



VEHICLE DESCRIPTION

**LINCOLN NAUTILUS**

PB L19806

2023 AWD RESERVE II  
5-PASSENGER  
TWIN-TURBO 2.7L V6 ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
PRISTINE WHITE MET 3C  
INTERIOR  
PREM LTHR-TRMD ROAST

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

**EXTERIOR**

- CONFIGURABLE DAYTIME RUNNING LAMPS
- DUAL EXHAUST SYSTEM - CHROME TIPS
- LED TAILLAMPS
- MIRRORS-HEATED/AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- PRIVACY GLASS
- REAR WIPER/WASHER/DEFROST

**INTERIOR**

- AMBIENT LIGHTING
- AUTO-DIMMING REARVIEW MIRR
- CARGO MANAGEMENT SYSTEM
- DUAL-ZONE CLIMATE CONTROL
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY
- PREMIUM LEATHER-WRAPPED STRG WHL W/CRUISE/CLIMATE/AUDIO & MEDIA CONTROL
- SEATS - REAR HEATED
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY

**FUNCTIONAL**

- BLIND SPOT INFORMATION SYS
- CNCTD BLT-IN NAV(3-YR INC)
- CROSS-TRAFFIC ALERT
- INTELLIGENT ACCESS W/PUSH BUTTON START
- LANE-KEEPING SYSTEM
- LINCOLN CONNECT™ - 4G MODEM W/WIFI CAPABILITY
- RAIN-SENSING WIPERS
- REAR PARKING SENSORS
- SYNC@4 W/EVR & 13.2" SCR N
- UNIVERSAL GARAGE DOOR OPEN
- WIRELESS CHARGING PAD

**SAFETY/SECURITY**

- ADVANCETRAC™ WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY® SIDE AIR CURTAINS
- AUTO HIGH BEAMS
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- SOS POST-CRASH ALERT SYS™
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

(MSRP)

**EQUIPMENT GROUP 202A**

10,180.00

- CARGO UTILITY PACKAGE
- REAR CARGO MGMT SYSTEM
- CARGO COMPARTMENT W/REV MAT
- INTERIOR CARGO COVER
- LINCOLN CO-PILOT360 1.0 PLUS
- ENHANCED ACTIVE PARK ASSIST
- ACC W/LANE CENTERING ASSIST
- PHONE AS A KEY
- ULTIMATE PACKAGE
- FULL LED MULTI-PROJ HEADLAMPS

**OPTIONAL EQUIPMENT/OTHER**

|                                |           |
|--------------------------------|-----------|
| 2023 MODEL YEAR                |           |
| PRISTINE WHITE MET 3C          | 750.00    |
| .21" PREM PNT/BRT MCH ALUM WHL |           |
| .19-SPEAKERS ULTIMA            |           |
| TWIN-TURBO 2.7L V6 ENGINE      | 2,200.00  |
| 8-SPD AUTO TRANSMISSION        | NO CHARGE |
| 265/40R21 A/S TIRES            |           |
| 360-DEGREE CAMERA              |           |
| 18" MINI SPARE WHEEL W/TIRE    | 150.00    |
| 50 STATE EMISSIONS             | NO CHARGE |
| CLASS II TRAILER TOW PACKAGE   | 630.00    |
| ROOF RACK SIDE RAILS-SATIN     | 195.00    |
| ULTRA COMFORT 22-WAY SEATS     | 1,500.00  |
| FRONT LICENSE PLATE BRACKET    | NO CHARGE |

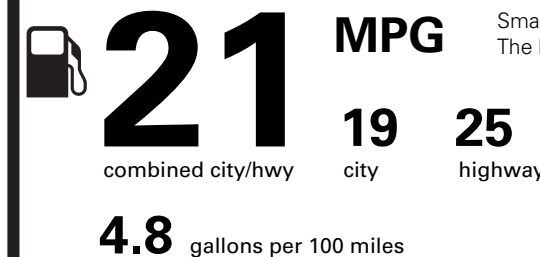
**PRICE INFORMATION**

|                               |             |
|-------------------------------|-------------|
| BASE PRICE                    | \$53,535.00 |
| TOTAL OPTIONS/OTHER           | 15,605.00   |
| TOTAL VEHICLE & OPTIONS/OTHER | 69,140.00   |
| DESTINATION & DELIVERY        | 1,395.00    |
| TOTAL BEFORE DISCOUNTS        | 70,535.00   |
| EQUIPMENT GROUP SAVINGS       | - 1,250.00  |

**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle

**Fuel Economy**



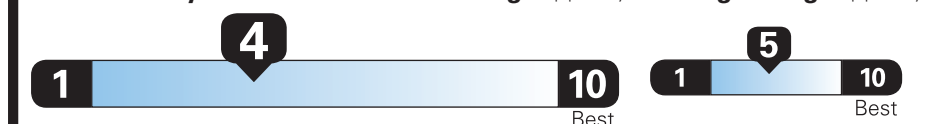
Small SUVs range from 14 to 129 MPG. The best vehicle rates 132 MPGe.

You spend **\$2,500**

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$2,100**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only) **Smog Rating** (tailpipe only)



This vehicle emits 421 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles

Smartphone QR Code™



**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

|               |                  |       |
|---------------|------------------|-------|
| Frontal Crash | Driver Passenger | ★★★★★ |
|---------------|------------------|-------|

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

|            |                      |       |
|------------|----------------------|-------|
| Side Crash | Front seat Rear seat | ★★★★★ |
|------------|----------------------|-------|

Based on the risk of injury in a side impact.

|          |      |
|----------|------|
| Rollover | ★★★★ |
|----------|------|

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 2LPBL19806 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/

|  |                       |      |  |                                      |
|--|-----------------------|------|--|--------------------------------------|
| RAMP ONE   | RA6K                  | RAIL | <p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p> | <p><b>TOTAL MSRP \$69,285.00</b></p> |
| RAMP TWO   | ITEM #: 63-2257 O/T 2 |      |  |                                      |
| <p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p> |                       |      | <p>PG031 R RD X 330 000384 07 03 23</p>  |                                      |