



VEHICLE DESCRIPTION

LINCOLN NAUTILUS

LB L06993

2020 AWD RESERVE
5-PASSENGER
TURBO 2.0L I-4 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
RHAPSODY BLUE
INTERIOR
SLATE LUXURY LEATHER TRIM

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

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| <p>EXTERIOR</p> <ul style="list-style-type: none"> • CONFIGURABLE DAYTIME RUNNING LAMPS • DUAL EXHAUST SYSTEM - CHROME TIPS • FULL LED HEADLAMPS • GRILLE - SATIN ALUMINUM • HANDS-FREE LIFTGATE • LED FOG LAMPS • LED TAILLAMPS • PANORAMIC VISTA ROOF W/ POWER SHADE • PRIVACY GLASS • SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS | <p>INTERIOR</p> <ul style="list-style-type: none"> • AMBIENT LIGHTING • DUAL-ZONE CLIMATE CONTROL • HEATED STEERING WHEEL • POWER TILT/TELESCOPE STEERING COLUMN • PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL • SEATS - REAR HEATED • SEATS-COMFORT 10-WAY PWR DRIVER&PASSENGER W/LUMBAR • SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY • SEATS-PREMIUM LEATHER | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> • 360 DEGREE CAMERA • ADAPTIVE CRUISE CONTROL W/STOP-AND-GO & LANE CNTRG • INTELLIGENT ACCESS W/PUSH BUTTON START • LANE-KEEPING SYSTEM • LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY • RAIN-SENSING WIPERS • REVEL® AUDIO SYSTEM W/ 13-SPEAKERS • SECURICODE™ KEYLESS KEYPAD • SYNC3® W/ VOICE ACT NAV • UNIVERSAL GARAGE DOOR OPEN • WIRELESS CHARGING PAD | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> • ADVANCETRAC WITH RSC • AIRBAGS-DUAL-STAGE FRONT • AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS • AUTO HIGH BEAMS • BLIND SPOT DETECTION W/CTA • PERIMETER ALARM • PERSONAL SAFETY SYSTEM™ • PRE-COLLISION ASSIST W/AEB • SOS POST CRASH SYSTEM • TIRE PRESSURE MONITOR SYS <p>WARRANTY</p> <ul style="list-style-type: none"> • 4YR/50K MILE WARRANTY • 4YR/50K PICKUPDELIVERY SVC • 6YR/70K MI POWERTRAIN WARR |
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INCLUDED ON THIS VEHICLE (MSRP)

- EQUIPMENT GROUP 201A RESERVE** 3,375.00
- LINCOLN CO-PILOT360 PLUS
 - ENHANCED ACTIVE PARK ASSIST
 - 360-DEGREE CAMERA
 - ACC W/LANE CENTERING

OPTIONAL EQUIPMENT/OTHER

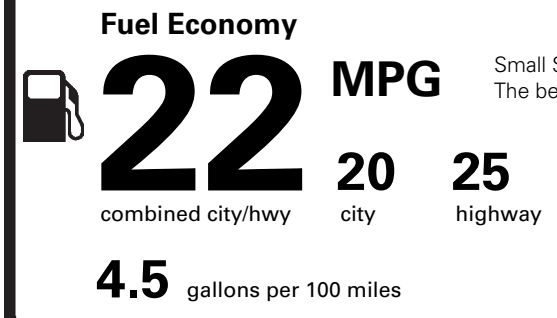
- 2020 MODEL YEAR 695.00
- RHAPSODY BLUE
- 245/50R20 A/S BSW TIRES
- 20" PRM PNT/BRT MCH 10-SPK ALM
- 50 STATE EMISSIONS NO CHARGE
- SONATA SPIN ALUMINUM TRIM NO CHARGE
- 22-WAY PWR MULT CONT DRVR SEAT 1,500.00
- FRONT LICENSE PLATE BRACKET NO CHARGE

PRICE INFORMATION (MSRP)

BASE PRICE	\$50,995.00
TOTAL OPTIONS/OTHER	5,570.00
TOTAL VEHICLE & OPTIONS/OTHER DESTINATION & DELIVERY	56,565.00
	995.00
TOTAL BEFORE DISCOUNTS	57,560.00
EQUIPMENT GROUP SAVINGS	- 250.00

EPA DOT Fuel Economy and Environment

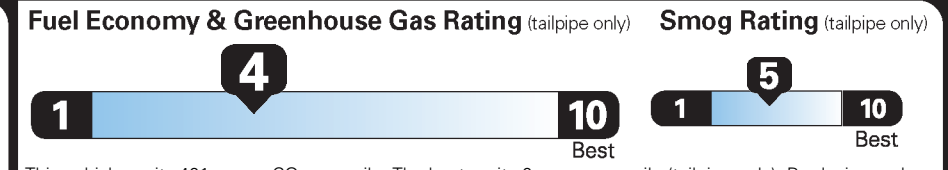
Gasoline Vehicle



Small SUVs range from 18 to 120 MPG. The best vehicle rates 136 MPGe.

You spend \$1,750 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$1,850



This vehicle emits 401 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

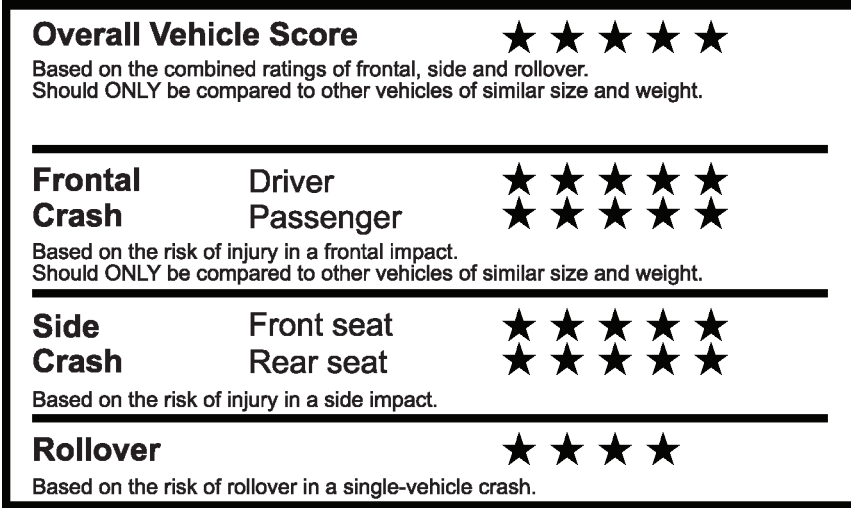
Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS



Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP



- Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
 - Locate your vehicle and check approximate fuel range
 - Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

RAMP ONE	RA7C	RAIL	ITEM #: 57-S102 O/T 2	<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p>	<p>TOTAL MSRP \$57,310.00</p>
RAMP TWO					
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>				<p>KL051 N RD 2X 015 000107 11 05 19</p>	



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

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Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/