



**VEHICLE DESCRIPTION**  
**LINCOLN NAVIGATOR** PE **L10920**

2023 NAV 4X4 RESERVE  
 NAVIGATOR 7-PASSENGER  
 TWIN-TURBOCHARGED 3.5L V6  
 10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
 PRISTINE WHITE METALLIC 3C  
 INTERIOR  
 BLACK ONYX LEATHER

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

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| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• GRILLE - CHROME MESH</li> <li>• HEADLAMPS - ADAPTIVE PIXEL PROJECTOR</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• LINCOLN EMBRACE</li> <li>• MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>• POWER ILLUMINATED RUNNING BOARDS</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 12" LCD DIG INSTR CLUSTER</li> <li>• AMBIENT LIGHTING</li> <li>• HEATED STEERING WHEEL</li> <li>• PEDALS - PWR ADJ W/MEMORY</li> <li>• POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY</li> <li>• POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• SEATS-HTD/VENTILATED REAR</li> <li>• TRI-ZONE CLIMATE CONTROL</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ADAPT SUSPEN W/RD PREVIEW</li> <li>• CNCTD BLT-IN NAV(3-YR INC)</li> <li>• DYNAMIC BRAKE SUPPORT</li> <li>• FWD/SD/RR PARKING SENSORS</li> <li>• HEAD-UP DISPLAY</li> <li>• INTEL ADAPT CRUISE CONTROL</li> <li>• LINCOLN BLUECRUISE 1.0</li> <li>• LINCOLN DRIVE MODES</li> <li>• PHONE AS A KEY</li> <li>• SPEED SIGN RECOGNITION</li> <li>• SYNC®4 W/EVR &amp; 13.2" SCR N</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• ENHANCED SECURITY SYSTEM</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
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**INCLUDED ON THIS VEHICLE (MSRP) PRICE INFORMATION (MSRP)**

<p><b>EQUIPMENT GROUP 201A</b>                  •LUXURY PACKAGE                  •PERFECT POSITION ST W/ACT MOT                  •EMBRACE - LIT GRILLE STAR</p> <p><b>OPTIONAL EQUIPMENT/OTHER</b>                  2023 MODEL YEAR                  PRISTINE WHITE METALLIC 3C                  BLACK ONYX LEATHER                  2ND ROW CAPTAIN W/MESSAGE                  ENHANCED SECURITY ALARM                  3.73 NON-LMTED SLIP REAR AXLE                  22" BMA WHL/PREM PNTD PCKTS                  LIFTGATE - STANDARD FUNCTIONAL                  ACTIVE PARK ASSIST 2.0 DELETE</p>	<p>6,310.00</p> <p>750.00</p> <p>625.00</p> <p>NO CHARGE</p> <p>NO CHARGE</p> <p>NO CHARGE</p> <p>- 55.00</p> <p>- 365.00</p>	<p><b>PRICE INFORMATION</b></p> <p>BASE PRICE \$94,635.00</p> <p>TOTAL OPTIONS/OTHER 7,265.00</p> <hr/> <p>TOTAL VEHICLE &amp; OPTIONS/OTHER DESTINATION &amp; DELIVERY 101,900.00 1,895.00</p>
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**EPA DOT Fuel Economy and Environment Gasoline Vehicle**

**Fuel Economy**

**18 MPG** combined city/hwy

16 city 22 highway

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

**You spend \$4,250 more in fuel costs over 5 years** compared to the average new vehicle.

5.6 gallons per 100 miles

**Annual fuel cost \$2,450**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)**

4 (Best) 6 (Best)

This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**  
 Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score Not Rated**  
 Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	Driver Passenger	<b>Not Rated Not Rated</b>
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	Front seat Rear seat	★★★★★ ★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
 Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
 Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

RAMP ONE	RH12	RAIL	LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a> .
RAMP TWO	ITEM #: 25-Z409 O/T 2		
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			PE251 N RD 2X 330 000159 05 25 23

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPEL10920 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)