



VEHICLE DESCRIPTION

# LINCOLN NAUTILUS

KB L23099

2019 AWD RESERVE  
5-PASSENGER  
2.7 GTDI V6 ENGINE  
8-SPD SELECTSHIFT AUTO TRAN

EXTERIOR  
CERAMIC PEARL MET TRI-COAT  
INTERIOR  
EBONY LUXURY LEATHER TRIM

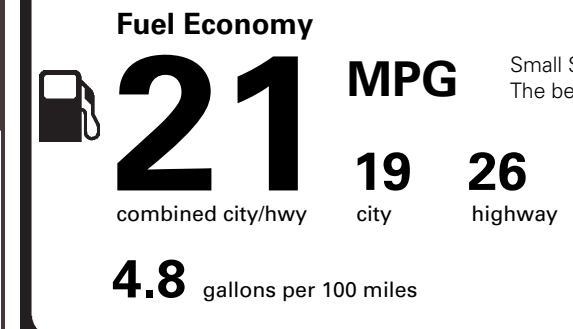
**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

| EXTERIOR                                                                                                                                                                                                                                                                                                                                                                                 | INTERIOR                                                                                                                                                                                                                                                                                                                                                                                                                                                    | FUNCTIONAL                                                                                                                                                                                                                                                                                                                                                                                                                                                              | SAFETY/SECURITY                                                                                                                                                                                                                                                                                                                                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>DUAL EXHAUST SYSTEM - CHROME TIPS</li> <li>DUAL POWER MIRRORS</li> <li>GRILLE - SATIN ALUMINUM</li> <li>HANDS-FREE LIFTGATE W/ FOOT ACTIVATION</li> <li>LED TAILLAMPS</li> <li>PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>REAR VIEW CAMERA W/ WASH</li> <li>SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS</li> </ul> | <ul style="list-style-type: none"> <li>AMBIENT LIGHTING</li> <li>CABIN AIR FILTER</li> <li>CARGO MANAGEMENT SYSTEM</li> <li>DUAL-ZONE ELECTRONIC AUTO CLIMATE CONTROL</li> <li>HEATED STEERING WHEEL</li> <li>HTD/VENTILATED FRT SEATS</li> <li>LEATHER SEATING SURFACES</li> <li>POWER TILT/TELESCOPE STEERING COLUMN</li> <li>PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL</li> <li>REAR SEATS - HEATED</li> </ul> | <ul style="list-style-type: none"> <li>BLIND SPOT DETECTION W/CTA</li> <li>DYNAMIC BRAKE SUPPORT-DBS</li> <li>FORWARD COLLISION WARNING</li> <li>LANE KEEPING</li> <li>LED HEADLAMPS</li> <li>LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY</li> <li>RAIN-SENSING WIPERS</li> <li>REVEL® AUDIO SYSTEM W/ 13-SPEAKERS</li> <li>SYNC3® W/ VOICE ACT NAV</li> <li>UNIVERSAL GARAGE DOOR OPEN</li> <li>WINDSHIELD WIPER DE-ICER</li> <li>WIRELESS CHARGING PAD</li> </ul> | <ul style="list-style-type: none"> <li>ADVANCETRAC WITH RSC</li> <li>AIRBAGS - SAFETY CANOPY</li> <li>AUTO EMERGENCY BRAKING-AEB</li> <li>DUAL STAGE FRONT AIRBAGS</li> <li>PEDESTRIAN DETECTION</li> <li>PERIMETER ALARM</li> <li>PERSONAL SAFETY SYSTEM™</li> <li>PRE-COLLISION ASSIST W/AEB</li> <li>SOS POST CRASH SYSTEM</li> <li>TIRE PRESSURE MONITOR SYS</li> </ul> |

