



VEHICLE DESCRIPTION

# LINCOLN NAUTILUS

PB L12997

2023 AWD RESERVE  
5-PASSENGER  
2.0L I4 ECOBOOST ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
GILDED GREEN MET TRI-COAT  
INTERIOR  
EBONY/ROAST PERF LEATHER SE

**STANDARD EQUIPMENT**

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE IN THE BASE PRICE BELOW

**EXTERIOR**

- 360-DEGREE CAMERA
- EXHAUST, DUAL TIPS
- HANDS FREE LIFTGATE W/ FOOT ACTIVATION
- KEYLESS ENTRY KEYPAD
- LED HEADLAMPS
- LED TAIL LIGHTS
- LINCOLN EMBRACE
- MIRRORS, HTD/SGNL/PUD LAMP
- PANORAMIC VISTA ROOF
- PRIVACY GLASS, REAR
- WIPERS - RAIN-SENSING

**INTERIOR**

- 13.2" LCD TOUCHSCREEN
- 2ND ROW BENCH 60/40 RECL
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- MEM POWER TILT/TELESCOPING STEER W/AUDIO/SPEED CNTRL
- SEATS, FRONT/REAR , HEATED
- SEATS, PREM LEATHER
- SEATS, PWR DRV&PASS W/LUMB
- SIRIUS SAT RADIO W/ 3 MTH PRE-PAID SUBSCRIPTION
- UNIVERSAL GARAGE DR OPENER
- WIRELESS CHARGING PAD

**FUNCTIONAL**

- A/C, DUAL ZONE ELECTRONIC
- ACTIVE NOISE CONTROL
- ALL WHEEL DRIVE SYSTEM
- LINCOLN CO-PILOT 360 1.0
- LINCOLN CONNECT™ W/ WIFI HOTSPOT
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- REVEL® AUDIO SYSTEM
- REVERSE CAMERA SYSTEM
- SYNC 4
- VOICE-ACTIVATED NAVIGATION

**SAFETY/SECURITY**

- 4 WHEEL ANTI-LOCK BRAKES
- ADVANCETRAC™ W/ ROLL STABILITY CONTROL
- AIRBAGS, FR/SIDE DRV/PASS
- LATCH CHILD RESTRAINT SYS
- PERIMETER ALARM
- SECURILOCK ANTI-THEFT SYS
- SOS POST CRASH ALERT SYST
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 4 YR/80,000 KM BASIC
- 6YR/110 000KM POWERTRAIN WARRANTY
- ROADSIDE ASSISTANCE 24HRS

**INCLUDED ON THIS VEHICLE**

(MSRP)\*

**EQUIPMENT GROUP 201A**

3,600.00

- LINCOLN CO-PILOT 360 1.0 PLUS
- ACTIVE PARK ASSIST 2.0
- FRONT PARK AID SENSORS
- ACC W/LANE CENTERING

**OPTIONAL EQUIPMENT/OTHER**

2023 MODEL YEAR	
FEDERAL EXCISE TAX	100.00
GILDED GREEN MET TRI-COAT	950.00
360-DEGREE CAMERA	
CARGO UTILITY PACKAGE	500.00
.CARGO COMPARTMENT W/REV MAT	
.CARGO COVER	
.REAR CARGO MGMT SYSTEM	
20" PRM PNT/BRT MCH ALUM WHLS	NO CHARGE
50 STATE EMISSIONS	NO CHARGE
LINEAR BRUSHED ALUM APPLIQUE	
ROOF RACK SIDE RAILS	300.00
22-WAY POWER DRIVER SEAT	1,900.00

**PRICE INFORMATION**

(MSRP)\*

BASE PRICE	\$60,500.00
TOTAL OPTIONS/OTHER	7,350.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>67,850.00</b>
DESTINATION & DELIVERY	2,395.00

"THIS VEH. NOT INTENDED FOR SALE OR REGISTRATION IN US" RETAIL PRICES EXCLUDE GST/HST

SOLD TO/VENDU A  
Performance Ford Sales Inc.  
1150 Provincial Road  
Windsor ON CAN N8W 5W2

