



VEHICLE DESCRIPTION

LINCOLN NAUTILUS

2022 AWD BLACK LABEL
5-PASSENGER
TWIN-TURBO 2.7L V6 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
CHROMA CAVIAR DRK GRAY MET
INTERIOR
ALPINE VENETIAN LEATHER

NB L01230

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - SATIN ALUMINUM
- HANDS-FREE LIFTGATE
- HEADLAMPS - FULL LED
- MULTI-PROJECTOR W/LED SIGNATURE LIGHTING
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN APPROACH/FAREWELL ELEMENTS
- MIRRORS-HEATED/AUTOFOLD/ SIGNAL/MEMORY/DRV AUTODIM/ SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- REAR WIPER/WASHER/DEFROST

INTERIOR

- ALCANTARA HEADLINER
- AMBIENT LIGHTING
- AUTO-DIMMING REARVIEW MIRR
- DUAL-ZONE CLIMATE CONTROL
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY
- PREMIUM LEATHER-WRAPPED STRG WHL W/CRUISE/CLIMATE/ AUDIO & MEDIA CONTROL
- SEATS - REAR HEATED
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- UPGRADED FLOORMATS

FUNCTIONAL

- 360 DEGREE CAMERA
- ADAPTIVE CRUISE CONTROL W/STOP-AND-GO & LANE CNTRG
- ADAPTIVE SUSPENSION
- BLIND SPOT INFORMATION SYS
- CNCTD BLT-IN NAV(3-YR INC)
- CROSS-TRAFFIC ALERT
- ENHANCED ACTIVE PARK ASSIST
- LANE-KEEPING SYSTEM
- LINCOLN CONNECT™- 4G MODEM W/WIFI CAPABILITY
- PHONE AS A KEY
- REVEL® ULTIMA W/19-SPKRS
- SYNC®4 W/EVR & 13.2" SCR
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY PKG
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- SOS POST CRASH SYSTEM
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 800A

- LINCOLN CO-PILOT360 1.0 PLUS
- ENHANCED ACTIVE PARK ASSIST
- 360-DEGREE CAMERA
- ACC W/LANE CENTERING ASSIST

OPTIONAL EQUIPMENT/OTHER

2022 MODEL YEAR
CHROMA CAVIAR DRK GRAY MET CC
.21" PAINTED BRT MCH ALUM WHL
.265/40R21 A/S TIRES
50 STATE EMISSIONS
18" MINI SPARE WHEEL W/TIRE
ROOF RACK SIDE RAILS-SATIN
ULTRA COMFORT 22-WAY SEATS
FRONT LICENSE PLATE BRACKET

1,750.00

NO CHARGE
150.00
195.00
1,500.00
NO CHARGE

PRICE INFORMATION

BASE PRICE
TOTAL OPTIONS/OTHER

\$65,630.00
3,595.00

TOTAL VEHICLE & OPTIONS/OTHER
DESTINATION & DELIVERY

69,225.00
1,195.00

BLACK LABEL MEMBER PRIVILEGES

4 year/50,000 Mile Premium Maintenance Plan
Remote New Vehicle Delivery
Remote service pickup and re-delivery (50 Mile Radius)
Anytime car wash
Travel Collection
Lincoln Access Rewards (70,000 Welcome Points)

NO CHARGE

Privileges available across Black Label dealer network.
See your Lincoln Black Label Dealership for complete details.

	RAMP ONE		TOTAL MSRP \$70,420.00
	RD27	RAIL	
	RAMP TWO	ITEM #: 54-0912 O/T 2	LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		
			NB231 N RD 2X 225 000026 02 23 22

EPA DOT

Fuel Economy and Environment

 Gasoline Vehicle

Fuel Economy



21

MPG

combined city/hwy

19 city

25 highway

4.8 gallons per 100 miles

You spend

\$2,000

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$1,700

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

4

10

Best

1

5

10

Best

This vehicle emits 423 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.35 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

Smartphone QR Code™





fuelconomy.gov

Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

★★★★★
★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat Rear seat

★★★★★
★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

2LMPJ9JP6NBL01230





WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

 



Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.



Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

SCAN OR TEXT 2LNB01230 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/