



**VEHICLE DESCRIPTION**

# LINCOLN NAVIGATOR

2023 NAV 4X4 BLACK LABEL  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

PE **L07157**

EXTERIOR  
CHROME CAVIAR DARK GRAY MET  
INTERIOR  
CHALET THEME

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

<p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• GRILLE - CHROME MESH</li> <li>• HEADLAMPS - ADAPTIVE PIXEL PROJECTOR</li> <li>• ILLUMINATED LINCOLN STAR</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• LINCOLN EMBRACE</li> <li>• MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>• POWER ILLUMINATED RUNNING BOARDS</li> </ul>	<p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 12" LCD DIG INSTR CLUSTER</li> <li>• FLOORMATS-1ST/2ND/3RD ROWS</li> <li>• HEATED STEERING WHEEL</li> <li>• POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY</li> <li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li> <li>• PREMIUM AMBIENT LIGHTING</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• SEATS-HTD/VENTILATED REAR</li> <li>• SEATS-PERFECT POSITION</li> <li>• 30-WAY ACTIVE MOTION</li> <li>• TRI-ZONE CLIMATE CONTROL</li> </ul>	<p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ACTIVEGLIDE</li> <li>• ADAPT SUSPEN W/RD PREVIEW</li> <li>• CNCTD BLT-IN NAV(3-YR INC)</li> <li>• DYNAMIC BRAKE SUPPORT</li> <li>• FWD/SD/RR PARKING SENSORS</li> <li>• HEAD-UP DISPLAY</li> <li>• INTEL ADAPT CRUISE CONTROL</li> <li>• LINCOLN DRIVE MODES</li> <li>• PHONE AS A KEY</li> <li>• REVEL® ULTIMA 3D 28-SPKRS</li> <li>• SPEED SIGN RECOGNITION</li> <li>• SYNC®4 W/EVR &amp; 13.2" SCRIN</li> <li>• WIRELESS CHARGING PAD</li> </ul>
<p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• ENHANCED SECURITY SYSTEM</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul>		
<p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 4YR/50K PREM MAINTENANCE</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul>		

<b>INCLUDED ON THIS VEHICLE</b>	<b>(MSRP)</b>	<b>PRICE INFORMATION</b>	<b>(MSRP)</b>
<b>EQUIPMENT GROUP 800A</b>		<b>BASE PRICE</b>	\$109,255.00
•22" 14-SPK BMA WHL/EBNY PCKTS		<b>TOTAL OPTIONS/OTHER</b>	4,630.00
•EMBRACE - LIT GRILLE STAR			
•TRI-ZONE ELECTRONIC TEMP CNTR		<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	113,885.00
•BRANDED AUDIO SDARS HD		<b>DESTINATION &amp; DELIVERY</b>	1,895.00
•PRIVACY GLASS		<b>BLACK LABEL MEMBER PRIVILEGES</b>	NO CHARGE
<b>OPTIONAL EQUIPMENT/OTHER</b>		4 year/50,000 Mile Premium Maintenance Plan	
2023 MODEL YEAR		Remote New Vehicle Delivery	
CHROME CAVIAR DARK GRAY MET	2,000.00	Remote service pickup and re-delivery (50 Mile Radius)	
PERFECT POSITION ST W/ACT MOTN		Anytime car wash	
ADVANCED CARGO MANAGER		Travel Collection	
ROOF RACK WITH CROSSBARS	250.00	Lincoln Access Rewards (70,000 Welcome Points)	
2ND ROW CAPTAIN W/PASS THRU	NO CHARGE		
ALL WTHR LINERS W/CARPET MATS	200.00		
BLACK LABEL UNIQUE MESH GRILLE			
ENHANCED SECURITY ALARM	NO CHARGE		
HEAVY DUTY TRAILER TOW PKG	2,600.00		
ELECTRONIC TRACTION ASSIST			
LIFTGATE - STANDARD FUNCTIONAL	- 55.00		
ACTIVE PARK ASSIST 2.0 DELETE	- 365.00		
FRONT LICENSE PLATE BRACKET	NO CHARGE		



	RAMP ONE		<b>TOTAL MSRP \$115,780.00</b>
	<b>RU84</b>		
	RAMP TWO	<b>RAIL</b>	
		ITEM #:	
		<b>51-2094 O/T 2</b>	
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			<p>PC081 N RD 2X 330 000219 03 08 23</p>

**EPA DOT Fuel Economy and Environment** Gasoline Vehicle

**Fuel Economy**

**18 MPG** combined city/hwy

16 city 22 highway

5.6 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend

# \$4,250

more in fuel costs over 5 years compared to the average new vehicle.

**Annual fuel cost \$2,450**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only)** 4

**Smog Rating (tailpipe only)** 6

This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score Not Rated**

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	Driver Passenger	<b>Not Rated Not Rated</b>
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	Front seat Rear seat	★★★★★ ★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**

Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPEL07157 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)