


**VEHICLE DESCRIPTION**  
**FOCUS**
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[ford.com](http://ford.com)
**2018 4-DOOR SEDAN SEL**  
**5-PASSENGER**  
**2.0L TIVCT GDI I-4 ENGINE**  
**6-SPEED AUTOMATIC TRANSMISSION**
**EXTERIOR**  
**BLUE**  
**INTERIOR**  
**CHARCOAL BLACK CLOTH SEATS**
**JL 203227**
**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

- EXTERIOR**
- 17" MACHINED ALUMINUM WHEELS
  - ACTIVE GRILLE SHUTTERS
  - EASY FUEL CAPLESS FILLER
  - FOG LAMPS
  - HEADLAMPS - AUTO HALOGEN
  - INTEGRATED BLIND SPOT MIRRORS
  - LED SIGNATURE LIGHTING
  - MOONROOF - POWER
  - POWER MIRRORS-BODY COLOR
  - TURN SIGNAL INDICATORS
  - WIPERS- INTERMITTENT

- INTERIOR**
- 60/40 SPLIT FOLD REAR SEAT
  - AMBIENT LIGHTING
  - BUCKET SEATS-MANUAL 6-WAY DRIVER, 4-WAY FRONT PASS
  - CENTER CONSOLE W/STORAGE
  - CRUISE CONTROL
  - DUAL ILLUM VANITY MIRRORS
  - DUAL-ZONE ELECTRONIC AUTO CLIMATE CONTROL
  - FLOORMATS-1ST AND 2ND ROW
  - ILLUMINATED ENTRY
  - POWER LOCKS AND WINDOWS
  - REAR-WINDOW DEFROSTER
  - SMART CHARGING USB PORT(2)
  - TILT/TELESCOPE STR COLUMN

- FUNCTIONAL**
- 1-TOUCH DOWN DRIVER WINDOW
  - 12V POWERPOINT (2)
  - ADVANCETRAC W/ESC
  - AM/FM SINGLE CD W/MP3
  - BRAKES - FOUR-WHEEL DISC
  - COMPASS/TEMP/TRIP COMPUTER
  - HD RADIO
  - MYKEY®
  - REAR VIEW CAMERA
  - REMOTE KEYLESS ENTRY
  - REVERSE SENSING SYSTEM
  - SONY AUDIO SYSTEM-10 SPEAK
  - SYNC®3 W/8" TOUCHSCREEN

- SAFETY/SECURITY**
- AIRBAG - DRIVER KNEE
  - AIRBAGS - DUAL STAGE FRONT
  - AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
  - AIRBAGS - SIDE AIR CURTAIN
  - FRT-PASS SENSING SYSTEM
  - LATCH CHILD SAFETY SYSTEM
  - PERIMETER ALARM
  - SECURILOCK PASS ANTI THEFT
  - TIRE PRESSURE MONITOR SYS

- WARRANTY**
- 3YR/36,000 BUMPER / BUMPER
  - 5YR/60,000 POWERTRAIN
  - 5YR/60,000 ROADSIDE ASSIST

**INCLUDED ON THIS VEHICLE**

(MSRP)

(MSRP)

**EQUIPMENT GROUP 250A**
**OPTIONAL EQUIPMENT/OTHER**

 .SELECT SHIFT (SST)  
 50 STATE EMISSIONS

NO CHARGE

**PRICE INFORMATION**

 BASE PRICE \$21,775.00  
 TOTAL OPTIONS/OTHER

 TOTAL VEHICLE & OPTIONS/OTHER 21,775.00  
 DESTINATION & DELIVERY 875.00

 TOTAL BEFORE DISCOUNTS 22,650.00  
 SYNC & SUN DISCOUNT - 400.00

TOTAL SAVINGS - 400.00

**Fuel Economy**
**28 MPG**

combined city/hwy 24 city 34 highway

3.6 gallons per 100 miles

Compact Cars range from 14 to 107 MPG. The best vehicle rates 136 MPG.

**You save  
\$250**
**in fuel costs  
over 5 years**  
 compared to the  
 average new vehicle.
 
**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)    **Smog Rating** (tailpipe only)

 This vehicle emits 321 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fueleconomy.gov](http://fueleconomy.gov).

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles


**GOVERNMENT 5-STAR SAFETY RATINGS**
**Overall Vehicle Score**

 Based on the combined ratings of frontal, side and rollover.  
 Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash**
**Driver Passenger**

 Based on the risk of injury in a frontal impact.  
 Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash**
**Front seat Rear seat**


Based on the risk of injury in a side impact.

**Rollover**


Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★ ★ ★ ★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236
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	RAMP ONE	CK4G	<b>TOTAL MSRP \$22,250.00</b>
	RAMP TWO	FINAL ASSEMBLY PLANT	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
		MICHIGAN	ITEM #: 47-2011 O/T 2
	METHOD OF TRANSP.		HK231 N RA 2X 815 000280 10 23 17
	CONVOY		

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