VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

PE L06151

2023 NAV L 4X4 BLACK LABEL
NAVIGATOR 8-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
INFINITE BLACK
INTERIOR
INVITATION THEME

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- ILLUMINATED LINCOLN STAR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

INTERIOR
- 12" LCD DIG INSTR CLUSTER
- FLOORMATS-1ST/2ND/3RD ROWS
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- PREMIUM AMBIENT LIGHTING
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- SEATS-PERFECT POSITION 30-WAY ACTIVE MOTION
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL
- 360 DEGREE CAMERA
- ACTIVEGLIDE
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- DYNAMIC BRAKE SUPPORT
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- REVEL® ULTIMA 3D 28-SPKRS
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCRN
- WIRELESS CHARGING PAD

SAFETY/SECURITY
- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY
- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE (MSRP)

EQUIPMENT GROUP 800A
- 22" 14-SPK BMA WHL/EBNY PCKTS
- EMBRACE - LIT GRILLE STAR
- TRI-ZONE ELECTRONIC TEMP CNTR
- BRANDED AUDIO SDARS HD
- PRIVACY GLASS

OPTIONAL EQUIPMENT/OTHER

PERFECT POSITION ST W/ACT MOTN	
ADVANCED CARGO MANAGER	
2ND RW PWRFLD BENCH40/20/40	NO CHARGE
BLACK LABEL UNIQUE MESH GRILLE	
ENHANCED SECURITY ALARM	NO CHARGE
HEAVY DUTY TRAILER TOW PKG	2,600.00
ROOF RACK WITH CROSSBARS	250.00
ELECTRONIC TRACTION ASSIST	
LINCOLN PLAY-REAR SEAT ENT	2,195.00
LIFTGATE - STANDARD FUNCTIONAL	- 55.00
ACTIVE PARK ASSIST 2.0 DELETE	- 365.00
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION (MSRP)

BASE PRICE	$112,300.00
TOTAL OPTIONS/OTHER	4,625.00
TOTAL VEHICLE & OPTIONS/OTHER	116,925.00
DESTINATION & DELIVERY	1,895.00

BLACK LABEL MEMBER PRIVILEGES NO CHARGE

4 year/50,000 Mile Premium Maintenance Plan
Remote New Vehicle Delivery
Remote service pickup and re-delivery (50 Mile Radius)
Anytime car wash
Travel Collection
Lincoln Access Rewards (70,000 Welcome Points)

Privileges available across Black Label dealer network.
See your Lincoln Black Label Dealership for complete details.

BLACK LABEL

RAMP ONE: RB5R
RAMP TWO:
RAIL
ITEM #: 15-A109 O/T 2

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

TOTAL MSRP $118,820.00

LINCOLN AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.

PC282 R RD X 330 000035 03 28 23

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

18 MPG combined city/hwy

16 city

22 highway

5.6 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You **spend $4,250** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost $2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 4 (1 – 10, Best)

Smog Rating (tailpipe only): 6 (1 – 10, Best)

This vehicle emits 498 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs $8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score: Not Rated
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash — Driver: Not Rated; Passenger: Not Rated
Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash — Front seat: ★★★★★; Rear seat: ★★★★★
Based on the risk of injury in a side impact.

Rollover: ★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

5LMJJ3TG2PEL06151

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

App Store · Google Play



Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln.
See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply.

See your local Lincoln website for our privacy policy.

Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LPEL06151 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/