

VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

PE L07308

2023 NAV 4X4 BLACK LABEL NAVIGATOR 7-PASSENGER TWIN-TURBOCHARGED 3.5L V6 10-SPEED AUTOMATIC O/D TRAN

EXTERIOR INFINITE BLACK INTERIOR INVITATION THEME

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - CHROME MESH HEADLAMPS - ADAPTIVE PIXEL PROJECTOR ILLUMINATED LINCOLN STAR LED FOG LAMPS LED TAILLAMPS LINCOLN EMBRACE MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS PANORAMIC VISTA ROOF W/POWER SHADE POWER ILLUMINATED RUNNING BOARDS

INTERIOR

- 12" LCD DIG INSTR CLUSTER FLOORMATS-1ST/2ND/3RD ROWS HEATED STEERING WHEEL POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY POWERFOLD@ 3RD ROW SEATS - ONE TOUCH FOLD-FLAT PREMIUM AMBIENT LIGHTING SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY SEATS-HTD/VENTILATED REAR SEATS-PERFECT POSITION 30-WAY ACTIVE MOTION TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- 360 DEGREE CAMERA ADAPT SUSPEN W/RD PREVIEW CNCTD BLT-IN NAV(3-YR INC) DYNAMIC BRAKE SUPPORT FWD/SD/RR PARKING SENSORS HEAD-UP DISPLAY INTEL ADAPT CRUISE CONTROL LINCOLN BLUECRUISE 1.0 LINCOLN DRIVE MODES PHONE AS A KEY REVEL@ ULTIMA 3D 28-SPKRS SPEED SIGN RECOGNITION SYNC@4 W/EVR & 13.2" SCRIN WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™ WITH RSC AIRBAGS-DUAL-STAGE FRONT AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS ENHANCED SECURITY SYSTEM PERIMETER ALARM PERSONAL SAFETY SYSTEM™ PRE-COLLISION ASSIST W/AEB TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY 4YR/50K PICKUPDELIVERY SVC 4YR/50K PREM MAINTENANCE 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

EQUIPMENT GROUP 800A

OPTIONAL EQUIPMENT/OTHER

- PERFECT POSITION ST W/ACT MOTN ADVANCED CARGO MANAGER 2ND ROW CAPTAIN W/MASSAGE ALL WTHR LINERS W/CARPET MATS BLACK LABEL UNIQUE MESH GRILLE ENHANCED SECURITY ALARM HEAVY DUTY TRAILER TOW PKG ELECTRONIC TRACTION ASSIST 22" 14-SPK BMA WHL/EBNY PCKTS LIFTGATE - STANDARD FUNCTIONAL ACTIVE PARK ASSIST 2.0 DELETE FRONT LICENSE PLATE BRACKET

(MSRP)

625.00 200.00 NO CHARGE 2,600.00 - 55.00 - 365.00 NO CHARGE

PRICE INFORMATION

BASE PRICE \$109,255.00 TOTAL OPTIONS/OTHER 3,005.00

TOTAL VEHICLE & OPTIONS/OTHER 112,260.00 DESTINATION & DELIVERY 1,895.00

BLACK LABEL MEMBER PRIVILEGES NO CHARGE

- 4 year/50,000 Mile Premium Maintenance Plan Remote New Vehicle Delivery Remote service pickup and re-delivery (50 Mile Radius) Anytime car wash Travel Collection Lincoln Access Rewards (70,000 Welcome Points)

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.

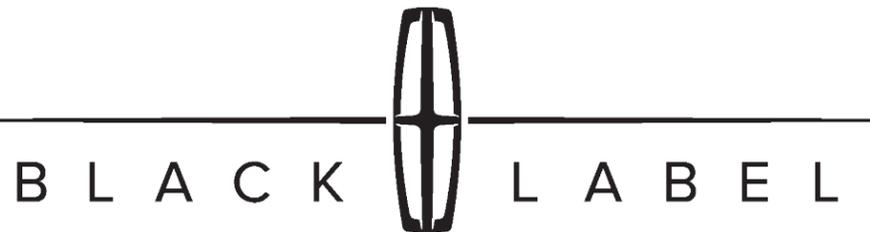


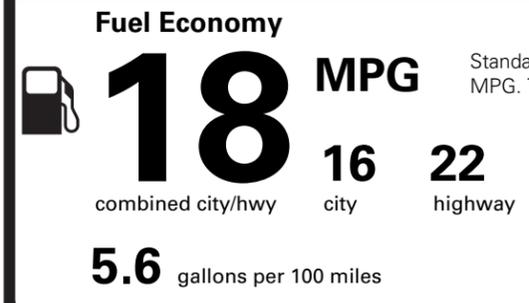
Table with columns for RAMP ONE, RAMP TWO, and CONVOY. Includes item number 54-Z200 O/T 2 and total MSRP of \$114,155.00.

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

PG112 N RD 2X 330 000001 07 11 23

EPA DOT Fuel Economy and Environment

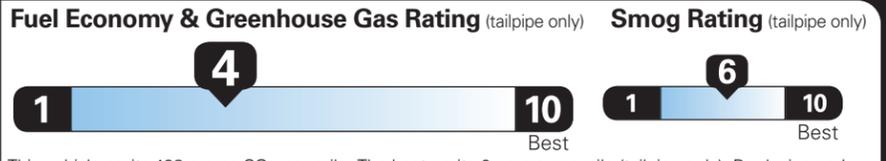
Gasoline Vehicle



Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend \$4,250 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$2,450



This vehicle emits 498 grams CO2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Table showing safety ratings: Overall Vehicle Score Not Rated, Frontal Crash Not Rated, Side Crash 5 stars, Rollover 4 stars.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP



- Download the Lincoln Way app\* and you can: Remotely start, lock and unlock your vehicle; Locate your vehicle and check approximate fuel range; Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LPEL07308 TO 59173. Includes QR code and text: Msg & Data rates may apply. Text HELP for help. www.lincoln.com/help/privacy-terms/