



VEHICLE DESCRIPTION
LINCOLN NAUTILUS PB **L11697**

2023 AWD RESERVE I
5-PASSENGER
TURBO 2.0L I-4 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
INFINITE BLACK MET CC
INTERIOR
PREM LTHR-TRMD EBONY

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

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| <p>EXTERIOR</p> <ul style="list-style-type: none"> • CONFIGURABLE DAYTIME RUNNING LAMPS • DUAL EXHAUST SYSTEM - CHROME TIPS • HEADLAMPS- ADAPTIVE LED • LED TAILLAMPS • MIRRORS-HEATED/AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/ SECURITY APPROACH LAMPS • PANORAMIC VISTA ROOF W/ POWER SHADE • PRIVACY GLASS • REAR WIPER/WASHER/DEFROST | <p>INTERIOR</p> <ul style="list-style-type: none"> • AMBIENT LIGHTING • AUTO-DIMMING REARVIEW MIRR • CARGO MANAGEMENT SYSTEM • DUAL-ZONE CLIMATE CONTROL • HEATED STEERING WHEEL • POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY • PREMIUM LEATHER-WRAPPED STRG WHL W/CRUISE/CLIMATE/AUDIO & MEDIA CONTROL • SEATS - REAR HEATED • SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> • BLIND SPOT INFORMATION SYS • CNCTD BLT-IN NAV(3-YR INC) • CROSS-TRAFFIC ALERT • INTELLIGENT ACCESS W/PUSH BUTTON START • LANE-KEEPING SYSTEM • LINCOLN CONNECT™ - 4G MODEM W/WIFI CAPABILITY • RAIN-SENSING WIPERS • REAR PARKING SENSORS • SYNC@4 W/EVR & 13.2" SCR N • UNIVERSAL GARAGE DOOR OPEN • WIRELESS CHARGING PAD | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> • ADVANCETRAC™ WITH RSC • AIRBAGS-DUAL-STAGE FRONT • AIRBAGS-SIDE IMPACT/SAFETY CANOPY® SIDE AIR CURTAINS • AUTO HIGH BEAMS • PERIMETER ALARM • PERSONAL SAFETY SYSTEM™ • PRE-COLLISION ASSIST W/AEB • SOS POST-CRASH ALERT SYS™ • TIRE PRESSURE MONITOR SYS |
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INCLUDED ON THIS VEHICLE (MSRP)

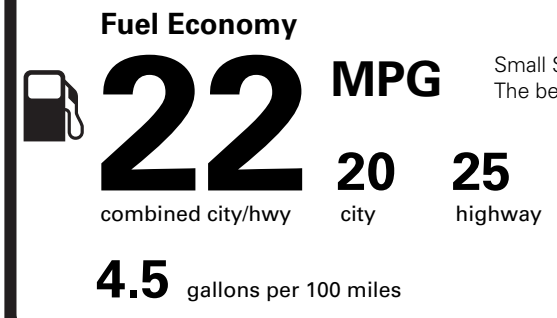
EQUIPMENT GROUP 201A	4,785.00
•LINCOLN CO-PILOT360 1.0 PLUS	
•ENHANCED ACTIVE PARK ASSIST	
•360-DEGREE CAMERA	
•PHONE AS A KEY	
•ACC W/LANE CENTERING ASSIST	
OPTIONAL EQUIPMENT/OTHER	
2023 MODEL YEAR	
INFINITE BLACK MET CC	NO CHARGE
MONOCHROMATIC PACKAGE	1,895.00
.20" BLACK ALUMINUM WHEEL	
.P245/50R20 A/S BSW TIRES	
50 STATE EMISSIONS	NO CHARGE
18" MINI SPARE WHEEL W/TIRE	150.00
ROOF RACK SIDE RAILS-SATIN	195.00
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION (MSRP)

BASE PRICE	\$53,535.00
TOTAL OPTIONS/OTHER	7,025.00
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TOTAL VEHICLE & OPTIONS/OTHER	60,560.00
DESTINATION & DELIVERY	1,395.00
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TOTAL BEFORE DISCOUNTS	61,955.00
EQUIPMENT GROUP SAVINGS	- - 250.00

EPA DOT Fuel Economy and Environment

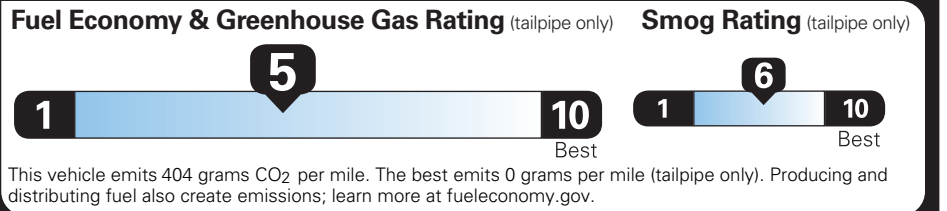
Gasoline Vehicle



Small SUVs range from 14 to 129 MPG. The best vehicle rates 132 MPGe.

You spend \$2,000 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$2,000



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★ ★ ★ ★ ★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver	★ ★ ★ ★ ★
	Passenger	★ ★ ★ ★ ★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat	★ ★ ★ ★ ★
	Rear seat	★ ★ ★ ★ ★

Based on the risk of injury in a side impact.

Rollover ★ ★ ★ ★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★ ★ ★ ★ ★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP
Your Dashboard of Services & Features



- Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
 - Locate your vehicle and check approximate fuel range
 - Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

RAMP ONE	RC73	RAIL	<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p>	<p>TOTAL MSRP \$61,705.00</p>
RAMP TWO	ITEM #: 42-Z300 O/T 2			
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			<p>PD051 N RD 2X 325 000094 04 05 23</p>	



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 2LPBL11697 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/