



VEHICLE DESCRIPTION

LINCOLN NAUTILUS

PB L23725

2023 AWD RESERVE II
5-PASSENGER
TWIN-TURBO 2.7L V6 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
FLIGHT BLUE MET CC
INTERIOR
PREM LTHR-TRMD SANDSTONE

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- CONFIGURABLE DAYTIME RUNNING LAMPS
- DUAL EXHAUST SYSTEM - CHROME TIPS
- LED TAILLAMPS
- MIRRORS-HEATED/AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- PRIVACY GLASS
- REAR WIPER/WASHER/DEFROST

INTERIOR

- AMBIENT LIGHTING
- AUTO-DIMMING REARVIEW MIRR
- CARGO MANAGEMENT SYSTEM
- DUAL-ZONE CLIMATE CONTROL
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY
- PREMIUM LEATHER-WRAPPED STRG WHL W/CRUISE/CLIMATE/AUDIO & MEDIA CONTROL
- SEATS - REAR HEATED
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY

FUNCTIONAL

- BLIND SPOT INFORMATION SYS
- CNCTD BLT-IN NAV(3-YR INC)
- CROSS-TRAFFIC ALERT
- INTELLIGENT ACCESS W/PUSH BUTTON START
- LANE-KEEPING SYSTEM
- LINCOLN CONNECT™ - 4G MODEM W/WIFI CAPABILITY
- RAIN-SENSING WIPERS
- REAR PARKING SENSORS
- SYNC@4 W/EVR & 13.2" SCRIN
- UNIVERSAL GARAGE DOOR OPEN
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™ WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY® SIDE AIR CURTAINS
- AUTO HIGH BEAMS
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- SOS POST-CRASH ALERT SYS™
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 202A

10,180.00

- CARGO UTILITY PACKAGE
- REAR CARGO MGMT SYSTEM
- CARGO COMPARTMENT W/REV MAT
- INTERIOR CARGO COVER
- LINCOLN CO-PILOT360 1.0 PLUS
- ENHANCED ACTIVE PARK ASSIST
- ACC W/LANE CENTERING ASSIST
- PHONE AS A KEY
- ULTIMATE PACKAGE
- FULL LED MULTI-PROJ HEADLAMPS

OPTIONAL EQUIPMENT/OTHER

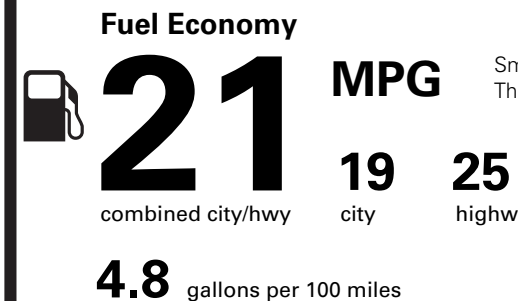
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|--------------------------------|-----------|
| 2023 MODEL YEAR | |
| FLIGHT BLUE MET CC | 750.00 |
| .21" PREM PNT/BRT MCH ALUM WHL | |
| .19-SPEAKERS ULTIMA | |
| TWIN-TURBO 2.7L V6 ENGINE | 2,200.00 |
| 8-SPD AUTO TRANSMISSION | NO CHARGE |
| 265/40R21 A/S TIRES | |
| 360-DEGREE CAMERA | |
| CARGO ACCESSORIES/MAT PACKAGE | 400.00 |
| .DURA LTWEIGHT RUBBR CARGO MAT | |
| .REAR BUMPER PAD/PROTECTOR | |
| .FLR LINERS, FRT/RR W/CARPET | |
| 18" MINI SPARE WHEEL W/TIRE | 150.00 |
| 50 STATE EMISSIONS | NO CHARGE |
| ROOF RACK SIDE RAILS-SATIN | 195.00 |
| ULTRA COMFORT 22-WAY SEATS | 1,500.00 |
| FRONT LICENSE PLATE BRACKET | NO CHARGE |

PRICE INFORMATION

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|-------------------------------|-------------|
| BASE PRICE | \$53,535.00 |
| TOTAL OPTIONS/OTHER | 15,375.00 |
| TOTAL VEHICLE & OPTIONS/OTHER | 68,910.00 |
| DESTINATION & DELIVERY | 1,395.00 |
| TOTAL BEFORE DISCOUNTS | 70,305.00 |
| EQUIPMENT GROUP SAVINGS | - 1,250.00 |

EPA DOT Fuel Economy and Environment

Gasoline Vehicle



Small SUVs range from 14 to 129 MPG. The best vehicle rates 132 MPGe.

You spend **\$2,500**

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$2,100**

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)



This vehicle emits 421 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash ★★★★★
Driver Passenger

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash ★★★★★
Front seat Rear seat

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236

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THE LINCOLN WAY™ APP

Your Dashboard of Services & Features



Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

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|----------|---------------|
| RAMP ONE | RU84 |
| RAMP TWO | RAIL |
| ITEM #: | 54-3649 O/T 2 |

TOTAL MSRP \$69,055.00

LINCOLN AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafn.com.

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This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 2LPBL23725 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/