vehicle

**Fuel Economy**

**20** MPG combined city/hwy

17 city 24 highway

5.0 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

**You spend \$3,000 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$2,200**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only) **4**

**Smog Rating** (tailpipe only) **5**

Best

This vehicle emits 451 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**

Calculate personalized estimates and compare vehicles



**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score ★★★★★**

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

|  |                      |       |
|--|----------------------|-------|
| <b>Frontal Crash</b>   | Driver Passenger     | ★★★★★ |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight. |                      |       |
| <b>Side Crash</b>  | Front seat Rear seat | ★★★★★ |
| Based on the risk of injury in a side impact.  |                      |       |
| <b>Rollover</b>  |                      | ★★★★  |
| Based on the risk of rollover in a single-vehicle crash.   |                      |       |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPGL11864 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)