



VEHICLE DESCRIPTION

**FOCUS**

2018 SE - 5-DOOR HATCH  
5-PASSENGER  
2.0L I4 GDI ENGINE  
6-SPEED AUTOMATIC TRANSMISS

**JL 296943**

EXTERIOR  
SHADOW BLACK  
INTERIOR  
CHARCOAL BLACK CLOTH

**STANDARD EQUIPMENT**

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE IN THE BASE PRICE BELOW

**EXTERIOR**

- DAYTIME RUNNING LIGHTS
- HEADLAMPS, HALOGEN
- MIRRORS, DUAL POWER & MANUAL FOLD-AWAY
- WIPERS, FRONT INTERMITTENT

**INTERIOR**

- AM/FM, MP3
- CONSOLE FLOOR
- CONSOLE, OVERHEAD
- ILLUMINATED ENTRY
- POWERPOINTS, FRT/REAR 12V
- STEERING WHEEL, TILT/TELES
- SIRIUSXM® SATELLITE RADIO W/ 6-MONTH PREPAID SUBSCRIPTION
- SYNC VOICE ACTIVATED SYS

**FUNCTIONAL**

- ABS
- ADVANCE TRAC STABILITY SYS
- CRUISE CONTROL
- DOOR LOCKS, POWER
- EASY FUEL
- ELEC PWR ASSIST STEERING
- MYKEY
- REMOTE KEYLESS ENTRY
- REVERSE CAMERA SYSTEM
- WINDOWS, POWER

**SAFETY/SECURITY**

- AIRBAGS, DRIVER & PASS
- DRIVER KNEE AIRBAG
- LATCH CHILD RESTRAINT SYS
- PASSIVE ANTI-THEFT SYSTEM
- SAFETY BELTS, REAR 3-POINT
- SIDE AIR BAGS
- SIDE AIR CURTAINS

**WARRANTY**

- 3 YR/60,000 KM BASIC
- 5YEAR/100,000 KM POWERTRAIN
- ROADSIDE ASSISTANCE 24 HR

**INCLUDED ON THIS VEHICLE**

(MSRP)\*

**EQUIPMENT GROUP 200A**

**OPTIONAL EQUIPMENT/OTHER**

2018 MODEL YEAR	
FEDERAL EXCISE TAX	100.00
WINTER PACKAGE	700.00
HEATED SEATS	
HEATED STEERING WHEEL	
HEATED EXTERIOR MIRRORS	
ALL-WEATHER FLOOR MATS	
ENGINE BLOCK HEATER	100.00
50 STATE EMISSIONS	NO CHARGE

**PRICE INFORMATION**

BASE PRICE	\$21,668.00
TOTAL OPTIONS/OTHER	900.00
TOTAL VEHICLE & OPTIONS/OTHER	22,568.00
DESTINATION & DELIVERY	1,750.00

"THIS VEH. NOT INTENDED FOR SALE OR REGISTRATION IN US" RETAIL PRICES EXCLUDE GST/HST

**TOTAL MSRP \$24,318.00**

\* MANUFACTURER'S SUGGESTED RETAIL PRICE = MSRP

\* NOTE: THIS PRICE HAS BEEN DEVELOPED AS A GUIDE. DEALERS MAY SELL FOR LESS AND ARE NOT UNDER ANY OBLIGATION TO ACCEPT THIS SUGGESTED RETAIL PRICE.

RAMP ONE/  
TERMINAL UN

**CA65**

RAMP TWO/  
TERMINAL DEUX

FINAL ASSEMBLY PLANT/  
USINE DE MONTAGE

**MICHIGAN**

METHOD OF TRANSP /  
MODE DE TRANSPORT

**CONVOY**

ITEM #: **B3-S000 O/T 2**

JC211 N REC2X 820 002078 03 21 18



Gasoline Vehicle  
Véhicule à essence

**Fuel Consumption / Consommation de carburant**

**7.7**  
combined/combinée  
**37**  
mi/gal

**L/100 km**  
**8.9**  
city  
ville  
**6.1**  
highway  
route

**Annual fuel COST**  
for an annual distance of 20,000 km, and an average fuel price of \$0.98 per litre

**\$ 1 509**

**Coût annuel en carburant**  
pour une distance annuelle de 20 000 km, et un prix moyen du carburant de 0,98 \$ par litre

Compact cars range from /  
Les voitures compactes font entre

**2.2 - 17.1 L<sub>e</sub>/100 km**

L<sub>e</sub> is gasoline litre equivalent  
L<sub>e</sub> signifie litre équivalent d'essence

Carbon Dioxide Rating / Indice de dioxyde de carbone



Tailpipe emissions only / Émissions du tuyau d'échappement seulement

Smog Rating / Indice de Smog



Estimates are based on Government of Canada approved criteria and testing methods. Vehicle's actual fuel consumption will vary.

Estimations établies selon des méthodes d'essai et des critères approuvés par le gouvernement du Canada. La consommation de carburant réelle du véhicule variera.

For more information visit

**vehicles.nrcan.gc.ca**

Pour plus d'information visitez

**vehicules.nrcan.gc.ca**



**U.S. GOVERNMENT SAFETY RATINGS  
COTES DE SÉCURITÉ DU GOUVERNEMENT AMÉRICAIN**

Overall Vehicle Score /  
Cote globale du véhicule **★★★★★**

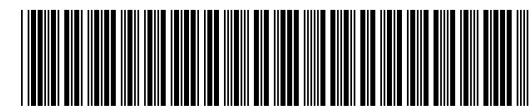
Frontal Crash / Collision frontale  
Driver / Conducteur **★★★★★**  
Passenger / Passager **★★★★★**

Side Crash / Collision latérale  
Front seat / Siège avant **★★★★★**  
Rear seat / Siège arrière **★★★★★**

Rollover / Capotage **★★★★**

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Les cotes varient de 1 à 5 étoiles (★★★★★), 5 étant la cote la plus élevée.

Source: U.S. National Highway Traffic Safety Administration  
For more information / Pour de plus amples renseignements  
[www.safercar.gov](http://www.safercar.gov)



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