A80 009

RAMP ONE/  
TERMINAL UN

CA60

DEALER NO./CONCESSIONNAIRE

A80 009

**TOTAL MSRP \$70,245.00**

SHIP TO (IF OTHER THAN SOLD TO) /  
EXPEDIER A (SI AUTRE QUE L'ACHETEUR)

RAMP TWO/  
TERMINAL DEUX

FINAL ASSEMBLY PLANT/  
USINE DE MONTAGE

OAKVILLE

\* MANUFACTURER'S SUGGESTED RETAIL PRICE = MSRP

\* NOTE: THIS PRICE HAS BEEN DEVELOPED AS A GUIDE. DEALERS MAY SELL FOR LESS AND ARE NOT UNDER ANY OBLIGATION TO ACCEPT THIS SUGGESTED RETAIL PRICE.

SHIP THROUGH/EXPEDIER VIA

METHOD OF TRANSP./  
MODE DE TRANSPORT

CONVOY

ITEM #: A8-Z507 O/T 2

PE121 N NF 2X 330 000001 05 12 23

Canada

ENERGUIDE



Gasoline Vehicle  
Véhicule à essence

Fuel Consumption / Consommation de carburant



Annual fuel **COST**  
for an annual distance of 20,000 km, and an average fuel price of \$1.25 per litre

**\$ 1 696**

Coût annuel en carburant

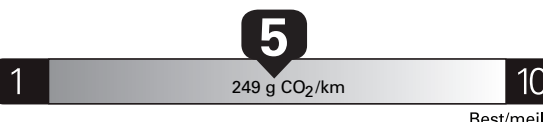
pour une distance annuelle de 20 000 km, et un prix moyen du carburant de 1,25 \$ par litre

Small SUVs range from /  
Les petits VUS font entre

1.9 - 14.3 L<sub>e</sub>/100 km

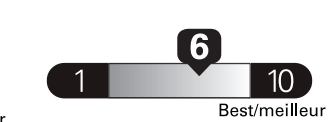
L<sub>e</sub> is gasoline litre equivalent  
L<sub>e</sub> signifie litre équivalent d'essence

Carbon Dioxide Rating / Indice de dioxyde de carbone



Tailpipe emissions only / Émissions du tuyau d'échappement seulement

Smog Rating / Indice de Smog



Estimates are based on Government of Canada approved criteria and testing methods. Vehicle's actual fuel consumption will vary.

Estimations établies selon des méthodes d'essai et des critères approuvés par le gouvernement du Canada. La consommation de carburant réelle du véhicule variera.

For more information visit

**vehicles.nrcan.gc.ca**

Pour plus d'information visitez

**vehicules.nrcan.gc.ca**



U.S. GOVERNMENT SAFETY RATINGS  
COTES DE SÉCURITÉ DU GOUVERNEMENT AMÉRICAIN

Overall Vehicle Score /  
Cote globale du véhicule

★★★★★

Frontal Crash / Collision frontale  
Driver / Conducteur  
Passenger / Passager

★★★★★  
★★★★★

Side Crash / Collision latérale  
Front seat / Siège avant  
Rear seat / Siège arrière

★★★★★  
★★★★★

Rollover / Capotage

★★★★

Star ratings range from 1 to 5 stars (\*\*\*\*\*), with 5 being the highest.  
Les cotes varient de 1 à 5 étoiles (\*\*\*\*\*), 5 étant la cote la plus élevée.

Source: U.S. National Highway Traffic Safety Administration  
For more information / Pour de plus amples renseignements  
[www.safercar.gov](http://www.safercar.gov)



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THE LINCOLN WAY™ APP

Your Dashboard of Services & Features



- Download the Lincoln Way app\* and you can:
- Remotely start, lock and unlock your vehicle
  - Locate your vehicle and check approximate fuel range
  - Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.



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Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit [www.lincolnafs.ca](http://www.lincolnafs.ca).