



VEHICLE DESCRIPTION
FOCUS

JL 263413

2018 SEL - 5-DOOR HATCH
5-PASSENGER
2.0L I4 GDI ENGINE
6-SPEED AUTOMATIC TRANSMISS

EXTERIOR
SHADOW BLACK
INTERIOR
CHARCOAL BLACK CLOTH

STANDARD EQUIPMENT

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE IN THE BASE PRICE BELOW

EXTERIOR

- DAYTIME RUNNING LIGHTS
- HEADLAMPS, HALOGEN
- MIRRORS, DUAL POWER & MANUAL FOLD-AWAY
- MOONROOF, POWER
- WIPERS, FRONT INTERMITTENT

INTERIOR

- AM/FM, MP3 SINGLE CD
- AMBIENT LIGHTING
- CONSOLE FLOOR
- CONSOLE, OVERHEAD
- ILLUMINATED ENTRY
- POWERPOINTS, FRT/REAR 12V
- SIRIUSXM® SATELLITE RADIO W/ 6-MONTH PREPAID SUBSCRIPTION
- SONY® BRANDED AUDIO
- STEERING WHEEL, TILT/TELES

FUNCTIONAL

- ABS
- ADVANCE TRAC STABILITY SYS
- CRUISE CONTROL
- DOOR LOCKS, POWER
- EASY FUEL
- ELEC PWR ASSIST STEERING
- MYKEY
- REMOTE KEYLESS ENTRY
- REVERSE CAMERA SYSTEM
- REVERSE SENSING SYSTEM
- SYNC® 3
- WINDOWS, POWER

SAFETY/SECURITY

- AIRBAGS, DRIVER & PASS
- DRIVER KNEE AIRBAG
- LATCH CHILD RESTRAINT SYS
- PASSIVE ANTI-THEFT SYSTEM
- SAFETY BELTS, REAR 3-POINT
- SIDE AIR BAGS
- SIDE AIR CURTAINS

WARRANTY

- 3 YR/60,000 KM BASIC
- 5YEAR/100,000 KM POWERTRAIN
- ROADSIDE ASSISTANCE 24 HR

INCLUDED ON THIS VEHICLE

(MSRP)*

EQUIPMENT GROUP 250A

OPTIONAL EQUIPMENT/OTHER

2018 MODEL YEAR	
FEDERAL EXCISE TAX	100.00
WINTER PACKAGE	700.00
HEATED EXTERIOR MIRRORS	
HEATED SEATS	
HEATED STEERING WHEEL	
SEL PLUS BLACK PACK	700.00
17" BLACK GLOSS ALUMINUM	
BLACK REAR SPOILER	
ALL-WEATHER FLOOR MATS	
ENGINE BLOCK HEATER	100.00
50 STATE EMISSIONS	NO CHARGE

PRICE INFORMATION

BASE PRICE	\$24,188.00
TOTAL OPTIONS/OTHER	1,600.00

TOTAL VEHICLE & OPTIONS/OTHER	25,788.00
DESTINATION & DELIVERY	1,750.00

TOTAL BEFORE REDUCTIONS	27,538.00
SEL BLACK PACK DISCOUNT	- 700.00

TOTAL REDUCTIONS	- 700.00
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"THIS VEH. NOT INTENDED FOR SALE OR REGISTRATION IN US" RETAIL PRICES EXCLUDE GST/HST

TOTAL MSRP \$26,838.00

* MANUFACTURER'S SUGGESTED RETAIL PRICE = MSRP

* NOTE: THIS PRICE HAS BEEN DEVELOPED AS A GUIDE. DEALERS MAY SELL FOR LESS AND ARE NOT UNDER ANY OBLIGATION TO ACCEPT THIS SUGGESTED RETAIL PRICE.

RAMP ONE/
TERMINAL UN

CA65

RAMP TWO/
TERMINAL DEUX

FINAL ASSEMBLY PLANT/
USINE DE MONTAGE

MICHIGAN

METHOD OF TRANSP /
MODE DE TRANSPORT

CONVOY

ITEM #: **B3-Z400 O/T 2**

JB201 N REC2X 820 001398 02 20 18



Gasoline Vehicle
Véhicule à essence

Fuel Consumption / Consommation de carburant



8.5
combined/combinaée

L/100 km

9.8
city
ville

7.0
highway
route

33
mi/gal

Annual fuel COST

for an annual distance of 20,000 km, and an average fuel price of \$0.98 per litre

\$ 1 666

Coût annuel en carburant

pour une distance annuelle de 20 000 km, et un prix moyen du carburant de 0,98 \$ par litre

Compact cars range from /
Les voitures compactes font entre

2.2 - 17.1 L_e/100 km

L_e is gasoline litre equivalent
L_e signifie litre équivalent d'essence

Carbon Dioxide Rating / Indice de dioxyde de carbone

6

200 g CO₂/km

Smog Rating / Indice de Smog

7

Best/meilleur

Tailpipe emissions only / Émissions du tuyau d'échappement seulement

Estimates are based on Government of Canada approved criteria and testing methods. Vehicle's actual fuel consumption will vary.

Estimations établies selon des méthodes d'essai et des critères approuvés par le gouvernement du Canada. La consommation de carburant réelle du véhicule variera.

For more information visit

vehicles.nrcan.gc.ca

Pour plus d'information visitez

vehicules.nrcan.gc.ca



**U.S. GOVERNMENT SAFETY RATINGS
COTES DE SÉCURITÉ DU GOUVERNEMENT AMÉRICAIN**

Overall Vehicle Score /
Cote globale du véhicule **★★★★★**

Frontal Crash / Collision frontale
Driver / Conducteur **★★★★★**
Passenger / Passager **★★★★★**

Side Crash / Collision latérale
Front seat / Siège avant **★★★★★**
Rear seat / Siège arrière **★★★★★**

Rollover / Capotage **★★★★**

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Les cotes varient de 1 à 5 étoiles (★★★★★), 5 étant la cote la plus élevée.

Source: U.S. National Highway Traffic Safety Administration
For more information / Pour de plus amples renseignements
www.safercar.gov



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Personalize your vehicle with Ford Custom Accessories. Genuine Ford Accessories are engineered for your vehicle and can be included under the Ford New Vehicle Limited Warranty. Certain conditions, limitations and exclusions apply. See your Dealer for details.



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