

VEHICLE DESCRIPTION

LINCOLN NAUTILUS

2023 AWD RESERVE II  
5-PASSENGER  
TURBO 2.0L I-4 ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
INFINITE BLACK MET CC  
INTERIOR  
PREM LTHR-TRMD ROAST

PB L21197

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

• CONFIGURABLE DAYTIME RUNNING LAMPS  
• DUAL EXHAUST SYSTEM - CHROME TIPS  
• LED TAILLAMPS  
• MIRRORS-HEATED/AUTOFOLD/  
SIGNAL/MEMORY/DRV AUTODIM/  
SECURITY APPROACH LAMPS  
• PANORAMIC VISTA ROOF W/  
POWER SHADE  
• PRIVACY GLASS  
• REAR WIPER/WASHER/DEFROST

INTERIOR

• AMBIENT LIGHTING  
• AUTO-DIMMING REARVIEW MIRR  
• CARGO MANAGEMENT SYSTEM  
• DUAL-ZONE CLIMATE CONTROL  
• HEATED STEERING WHEEL  
• POWER TILT/TELESCOPING  
STEERING COLUMN W/MEMORY  
• PREMIUM LEATHER-WRAPPED  
STRG WHL W/CRUISE/CLIMATE/  
AUDIO & MEDIA CONTROL  
• SEATS - REAR HEATED  
• SEATS-HTD/VENTILATED  
FRONT W/DRIVER MEMORY

FUNCTIONAL

• BLIND SPOT INFORMATION SYS  
• CNCTD BLT-IN NAV(3-YR INC)  
• CROSS-TRAFFIC ALERT  
• INTELLIGENT ACCESS W/PUSH  
BUTTON START  
• LANE-KEEPING SYSTEM  
• LINCOLN CONNECT™- 4G MODEM  
W/WIFI CAPABILITY  
• RAIN-SENSING WIPERS  
• REAR PARKING SENSORS  
• SYNC®4 W/EVR & 13.2" SCRIN  
• UNIVERSAL GARAGE DOOR OPEN  
• WIRELESS CHARGING PAD

SAFETY/SECURITY

• ADVANCETRAC™WITH RSC  
• AIRBAGS-DUAL-STAGE FRONT  
• AIRBAGS-SIDE IMPACT/SAFETY  
CANOPY® SIDE AIR CURTAINS  
• AUTO HIGH BEAMS  
• PERIMETER ALARM  
• PERSONAL SAFETY SYSTEM™  
• PRE-COLLISION ASSIST W/AEB  
• SOS POST-CRASH ALERT SYS™  
• TIRE PRESSURE MONITOR SYS

WARRANTY

• 4YR/50K MILE WARRANTY  
• 4YR/50K PICKUPDELIVERY SVC  
• 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 202A

10,180.00

•CARGO UTILITY PACKAGE  
•REAR CARGO MGMT SYSTEM  
•CARGO COMPARTMENT W/REV MAT  
•INTERIOR CARGO COVER  
•LINCOLN CO-PILOT360 1.0 PLUS  
•ENHANCED ACTIVE PARK ASSIST  
•ACC W/LANE CENTERING ASSIST  
•PHONE AS A KEY  
•ULTIMATE PACKAGE  
•FULL LED MULTI-PROJ HEADLAMPS

OPTIONAL EQUIPMENT/OTHER

2023 MODEL YEAR  
INFINITE BLACK MET CC  
.19-SPEAKERS ULTIMA  
360-DEGREE CAMERA  
CARGO ACCESSORIES/MAT PACKAGE  
.DURA LTWEIGHT RUBBR CARGO MAT  
.REAR BUMPER PAD/PROTECTOR  
.FLR LINERS, FRT/RR W/O CARPET  
18" MINI SPARE WHEEL W/TIRE  
MONOCHROMATIC PACKAGE  
.20" BLACK ALUMINUM WHEEL  
.P245/50R20 A/S BSW TIRES  
50 STATE EMISSIONS  
ROOF RACK SIDE RAILS-SATIN  
FRONT LICENSE PLATE BRACKET

NO CHARGE  
260.00  
150.00  
1,895.00  
NO CHARGE  
195.00  
NO CHARGE

PRICE INFORMATION

(MSRP)

BASE PRICE

\$53,535.00

TOTAL OPTIONS/OTHER

12,680.00

TOTAL VEHICLE & OPTIONS/OTHER

66,215.00

DESTINATION & DELIVERY

1,395.00

TOTAL BEFORE DISCOUNTS

67,610.00

EQUIPMENT GROUP SAVINGS

- - 1,250.0

RAMP ONE

CS60

RAMP TWO

CONVOY

ITEM #:

15-0208 O/T 2


Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit [www.lincolnafs.com](http://www.lincolnafs.com).

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EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



22

MPG

combined city/hwy

20

city

25

highway

4.5 gallons per 100 miles

You spend

\$2,000

more in fuel costs over 5 years compared to the average new vehicle.

Small SUVs range from 14 to 129 MPG. The best vehicle rates 132 MPGe.

Annual fuel cost

\$2,000

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

5

10

Best

1

6

10




Best

This vehicle emits 404 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).


Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat Rear seat

★★★★★

Based on the risk of injury in a side impact.


Rollover


★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

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 **WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

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