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9-NORMAL, NA, 200837, BG22, 000010652 BLEND

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1FAHP3F28 CL207978 NA

VEHICLE DESCRIPTION

FOCUS

2012 4-DR SDN SE
5-PASSENGER
2.0L I4 GDI ENGINE
6-SPD AUTO TRANSMISSION

EXTERIOR
OXFORD WHITE
INTERIOR
CHARCOAL BLACK CLOTH SEATS

CL 207978

PRICE INFORMATION

Manufacturer's
Suggested Retail Price

STANDARD VEHICLE PRICE \$17,270.00

INCLUDED ON THIS VEHICLE
EQUIPMENT GROUP 201A 430.00
•CONVENIENCE PACKAGE
•CRUISE CONTROL
•PERIMETER ALARM

OPTIONAL EQUIPMENT
2083-009CGEN SVCS ADMIN 1,095.00
6-SPD AUTO TRANSMISSION NO CHARGE
50 STATE EMISSIONS 40.00
DAYTIME RUNNING LIGHTS NO CHARGE
PZEV EMISSIONS 1,565.00
TOTAL OPTIONS

TOTAL VEHICLE & OPTIONS 18,835.00
DESTINATION & DELIVERY 725.00

GSA FLEET MGMT CENTER (90
GOVT CONTR# GS-30F-W0003
GOVT PO# RPN-N-EW878
GOVERNMENT ITEM NUMBER 8C.1

TOTAL BEFORE DISCOUNTS 19,560.00

EQUIPMENT GROUP SAVINGS - 35.00

CITY MPG

28

Expected range
for most drivers
23 to 33 MPG

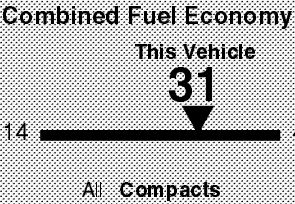
HIGHWAY MPG

38


Expected range
for most drivers
31 to 45 MPG

Estimated
Annual Fuel Cost
\$1,454

based on 15,000 miles
at \$3.00 per gallon



Your actual
mileage will vary
depending on how you
drive and maintain
your vehicle.



*Ford Motor Company
Insurance Services*

This vehicle qualifies for auto insurance discounts, call
1-866-367-3131 or visit www.fordautoinsurance.com for
availability in your state.

TOTAL MSRP \$19,525.00

GOVERNMENT SAFETY RATINGS

Frontal Crash Driver Passenger Not Rated Not Rated

Star ratings based on the risk of injury in a frontal impact.
Frontal ratings should ONLY be compared to other vehicles of
similar size and weight.

Side Crash Front seat Rear seat Not Rated Not Rated

Star ratings based on the risk of injury in a side impact.

Rollover Not Rated

Star ratings based on the risk of rollover in a single vehicle crash.

Star ratings range from 1 to 5 stars(★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or call 1-888-327-4236

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EPA Fuel Economy Estimates



See the FREE Fuel Economy Guide at dealers or www.fueleconomy.gov



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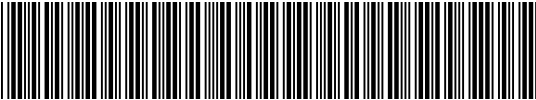
Gen Serv Administration
P.O. BOX 419018
Kansas City MO 64131

RA76 833 000

RAIL

83-5055 O/T V

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AMPORTS
2650 HARBOR WAY
BENICIA CA

MICHIGAN ASSEM BG222 N RA 3AF 220 000837 07 22 11



EXTENDED
SERVICE
PLAN

Ford Extended Service Plan is the only service contract backed by Ford and honored at all Ford and Lincoln Mercury
Dealers. Ask your dealer for prices and additional details or see our website at www.ford-esp.com.