



**VEHICLE DESCRIPTION**

# LINCOLN NAUTILUS

2024 AWD BLACK LABEL  
5-PASSENGER  
2.0L TURBOCHARGED I-4 ENGIN  
8-SPD AUTO TRANSMISSION

RJ **786170**

**EXTERIOR**  
SILVER RADIANCE MET CC


**INTERIOR**  
REDWOOD VENETIAN LEATHER

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

<p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• BLACK PAINTED ROOF</li> <li>• EASY FUEL® CAPLESS FILLER</li> <li>• GRILLE-RADIANT COPR JEWELS</li> <li>• HANDS-FREE LIFTGATE</li> <li>• HEADLAMPS - FULL LED</li> <li>• MULTI-PROJECTOR W/LED SIGNATURE LIGHTING</li> <li>• HEATED VISIO BLADE</li> <li>• LINCOLN EMBRACE</li> <li>• MIRRORS-HEATED/AUTOFOLD/SIGNAL/SEC APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF W/POWER SHADE</li> <li>• PRIVACY GLASS</li> <li>• REAR WIPER/WASHER/DEFROST</li> </ul>	<p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 11.1 CENTERSTACK SCREEN</li> <li>• AUTO AIR REFRESH</li> <li>• AUTO-DIMMING REARVIEW MIRR</li> <li>• DIGITAL SCENT</li> <li>• DUAL-ZONE CLIMATE CONTROL</li> <li>• HEATED STEERING WHEEL</li> <li>• LEATHER WRAPPED STR WHEEL</li> <li>• POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY</li> <li>• SEAT-2ND RW 60/40 EASYFOLD</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• SEATS-PERFECT POSITION PWR</li> <li>• 24-WAY W/ACTIVE MOTION®</li> <li>• SEATS - REAR HEATED</li> </ul>	<p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ADAPTIVE SUSPENSION</li> <li>• ALL-NEW IN VEHICLE DIG EXP</li> <li>• BLIS W/CROSS-TRAFFIC ALERT</li> <li>• INTEL ADAPT CRUISE CONTROL</li> <li>• INTELLIGENT ACCESS W/PUSH BUTTON START</li> <li>• LANE-KEEPING SYSTEM</li> <li>• LINCOLN CONNECT™ -5G MODEM W/WIFI CAPABILITY</li> <li>• PHONE AS A KEY (PAAK)</li> <li>• PREM CONNECTIVITY:1YR PLAN</li> <li>• REAR PARKING SENSORS</li> <li>• REVEL® ULTIMA 3D 28-SPKRS</li> <li>• SECURICODE™ KEYLESS KEYPAD</li> </ul>	<p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• AUTO HIGH BEAMS</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• SOS POST-CRASH ALERT SYS™</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul>
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<p><b>INCLUDED ON THIS VEHICLE (MSRP)</b></p> <p><b>EQUIPMENT GROUP 800A</b></p> <p><b>OPTIONAL EQUIPMENT/OTHER</b></p> <table border="0" style="width: 100%;"> <tr> <td style="width: 70%;">50 STATE EMISSIONS</td> <td style="width: 30%;">NO CHARGE</td> </tr> <tr> <td>BLUECRUISE EQUIP: 4 YEAR INCL JET APPEARANCE PACKAGE</td> <td>3,000.00</td> </tr> <tr> <td>.22" SATIN DRK LUSTER NKL</td> <td></td> </tr> <tr> <td>FRONT LICENSE PLATE BRACKET</td> <td>NO CHARGE</td> </tr> </table>	50 STATE EMISSIONS	NO CHARGE	BLUECRUISE EQUIP: 4 YEAR INCL JET APPEARANCE PACKAGE	3,000.00	.22" SATIN DRK LUSTER NKL		FRONT LICENSE PLATE BRACKET	NO CHARGE	<p><b>PRICE INFORMATION (MSRP)</b></p> <table border="0" style="width: 100%;"> <tr> <td>BASE PRICE</td> <td style="text-align: right;">\$74,250.00</td> </tr> <tr> <td>TOTAL OPTIONS/OTHER</td> <td style="text-align: right;">3,000.00</td> </tr> <tr> <td colspan="2"><hr/></td> </tr> <tr> <td>TOTAL VEHICLE &amp; OPTIONS/OTHER</td> <td style="text-align: right;">77,250.00</td> </tr> <tr> <td>DESTINATION &amp; DELIVERY</td> <td style="text-align: right;">1,395.00</td> </tr> </table> <p><b>BLACK LABEL MEMBER PRIVILEGES</b> NO CHARGE</p> <ul style="list-style-type: none"> <li>4 year/50,000 Mile Premium Maintenance Plan</li> <li>Remote New Vehicle Delivery</li> <li>Remote service pickup and re-delivery (50 Mile Radius)</li> <li>Anytime car wash</li> <li>Travel Collection</li> <li>Lincoln Access Rewards (70,000 Welcome Points)</li> </ul> <p><small>Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.</small></p>	BASE PRICE	\$74,250.00	TOTAL OPTIONS/OTHER	3,000.00	<hr/>		TOTAL VEHICLE & OPTIONS/OTHER	77,250.00	DESTINATION & DELIVERY	1,395.00
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	RAMP ONE		<b>TOTAL MSRP \$78,645.00</b>
	<b>CD8F</b>		
	RAMP TWO	<b>CONVOY</b>	
		ITEM #: <b>12-Z02P O/T 2</b>	 <p>LINCOLN AUTOMOTIVE FINANCIAL SERVICES</p> <p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</p>
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			<p><b>PM073 N RD X 430 000524 12 07 23</b></p>

**EPA DOT Fuel Economy and Environment** Gasoline Vehicle

**Fuel Economy**

**24**

MPG

combined city/hwy    city    highway

**4.2** gallons per 100 miles

Small SUVs range from 14 to 123 MPG. The best vehicle rates 140 MPGe.

**You spend \$1,500 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost**

**\$2,250**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)

**5**

Best

**Smog Rating** (tailpipe only)

**7**


Best

This vehicle emits 371 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$9,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.60 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**

Calculate personalized estimates and compare vehicles



Smartphone QR Code™

**GOVERNMENT 5-STAR SAFETY RATINGS**


**Overall Vehicle Score**    **Not Rated**

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	Driver Passenger	<b>Not Rated</b>	<b>Not Rated</b>
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.			
<b>Side Crash</b>	Front seat Rear seat	<b>Not Rated</b>	<b>Not Rated</b>
Based on the risk of injury in a side impact.			
<b>Rollover</b>		<b>Not Rated</b>	<b>Not Rated</b>
Based on the risk of rollover in a single-vehicle crash.			

Star ratings range from 1 to 5 stars (★ ★ ★ ★ ★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
*Your Dashboard of Services & Features*



Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.


**Lincoln Protect™**

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LRJ786170 TO 59173

Msg & Data rates may apply. Text HELP for help



[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)