

VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV L 4X4 BLACK LABEL
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

PE **L13378**

EXTERIOR
CHROMA CRYSTAL BLUE PREMIUM
INTERIOR
YACHT CLUB THEME

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

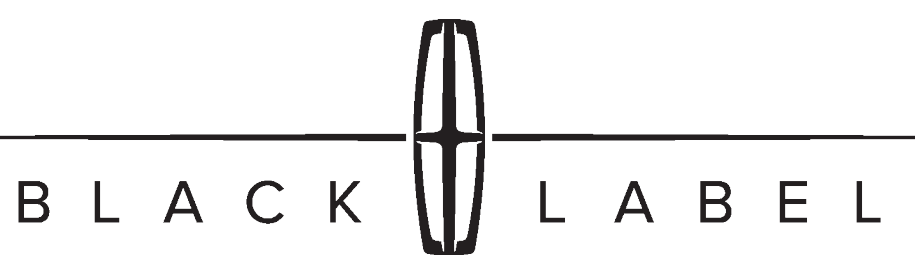
<p>EXTERIOR</p> <ul style="list-style-type: none"> GRILLE - CHROME MESH HEADLAMPS - ADAPTIVE PIXEL PROJECTOR ILLUMINATED LINCOLN STAR LED FOG LAMPS LED TAILLAMPS LINCOLN EMBRACE MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS PANORAMIC VISTA ROOF W/ POWER SHADE POWER ILLUMINATED RUNNING BOARDS 	<p>INTERIOR</p> <ul style="list-style-type: none"> 12" LCD DIG INSTR CLUSTER FLOORMATS-1ST/2ND/3RD ROWS HEATED STEERING WHEEL POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT PREMIUM AMBIENT LIGHTING SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY SEATS-HTD/VENTILATED REAR SEATS-PERFECT POSITION 30-WAY ACTIVE MOTION TRI-ZONE CLIMATE CONTROL 	<p>FUNCTIONAL</p> <ul style="list-style-type: none"> 360 DEGREE CAMERA ADAPT SUSPEN W/RD PREVIEW CNCTD BLT-IN NAV(3-YR INC) DYNAMIC BRAKE SUPPORT FWD/SD/RR PARKING SENSORS HEAD-UP DISPLAY INTEL ADAPT CRUISE CONTROL LINCOLN BLUECRUISE 1.0 LINCOLN DRIVE MODES PHONE AS A KEY REVEL® ULTIMA 3D 28-SPKRS SPEED SIGN RECOGNITION SYNC®4 W/EVR & 13.2" SCRIN WIRELESS CHARGING PAD
<p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> ADVANCETRAC™ WITH RSC AIRBAGS-DUAL-STAGE FRONT AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS ENHANCED SECURITY SYSTEM PERIMETER ALARM PERSONAL SAFETY SYSTEM™ PRE-COLLISION ASSIST W/AEB TIRE PRESSURE MONITOR SYS 		
<p>WARRANTY</p> <ul style="list-style-type: none"> 4YR/50K MILE WARRANTY 4YR/50K PICKUPDELIVERY SVC 4YR/50K PREM MAINTENANCE 6YR/70K MI POWERTRAIN WARR 		

INCLUDED ON THIS VEHICLE	(MSRP)	
EQUIPMENT GROUP 800A		
OPTIONAL EQUIPMENT/OTHER		
2023 MODEL YEAR		
CHROMA CRYSTAL BLUE PREMIUM	2,000.00	
PERFECT POSITION ST W/ACT MOTN		
ADVANCED CARGO MANAGER		
2ND ROW CAPTAIN W/MASSAGE	625.00	
ALL WTHR LINERS W/CARPET MATS	200.00	
BLACK LABEL UNIQUE MESH GRILLE		
ENHANCED SECURITY ALARM	NO CHARGE	
HEAVY DUTY TRAILER TOW PKG	2,600.00	
ELECTRONIC TRACTION ASSIST		
22" 14-SPK BMA WHL/EBNY PCKTS		
LIFTGATE - STANDARD FUNCTIONAL	- 55.00	
ACTIVE PARK ASSIST 2.0 DELETE	- 365.00	
FRONT LICENSE PLATE BRACKET	NO CHARGE	

PRICE INFORMATION

BASE PRICE	\$112,300.00
TOTAL OPTIONS/OTHER	5,005.00
TOTAL VEHICLE & OPTIONS/OTHER	117,305.00
DESTINATION & DELIVERY	1,895.00
BLACK LABEL MEMBER PRIVILEGES	NO CHARGE
<ul style="list-style-type: none"> 4 year/50,000 Mile Premium Maintenance Plan Remote New Vehicle Delivery Remote service pickup and re-delivery (50 Mile Radius) Anytime car wash Travel Collection Lincoln Access Rewards (70,000 Welcome Points) 	

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



	RAMP ONE		TOTAL MSRP \$119,200.00
	RU84		
	RAMP TWO	RAIL	
		ITEM #:	
		51-2146 O/T 2	
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p> <p>PF071 N RD 2X 330 000251 06 07 23</p>

EPA DOT Fuel Economy and Environment

Fuel Economy

18 MPG combined city/hwy

16 city 22 highway

5.6 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

4

1 10 Best

This vehicle emits 498 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.


Smog Rating (tailpipe only)

6

1 10 Best

fueleconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score	Not Rated	
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.		
Frontal Crash	Driver Passenger	Not Rated Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★ ★ ★ ★ ★
Based on the risk of injury in a side impact.		
Rollover		★ ★ ★ ★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features



Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com


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WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LPEL13378 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/