



## VEHICLE DESCRIPTION

## LINCOLN NAVIGATOR

2023 NAV 4X4 RESERVE  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
DIAMOND RED  
INTERIOR  
SANDSTONE LEATHER

## STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

## EXTERIOR

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE
- PIXEL PROJECTOR
- LED FOG LAMPS
- LED TAIL LAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

## INTERIOR

- 12" LCD DIG INSTR CLUSTER
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- TRI-ZONE CLIMATE CONTROL

## FUNCTIONAL

- 360 DEGREE CAMERA
- ACTIVEGLIDE
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- DYNAMIC BRAKE SUPPORT
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCR
- WIRELESS CHARGING PAD

## SAFETY/SECURITY

- ADVANCETRAC™ WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

## WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

## INCLUDED ON THIS VEHICLE

## (MSRP)

**EQUIPMENT GROUP 201A**  
• TRI-ZONE ELECTRONIC TEMP CNTR  
• BRANDED AUDIO SDARS HD  
• PRIVACY GLASS  
• EMBRACE - LIT GRILLE STAR

6,310.00

## PRICE INFORMATION

BASE PRICE	\$94,635.00
TOTAL OPTIONS/OTHER	9,240.00
 TOTAL VEHICLE & OPTIONS/OTHER	 103,875.00
DESTINATION & DELIVERY	1,895.00

\$94,635.00

9,240.00

103,875.00

1,895.00

**OPTIONAL EQUIPMENT/OTHER**  
2023 MODEL YEAR  
DIAMOND RED 750.00  
HEAVY DUTY TRAILER TOW PKG 2,600.00  
ADVANCED CARGO MANAGER  
PERFECT POSITION ST W/ACT MOTN  
2ND ROW CAPTAIN W/PASS THRU  
ENHANCED SECURITY ALARM  
ELECTRONIC TRACTION ASSIST  
22" BMA WHL/PREM PNTD PCKTS  
LIFTGATE - STANDARD FUNCTIONAL  
ACTIVE PARK ASSIST 2.0 DELETE  
FRONT LICENSE PLATE BRACKET

750.00  
2,600.00  
NO CHARGE  
NO CHARGE  
NO CHARGE  
- 55.00  
- 365.00  
NO CHARGE

TOTAL MSRP \$105,770.00

LINCOLN  
AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit [www.lincolnafs.com](http://www.lincolnafs.com).

PA171 N RD 2X 330 000184 01 17 23

RAMP ONE  
CA1K

RAMP TWO

CONVOY

ITEM #:

42-1021 O/T 2

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

PE L02359

## EPA DOT Fuel Economy and Environment

## Fuel Economy

18 MPG  
16 city  
22 highway

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

Annual fuel COST  
\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)



This vehicle emits 498 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fueleconomy.gov](http://fueleconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



## GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver Not Rated  
Passenger Not Rated

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat ★★★★★  
Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).

[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

## THE LINCOLN WAY™ APP

Your Dashboard of Services &amp; Features



Download the Lincoln Way app\* and you can:  
• Remotely start, lock and unlock your vehicle  
• Locate your vehicle and check approximate fuel range  
• Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

SCAN OR TEXT SLPEL02359 TO 59173

Msg & Data rates may apply.  
Text HELP for help



[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).