

**VEHICLE DESCRIPTION**

# LINCOLN NAUTILUS

2023 AWD BLACK LABEL  
5-PASSENGER  
TWIN-TURBO 2.7L V6 ENGINE  
8-SPD AUTO TRANSMISSION

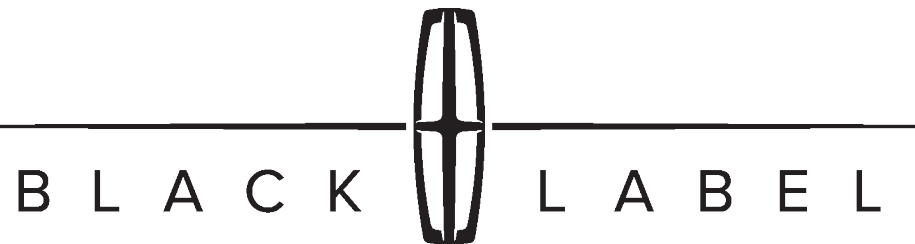
PB **L03978**

EXTERIOR  
CHROMA CAVIAR DRK GRAY MET  
INTERIOR  
ALPINE VENETIAN LEATHER

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

- |  |   |  |  |
|--|---|--|--|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• GRILLE - SATIN ALUMINUM</li> <li>• HANDS-FREE LIFTGATE</li> <li>• HEADLAMPS - FULL LED MULTI-PROJECTOR W/LED SIGNATURE LIGHTING</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• LINCOLN APPROACH/FAREWELL ELEMENTS</li> <li>• MIRRORS-HEATED/AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF W/POWER SHADE</li> <li>• REAR WIPER/WASHER/DEFROST</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• ALCANTARA HEADLINER</li> <li>• AMBIENT LIGHTING</li> <li>• AUTO-DIMMING REARVIEW MIRROR</li> <li>• DUAL-ZONE CLIMATE CONTROL</li> <li>• HEATED STEERING WHEEL</li> <li>• POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY</li> <li>• PREMIUM LEATHER-WRAPPED STRG WHL W/CRUISE/CLIMATE/AUDIO &amp; MEDIA CONTROL</li> <li>• SEATS - REAR HEATED</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• UPGRADED FLOORMATS</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ADAPTIVE CRUISE CONTROL W/STOP-AND-GO &amp; LANE CNTRG</li> <li>• ADAPTIVE SUSPENSION</li> <li>• BLIND SPOT INFORMATION SYS</li> <li>• CNCTD BLT-IN NAV(3-YR INC)</li> <li>• CROSS-TRAFFIC ALERT</li> <li>• ENHANCED ACTIVE PARK ASSIST</li> <li>• LANE-KEEPING SYSTEM</li> <li>• LINCOLN CONNECT™ - 4G MODEM W/WIFI CAPABILITY</li> <li>• REVEL® ULTIMA W/19-SPKRS</li> <li>• SYNC®4 W/EVR &amp; 13.2" SCRIN</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY® SIDE AIR CURTAINS</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• SOS POST-CRASH ALERT SYS™</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 4YR/50K PREM MAINTENANCE</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
|--|---|--|--|

<b>INCLUDED ON THIS VEHICLE</b>	<b>(MSRP)</b>	<b>PRICE INFORMATION</b>	<b>(MSRP)</b>
<b>EQUIPMENT GROUP 800A</b>		BASE PRICE	\$67,245.00
•LINCOLN CO-PILOT360 1.0 PLUS		TOTAL OPTIONS/OTHER	4,840.00
•ENHANCED ACTIVE PARK ASSIST			
•360-DEGREE CAMERA		TOTAL VEHICLE & OPTIONS/OTHER	72,085.00
•ACC W/LANE CENTERING ASSIST		DESTINATION & DELIVERY	1,395.00
<b>OPTIONAL EQUIPMENT/OTHER</b>		<b>BLACK LABEL MEMBER PRIVILEGES</b> NO CHARGE	
2023 MODEL YEAR		4 year/50,000 Mile Premium	
CHROMA CAVIAR DRK GRAY MET CC	2,000.00	Maintenance Plan	
.21" PAINTED BRT MCH ALUM WHL		Remote New Vehicle Delivery	
.265/40R21 A/S TIRES		Remote service pickup and re-delivery	
CARGO UTILITY PACKAGE	365.00	(50 Mile Radius)	
.REAR CARGO MGMT SYSTEM		Anytime car wash	
.CARGO COMPARTMENT W/REV MAT		Travel Collection	
.CARGO AREA COVER		Lincoln Access Rewards	
50 STATE EMISSIONS	NO CHARGE	(70,000 Welcome Points)	
18" MINI SPARE WHEEL W/TIRE	150.00		
CLASS II TRAILER TOW PACKAGE	630.00		
ROOF RACK SIDE RAILS-SATIN	195.00		
ULTRA COMFORT 22-WAY SEATS	1,500.00		



	RAMP ONE		<b>TOTAL MSRP \$73,480.00</b>
	<b>RA1P</b>		
	RAMP TWO	<b>RAIL</b>	
		ITEM #:	
		<b>54-9181 O/T 2</b>	
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			<p>PA261 N RD 2X 325 000066 01 26 23</p>

**EPA DOT Fuel Economy and Environment Gasoline Vehicle**

**Fuel Economy**

21

MPG

combined city/hwy    19 city    25 highway

**4.8** gallons per 100 miles

**You spend**

# \$2,500

**more in fuel costs over 5 years**  
compared to the average new vehicle.

Small SUVs range from 14 to 129 MPG. The best vehicle rates 132 MPGe.

**Annual fuel cost**

# \$2,100

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)    **Smog Rating** (tailpipe only)

4

Best

5


Best

This vehicle emits 421 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles



Smartphone QR Code™

**GOVERNMENT 5-STAR SAFETY RATINGS**


**Overall Vehicle Score** ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	Driver Passenger	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	Front seat Rear seat	★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
*Your Dashboard of Services & Features*



Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

**Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)**

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 2LPBL03978 TO 59173

Msg & Data rates may apply. Text HELP for help



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