



VEHICLE DESCRIPTION

# LINCOLN AVIATOR

LG L23986

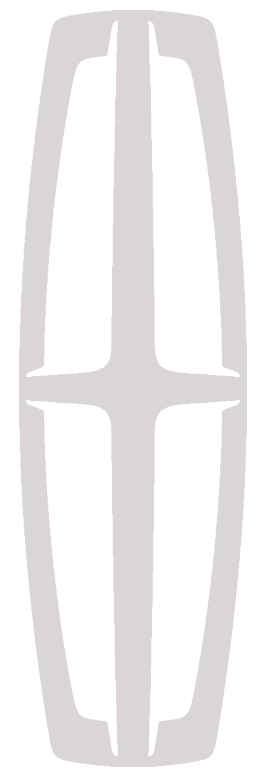
2020 RESERVE AWD  
119" WHEELBASE  
TWIN-TURBOCHARGED 3.0L V6  
10-SPEED AUTO TRANSMISSION

EXTERIOR  
MAGNETIC GRAY METALLIC  
INTERIOR  
SANDSTONE LEATHER SEATS

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

- |  |   |   |   |
|--|---|---|---|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>DUAL EXHAUST SYSTEM W/BRIGHT QUAD TIPS</li> <li>FULL LED HEADLAMPS</li> <li>GRILLE - CHROME MESH</li> <li>HANDS-FREE LIFTGATE</li> <li>LED FOG LAMPS</li> <li>LIGHT TOUCH HANDLE</li> <li>REAR WIPER/WASHER/DEFROST</li> <li>ROOF RACK SIDE RAILS</li> <li>SIDEVIEW MIRRORS AUTOFOLD/HEATED/SIGNAL/MEMORY/SECURITY APPROACH LAMPS</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>AMBIENT LIGHTING</li> <li>COMFORT 12-WAY POWER DRIVER &amp; PASSENGER SEATS</li> <li>DUAL ILLUM VANITY MIRRORS</li> <li>FLOORMATS-1ST AND 2ND ROW</li> <li>HEATED FRONT SEATS</li> <li>W/DRIVER MEMORY SETTING</li> <li>LEATHER WRAPPED STR WHEEL</li> <li>W/CRUISE AND AUDIO CONTROL</li> <li>POWER TILT/TELESCOPE STEERING COLUMN</li> <li>QUAD-ZONE CLIMATE CONTROL</li> <li>SYMPHONIC CHIMES</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>360 DEGREE CAMERA</li> <li>CRUISE CONTROL</li> <li>INTELLIGENT ACCESS W/PUSH BUTTON START</li> <li>LANE-KEEPING SYSTEM</li> <li>LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY</li> <li>LINCOLN DRIVE MODES</li> <li>PIANO KEY SHIFTER</li> <li>RAIN-SENSING WIPERS</li> <li>REMOTE KEYLESS ENTRY</li> <li>REMOTE START</li> <li>REVEL AUDIO W/14 SPEAKERS</li> <li>SECURICODE™ KEYLESS KEYPAD</li> <li>SYNC3® W/ VOICE ACT NAV</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>ADVANCETRAC WITH RSC</li> <li>AIRBAGS - SAFETY CANOPY</li> <li>AUTO HIGH BEAMS</li> <li>BLIND SPOT DETECTION W/CTA</li> <li>DRIVER/PASS KNEE AIR BAGS</li> <li>DUAL STAGE FRONT AIRBAGS</li> <li>PERIMETER ALARM</li> <li>PERSONAL SAFETY SYSTEM™</li> <li>PRE-COLLISION ASSIST W/AEB</li> <li>TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>4YR/50K MILE WARRANTY</li> <li>4YR/50K PICKUPDELIVERY SVC</li> <li>6YR/70K MI POWERTRAIN WARR</li> </ul> |
|--|---|---|---|

<b>INCLUDED ON THIS VEHICLE</b>	<b>(MSRP)</b>
<b>EQUIPMENT GROUP 201A</b>	4,930.00
•ELEMENTS PACKAGE PLUS	
•LINCOLN CO-PILOT 360 PLUS PKG	
•PANORAMIC VISTA ROOF W/PWR SH	
<b>OPTIONAL EQUIPMENT/OTHER</b>	
.20" MACH MAGNETIC PAINT WHEEL	
.P255/55R20 A/S TIRES	
50 STATE EMISSIONS	NO CHARGE
CLASS IV TRAILER TOW PACKAGE	500.00
LUXURY PACKAGE	3,300.00
FULL REAR CONSOLE	NO CHARGE
FRONT LICENSE PLATE BRACKET	NO CHARGE



**PRICE INFORMATION (MSRP)**

BASE PRICE	\$58,700.00
TOTAL OPTIONS/OTHER	8,730.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>67,430.00</b>
DESTINATION & DELIVERY	1,095.00
<b>TOTAL BEFORE DISCOUNTS</b>	<b>68,525.00</b>
<b>EQUIPMENT GROUP SAVINGS</b>	<b>- 500.00</b>

**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle

**Fuel Economy**

**20** MPG  
combined city/hwy

17 city

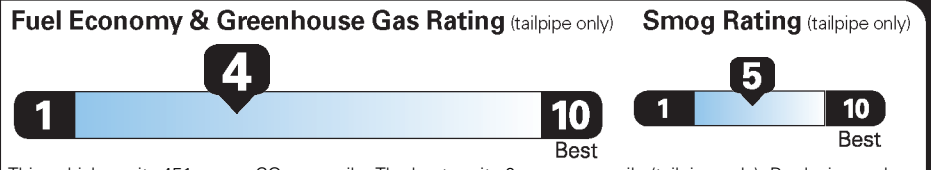
24 highway

5.0 gallons per 100 miles

Standard SUVs range from 13 to 93 MPG. The best vehicle rates 136 MPGe.

**You spend \$2,500 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$2,000**



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**



**GOVERNMENT 5-STAR SAFETY RATINGS**

<b>Overall Vehicle Score</b>	<b>Not Rated</b>	
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Frontal Crash</b>	<b>Driver Passenger</b>	<b>Not Rated</b>
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	<b>Front seat Rear seat</b>	<b>Not Rated</b>
Based on the risk of injury in a side impact.		
<b>Rollover</b>	<b>Not Rated</b>	
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**

Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LL6L23986 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)

RAMP ONE	CH06	CONVOY	<p><b>TOTAL MSRP \$68,025.00</b></p> <p>LINCOLN AUTOMOTIVE FINANCIAL SERVICES</p> <p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</p> <p><b>SPECIAL ORDER</b></p> <p>KM051 N RD 2X 020 000360 12 05 19</p>
RAMP TWO	ITEM #: 46-J01B O/T 1		
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			