



# VEHICLE DESCRIPTION

## LINCOLN AVIATOR

2023 AWD BLACK LABEL  
119" WHEELBASE  
TWIN-TURBOCHARGED 3.0L V6  
10-SPEED AUTO TRANSMISSION

### STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

**EXTERIOR**  
• ADAPTIVE PIXEL LED HDLMPs  
• DUAL EXHAUST SYSTEM  
W/BRIGHT QUAD TIPS  
• GRILLE - BL BLK MESH UPPR  
• ILLUMINATED LINCOLN STAR  
• LED FOG LAMPS  
• LIGHT TOUCH HANDLE  
• MIRRORS-HEATED/AUTOFOLD/  
SIGNAL/MEMORY/DRV AUTODIM/  
SECURITY APPROACH LAMPS  
• PANORAMIC VISTA ROOF® W/  
POWER SHADE  
• ROOF RACK SIDE RAILS  
• SOFT CLOSE DOORS

**INTERIOR**  
• 10.1" LCD CENTERSTACK SCRN  
• AMBIENT LIGHTING  
• HEATED STEERING WHEEL  
• LEATHER WRAPPED STR WHEEL  
W/CRUISE AND AUDIO CONTROL  
• POWER TILT/TELESCOPING  
STEERING COLUMN W/MEMORY  
• POWERFOLD® 3RD ROW SEATS -  
ONE TOUCH FOLD-FLAT  
• QUAD-ZONE CLIMATE CONTROL  
• REAR-DOOR SUNSHADES  
• SEATS-HTD/VENT FRONT&REAR  
• SEATS-PERFECT POSITION  
30-WAY ACTIVE MOTION  
• SYMPHONIC CHIMES

**FUNCTIONAL**  
• 360 DEGREE CAMERA  
• ADAPTIVE SUSPENSION  
• CABIN PARTICULATE  
AND ODOR FILTER  
• INTEL ADAPT CRUISE CONTROL  
• INTELL ACCESS W/PUSH START  
• LANE CENTERING  
• LINCOLN CONNECT™-4G MODEM  
WITH WIFI CAPABILITY  
• LINCOLN DRIVE MODES  
• REVEL® ULTIMA 3D 28-SPKR'S  
• SPEED SIGN RECOGNITION  
• SYNC3® W/ VOICE ACT NAV  
• WIRELESS CHARGING PAD

**SAFETY/SECURITY**  
• ADVANCETRAC™ WITH RSC®  
• AIRBAGS - SAFETY CANOPY®  
• AIRBAGS-DRV&PSS KNEE  
• AIRBAGS-DUAL-STAGE FRONT  
• AUTO HIGH BEAMS  
• EVASIVE STEERING ASSIST  
• PERIMETER ALARM  
• PERSONAL SAFETY SYSTEM™  
• PRE-COLLISION ASSIST W/AEB  
• TIRE PRESSURE MONITOR SYS

**WARRANTY**  
• 4YR/50K MILE WARRANTY  
• 4YR/50K PICKUPDELIVERY SVC  
• 4YR/50K PREM MAINTENANCE  
• 6YR/70K MI POWERTRAIN WARR

### INCLUDED ON THIS VEHICLE

(MSRP)

#### EQUIPMENT GROUP 800A

#### OPTIONAL EQUIPMENT/OTHER

.22" BRIGHT MACH ALUM WHEEL  
.P275/40R22 107 W-RATED TIRES  
50 STATE EMISSIONS  
22" HI-GLOSS EBONY WHL  
FULL REAR CONSOLE  
BLACK LABEL CHALET THEME  
JET PACKAGE  
ENHANCED SECURITY SYSTEM LITE  
HANDS-FREE LIFTGATE DELETE

NO CHARGE

NO CHARGE

2,670.00  
- 50.00  
- 55.00

#### PRICE INFORMATION

BASE PRICE	\$80,725.00
TOTAL OPTIONS/OTHER	2,565.00

TOTAL VEHICLE & OPTIONS/OTHER	83,290.00
DESTINATION & DELIVERY	1,395.00

#### BLACK LABEL MEMBER PRIVILEGES

NO CHARGE  
4 year/50,000 Mile Premium  
Maintenance Plan  
Remote New Vehicle Delivery  
Remote service pickup and re-delivery  
(50 Mile Radius)  
Anytime car wash  
Travel Collection  
Lincoln Access Rewards  
(70,000 Welcome Points)

Privileges available across Black Label dealer network.  
See your Lincoln Black Label Dealership for complete details.

**BLACK LABEL**

RAMP ONE  
CA21

RAMP TWO

**TOTAL MSRP \$84,685.00**



LINCOLN  
AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to lease or finance your vehicle, you'll  
find the choices that are right for you. See your Lincoln  
Dealer for details or visit [www.lincolnafs.com](http://www.lincolnafs.com).

**CONVOY**

ITEM #:

25-J828 O/T 2

This label is affixed pursuant to the Federal Automobile  
Information Disclosure Act. Gasoline, License, and Title Fees,  
State and Local taxes are not included. Dealer installed  
options or accessories are not included unless listed above.

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PG L20232

## EPA DOT Fuel Economy and Environment



Gasoline Vehicle

### Fuel Economy

**20** MPG

combined city/hwy

17 city  
24 highway

5.0 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You spend  
**\$3,000**

more in fuel costs  
over 5 years  
compared to the  
average new vehicle.

Smog Rating (tailpipe only)

**5**  
1 10  
Best

Fuel Economy &amp; Greenhouse Gas Rating (tailpipe only)

**4**  
1 10  
1 10  
Best

This vehicle emits 451 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fueleconomy.gov](http://fueleconomy.gov).

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles



### GOVERNMENT 5-STAR SAFETY RATINGS

#### Overall Vehicle Score



Based on the combined ratings of frontal, side and rollover.  
Should ONLY be compared to other vehicles of similar size and weight.

#### Frontal Crash

Driver  
Passenger



Based on the risk of injury in a frontal impact.  
Should ONLY be compared to other vehicles of similar size and weight.

#### Side Crash

Front seat  
Rear seat



Based on the risk of injury in a side impact.

#### Rollover



Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★ ★ ★ ★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

### THE LINCOLN WAY™ APP

Your Dashboard of Services &amp; Features



Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.



Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

SCAN OR TEXT 5LPGL20232 TO 59173

Msg & Data  
rates may  
apply.  
Text HELP  
for help



[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

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