



VEHICLE DESCRIPTION

# LINCOLN NAVIGATOR

PE L16180

2023 NAV 4X4 RESERVE  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
INFINITE BLACK METALLIC  
INTERIOR  
BLACK ONYX LEATHER

**STANDARD EQUIPMENT**

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE IN THE BASE PRICE BELOW

**EXTERIOR**

- 360-DEGREE CAMERA
- ACTIVE GRILLE SHUTTERS
- ADAPTIVE LED HEADLAMPS
- GLARE FREE LIGHTING
- HANDS FREE LIFTGATE W/ FOOT ACTIVATION
- KEYLESS ENTRY KEYPAD
- LED FOG LAMPS
- LED TAILLAMPS
- MIRRORS, HTD/SGNL/PUD LAMP
- PANORAMIC VISTA ROOF
- POWER ILLUM RUNNING BOARDS
- PRIVACY GLASS, 2ND/3RD ROW
- RAIN SENSING WIPERS
- ROOF RACK W/O CROSS BARS

**INTERIOR**

- 13.2" LCD TOUCHSCREEN
- 2ND ROW TIP & SLIDE SEATS
- HEATED STEERING WHEEL
- MEM POWER TILT/TELESCOPING STEER W/AUDIO/SPEED CNTRL
- SEATS, FRONT HEATED/COOLED
- SEATS, PREM LEATHER
- SEATS-PERFECT POSITION PWR
- SIRIUSXM® SATELLITE RADIO W/ 3-MONTH PREPAID
- STEER WHEEL, LEATHER
- UNIVERSAL GARAGE DR OPENER
- WIRELESS CHARGING PAD

**FUNCTIONAL**

- ACTIVE NOISE CONTROL
- ACTIVEGLIDE
- ADAPTIVE SUSPENSION
- ALL WHEEL DRIVE SYSTEM
- HEAD-UP DISPLAY
- ILLUMINATED LINCOLN STAR
- LINCOLN CO-PILOT 360 2.0
- LINCOLN CONNECT™ W/ WIFI HOTSPOT
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- REVEL® ULTIMA 3D AUDIO
- SYNC®4
- TRI-ZONE AUTO CLIMATE CTRL
- VOICE-ACTIVATED NAVIGATION

**SAFETY/SECURITY**

- 4 WHEEL ANTI-LOCK BRAKES
- ADVANCETRAC™ W/ ROLL STABILITY CONTROL
- AIRBAGS
- FRONT DUAL STAGE DRIVER KNEE
- FR/RR SIDE IMP/CURTAIN
- LATCH CHILD RESTRAINT SYS
- PERIMETER ALARM

**WARRANTY**

- 4 YR/80,000 KM BASIC
- 6YR/110 000KM POWERTRAIN WARRANTY
- ROADSIDE ASSISTANCE 24HRS

**INCLUDED ON THIS VEHICLE**

(MSRP)\*

**EQUIPMENT GROUP 201A**

- TRI-ZONE ELECTRONIC TEMP CNTR
- BRANDED AUDIO SDARS HD
- ADAPTIVE CRUISE CNTRL W/STOP&G
- PRIVACY GLASS
- EMBRACE - LIT GRILLE STAR

5,000.00

**OPTIONAL EQUIPMENT/OTHER**

- 2023 MODEL YEAR
- FEDERAL EXCISE TAX 100.00
- BLACK ONYX LEATHER
- HEAVY DUTY TRAILER TOW PKG 3,000.00
- .3.73 RATIO AXLE
- ADVANCED CARGO MANAGER
- PERFECT POSITION ST W/ACT MOTN NO CHARGE
- 2ND ROW CAPTAIN W/MASSAGE 1,500.00
- ALL WTHR LINERS 1ST/2ND ROWS 250.00
- MONOCHROMATIC PACKAGE 2,500.00
- .BODY COLOR EXT MIRROR FINISH
- .MONOCHROMATIC LINCOLN BADGE
- .22" BLACK ALUMINUM WHEEL
- ENHANCED SECURITY ALARM NO CHARGE
- EDLS AXLE NO CHARGE
- LIFTGATE - STANDARD FUNCTIONAL - 70.00
- ACTIVE PARK ASSIST 2.0 DELETE - 450.00

