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VEHICLE DESCRIPTION

LINCOLN NAUTILUS

PB L26275

2023 AWD BLACK LABEL
5-PASSENGER
TWIN-TURBO 2.7L V6 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
CHROMA CAVIAR DRK GRAY MET
INTERIOR
ALPINE VENETIAN LEATHER

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- GRILLE - SATIN ALUMINUM
- HANDS-FREE LIFTGATE
- HEADLAMPS - FULL LED MULTI-PROJECTOR W/LED SIGNATURE LIGHTING
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN APPROACH/FAREWELL ELEMENTS
- MIRRORS-HEATED/AUTOFOLD/ SIGNAL/MEMORY/DRV AUTODIM/ SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- REAR WIPER/WASHER/DEFROST

INTERIOR
- ALCANTARA HEADLINER
- AMBIENT LIGHTING
- AUTO-DIMMING REARVIEW MIRR
- DUAL-ZONE CLIMATE CONTROL
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY
- PREMIUM LEATHER-WRAPPED STRG WHL W/CRUISE/CLIMATE/ AUDIO & MEDIA CONTROL
- SEATS - REAR HEATED
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- UPGRADED FLOORMATS

FUNCTIONAL
- 360 DEGREE CAMERA
- ADAPTIVE CRUISE CONTROL W/STOP-AND-GO & LANE CNTRG
- ADAPTIVE SUSPENSION
- BLIND SPOT INFORMATION SYS
- CNCTD BLT-IN NAV(3-YR INC)
- CROSS-TRAFFIC ALERT
- ENHANCED ACTVE PARK ASSIST
- LANE-KEEPING SYSTEM
- LINCOLN CONNECT™- 4G MODEM W/WIFI CAPABILITY
- REVEL® ULTIMA W/19-SPKRS
- SYNC®4 W/EVR & 13.2" SCRN
- WIRELESS CHARGING PAD

SAFETY/SECURITY
- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY® SIDE AIR CURTAINS
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- SOS POST-CRASH ALERT SYS™
- TIRE PRESSURE MONITOR SYS

WARRANTY
- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE	(MSRP)
EQUIPMENT GROUP 800A	
•LINCOLN CO-PILOT360 1.0 PLUS	
•ENHANCED ACTIVE PARK ASSIST	
•ACC W/LANE CENTERING ASSIST	
OPTIONAL EQUIPMENT/OTHER	
2023 MODEL YEAR	
CHROMA CAVIAR DRK GRAY MET CC	2,000.00
.21" PAINTED BRT MCH ALUM WHL	
.265/40R21 A/S TIRES	
360-DEGREE CAMERA	
50 STATE EMISSIONS	NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	$67,245.00
TOTAL OPTIONS/OTHER	2,000.00
TOTAL VEHICLE & OPTIONS/OTHER	69,245.00
DESTINATION & DELIVERY	1,395.00
BLACK LABEL MEMBER PRIVILEGES	NO CHARGE
4 year/50,000 Mile Premium Maintenance Plan	
Remote New Vehicle Delivery	
Remote service pickup and re-delivery (50 Mile Radius)	
Anytime car wash	
Travel Collection	
Lincoln Access Rewards (70,000 Welcome Points)	

Privileges available across Black Label dealer network.
See your Lincoln Black Label Dealership for complete details.

BLACK LABEL

RAMP ONE: CH32
RAMP TWO:
CONVOY
ITEM #: 26-D326 O/T 2

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

TOTAL MSRP $70,640.00

LINCOLN AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.

PL031 N RD 2X 330 000072 11 03 23

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

21 MPG combined city/hwy — 19 city — 25 highway

Small SUVs range from 14 to 129 MPG. The best vehicle rates 132 MPGe.

4.8 gallons per 100 miles

You **spend $2,500** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel **cost $2,100**

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 4 (1 — 10 Best)

Smog Rating (tailpipe only): 5 (1 — 10 Best)

This vehicle emits 421 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs $8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver ★★★★★ Passenger ★★★★★
Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat ★★★★★ Rear seat ★★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

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THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln.
See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply.

See your local Lincoln website for our privacy policy.

Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 2LPBL26275 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/