**INCLUDED ON THIS VEHICLE (MSRP) PRICE INFORMATION (MSRP)**

| EQUIPMENT GROUP 300A RESERVE           | PRICE INFORMATION                       |
|----------------------------------------|-----------------------------------------|
| <b>OPTIONAL EQUIPMENT/OTHER</b>        | BASE PRICE \$51,370.00                  |
| 2019 MODEL YEAR                        | TOTAL OPTIONS/OTHER 6,370.00            |
| CERAMIC PEARL MET TRI-COAT 695.00      | TOTAL VEHICLE & OPTIONS/OTHER 57,740.00 |
| 2.7 GTDI V6 ENGINE 2,070.00            | DESTINATION & DELIVERY 995.00           |
| 8-SPD SELECTSHIFT AUTO TRANS NO CHARGE |                                         |
| 245/50R20 A/S BSW TIRES                |                                         |
| LINCOLN NAUTILUS TECH PKG 1,720.00     |                                         |
| 360-DEGREE CAMERA                      |                                         |
| ACTIVE PARK ASSIST                     |                                         |
| FRONT PARK AID SENSORS                 |                                         |
| DRIVER ASSISTANCE PACKAGE 1,590.00     |                                         |
| LANE KEEPING SYSTEM                    |                                         |
| ACC W/TRAFFIC JAM ASSIST               |                                         |
| ADAPTIVE STEERING                      |                                         |
| ENGINE BLOCK HEATER 100.00             |                                         |
| 50 STATE EMISSIONS NO CHARGE           |                                         |
| SONATA SPIN ALUMINUM TRIM NO CHARGE    |                                         |
| 20" PRM PNT/BRT MCH 10-SPK ALM         |                                         |
| ROOF RACK SIDE RAILS-SATIN 195.00      |                                         |
| FRONT LICENSE PLATE BRACKET NO CHARGE  |                                         |

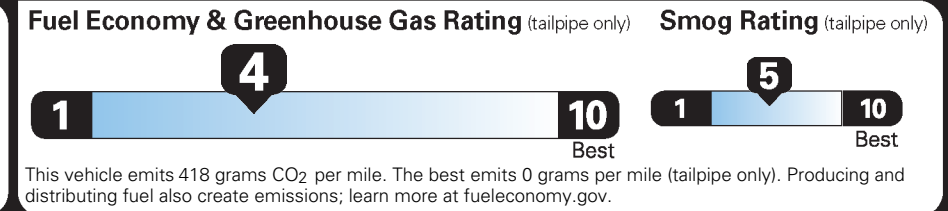
**EPA DOT Fuel Economy and Environment**



**Gasoline Vehicle**

**You spend \$2,000 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$1,800**



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.55 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

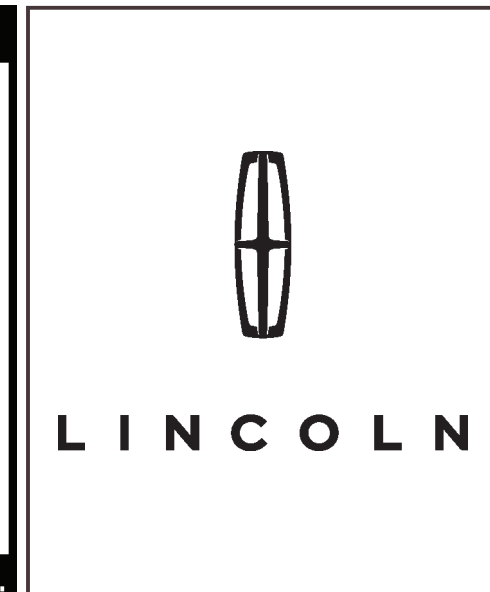
Calculate personalized estimates and compare vehicles



**GOVERNMENT 5-STAR SAFETY RATINGS**

|                                                                                                                                    |                             |                  |
|------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|------------------|
| <b>Overall Vehicle Score</b>                                                                                                       | <b>Not Rated</b>            |                  |
| Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight. |                             |                  |
| <b>Frontal Crash</b>                                                                                                               | <b>Driver Passenger</b>     | <b>Not Rated</b> |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.             |                             |                  |
| <b>Side Crash</b>                                                                                                                  | <b>Front seat Rear seat</b> | <b>Not Rated</b> |
| Based on the risk of injury in a side impact.                                                                                      |                             |                  |
| <b>Rollover</b>                                                                                                                    | <b>★★★★</b>                 |                  |
| Based on the risk of rollover in a single-vehicle crash.                                                                           |                             |                  |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236



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|                                                                                                                                                                                                                                               |                              |                                                                                                                                                                                                                      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| RAMP ONE                                                                                                                                                                                                                                      |                              | <b>TOTAL MSRP \$58,735.00</b>                                                                                                                                                                                        |
| <b>RA16</b>                                                                                                                                                                                                                                   |                              |                                                                                                                                                                                                                      |
| RAMP TWO                                                                                                                                                                                                                                      | <b>RAIL</b>                  | <p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</p> |
|                                                                                                                                                                                                                                               | ITEM #: <b>55-L508 O/T 2</b> |                                                                                                                                                                                                                      |
| This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |                              | <b>JM111 N RD 2X 920 000073 12 11 18</b>                                                                                                                                                                             |



**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

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