**PRICE INFORMATION**

(MSRP)\*

BASE PRICE \$116,000.00  
TOTAL OPTIONS/OTHER 11,830.00

TOTAL VEHICLE & OPTIONS/OTHER 127,830.00  
DESTINATION & DELIVERY 2,395.00

"THIS VEH. NOT INTENDED FOR SALE OR REGISTRATION IN US" RETAIL PRICES EXCLUDE GST/HST

**Fuel Consumption / Consommation de carburant**

# 13.2

combined/combinée

# 15.2

city  
ville

# 10.8

highway  
route

# 21

mi/gal

**Annual fuel COST**  
for an annual distance of 20,000 km, and an average fuel price of \$1.25 per litre

# \$ 3 300

**Coût annuel en carburant**  
pour une distance annuelle de 20 000 km, et un prix moyen du carburant de 1,25 \$ par litre

**Standard SUVs range from / Les VUS ordinaires font entre**

2.3 - 16.9 L<sub>e</sub>/100 km

L<sub>e</sub> is gasoline litre equivalent  
L<sub>e</sub> signifie litre équivalent d'essence

**Carbon Dioxide Rating / Indice de dioxyde de carbone**

4

310 g CO<sub>2</sub>/km

Best/meilleur

**Smog Rating / Indice de Smog**

6

Best/meilleur

Best/meilleur

Estimates are based on Government of Canada approved criteria and testing methods. Vehicle's actual fuel consumption will vary.

For more information visit [vehicles.nrcan.gc.ca](http://vehicles.nrcan.gc.ca)

Estimations établies selon des méthodes d'essai et des critères approuvés par le gouvernement du Canada. La consommation de carburant réelle du véhicule variera.

Pour plus d'information visitez [vehicules.nrcan.gc.ca](http://vehicules.nrcan.gc.ca)

|  |   |   |   |
|--|---|---|---|
|  | RAMP ONE/<br>TERMINAL UN                |   | TOTAL MSRP \$130,225.00   |
|  | CS8G                                    |   |   |
|  | RAMP TWO/<br>TERMINAL DEUX              | FINAL ASSEMBLY PLANT/<br>USINE DE MONTAGE | * MANUFACTURER'S SUGGESTED RETAIL PRICE = MSRP<br>* NOTE: THIS PRICE HAS BEEN DEVELOPED AS A GUIDE. DEALERS MAY SELL FOR LESS AND ARE NOT UNDER ANY OBLIGATION TO ACCEPT THIS SUGGESTED RETAIL PRICE. |
|  |   | KENTUCKY                                  |   |
|  | METHOD OF TRANSP./<br>MODE DE TRANSPORT | ITEM #: A6-M411 O/T 2                     |   |
|  | CONVOY                                  |   | PG261 N NF 2X 335 000015 07 26 23   |

U.S. GOVERNMENT SAFETY RATINGS  
COTES DE SÉCURITÉ DU GOUVERNEMENT AMÉRICAIN

|   |   |  |
|---|---|--|
| <b>Overall Vehicle Score / Cote globale du véhicule</b> |   | Not Rated / Non coté                         |
| <b>Frontal Crash / Collision frontale</b>               | Driver / Conducteur<br>Passenger / Passager           | Not Rated / Non coté<br>Not Rated / Non coté |
| <b>Side Crash / Collision latérale</b>                  | Front seat / Siège avant<br>Rear seat / Siège arrière | ★ ★ ★ ★ ★<br>★ ★ ★ ★ ★                       |
| <b>Rollover / Capotage</b>                              |   | ★ ★ ★ ★                                      |

Star ratings range from 1 to 5 stars (\*\*\*\*\*), with 5 being the highest.  
Les cotes varient de 1 à 5 étoiles (\*\*\*\*\*), 5 étant la cote la plus élevée.

Source: U.S. National Highway Traffic Safety Administration  
For more information / Pour de plus amples renseignements  
[www.safercar.gov](http://www.safercar.gov)

THE LINCOLN WAY™ APP  
Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

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Scan code not operational at this time

FOR PLANT USE ONLY

**Lincoln Protect**

Insist on Lincoln Protect! The only extended service plan fully backed by Ford Motor Company of Canada, Limited and honored at every Ford and Lincoln dealership in the US and Canada. See your Lincoln dealer for additional details, or visit [www.lincolnowner.ca](http://www.lincolnowner.ca) for more information.

**LINCOLN AUTOMOTIVE FINANCIAL SERVICES**

Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit [www.lincolnafs.ca](http://www.lincolnafs.ca).