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VEHICLE DESCRIPTION

**FOCUS**

**JL 309600**

2018 4-DOOR SEDAN SE  
5-PASSENGER  
1.0L ECOBOOST W START/STOP  
6F15 AUTO TRANSMISSION

EXTERIOR  
WHITE GOLD  
INTERIOR  
MED LIGHT STONE CLOTH SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

**EXTERIOR**

- ACTIVE GRILLE SHUTTERS
- EASY FUEL CAPLESS FILLER
- GRILLE - BLACK WITH CHROME SURROUND
- HEADLAMPS - AUTO HALOGEN
- INTEGRATED BLIND SPOT MIRR
- POWER MIRRORS-BODY COLOR
- WIPERS- INTERMITTENT

**INTERIOR**

- 60/40 SPLIT FOLD REAR SEAT
- A/C CLIMATE CONTROL
- BUCKET SEATS-MANUAL 6-WAY DRIVER, 4-WAY FRONT PASS
- CENTER CONSOLE W/STORAGE
- CRUISE CONTROL
- CUPHOLDERS - 4
- DUAL ILLUM VANITY MIRRORS
- FLOORMATS-1ST AND 2ND ROW
- ILLUMINATED ENTRY
- POWER LOCKS AND WINDOWS
- REAR-WINDOW DEFROSTER
- SMART CHARGING USB PORT(1)
- TILT/TELESCOPE STR COLUMN

**FUNCTIONAL**

- 1-TOUCH DOWN DRIVER WINDOW
- 12V POWERPOINT (2)
- ADVANCETRAC W/ESC
- AM/FM, MP3, 6-SPEAKERS
- COMPASS/TEMP/TRIP COMPUTER
- ELECTRONIC PWR ASST STEER
- FRONT DISC REAR DRUM BRAKES (ABS)
- MYKEY®
- REAR VIEW CAMERA
- REMOTE KEYLESS ENTRY
- SIRIUSXM® - SVC N/A AK&HI
- SYNC® WITH APPLINK™

**SAFETY/SECURITY**

- AIRBAG - DRIVER KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SIDE AIR CURTAIN
- FRT-PASS SENSING SYSTEM
- LATCH CHILD SAFETY SYSTEM
- SECURILOCK PASS ANTI THEFT
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE

(MSRP)

**EQUIPMENT GROUP 200A**

**OPTIONAL EQUIPMENT/OTHER**

|                        |           |
|------------------------|-----------|
| 6F15 AUTO TRANSMISSION | 1,095.00  |
| SELECT SHIFT (SST)     | NO CHARGE |
| 50 STATE EMISSIONS     | NO CHARGE |

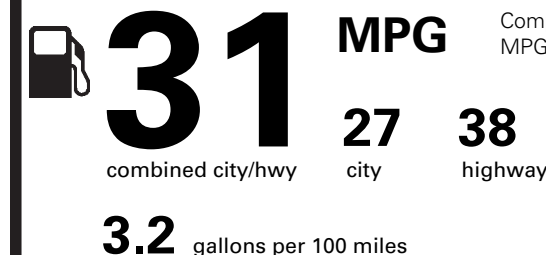
**PRICE INFORMATION**

|                               |             |
|-------------------------------|-------------|
| BASE PRICE                    | \$19,245.00 |
| TOTAL OPTIONS/OTHER           | 1,095.00    |
| TOTAL VEHICLE & OPTIONS/OTHER | 20,340.00   |
| DESTINATION & DELIVERY        | 875.00      |

**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle

**Fuel Economy**



Compact Cars range from 14 to 107 MPG. The best vehicle rates 136 MPGe.

You save **\$1,000** in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$1,150**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)**



This vehicle emits 286 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles



**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash** ★★★★★  
**Driver Passenger** ★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** ★★★★★  
**Front seat** ★★★★★  
**Rear seat** ★★★★★

Based on the risk of injury in a side impact.

**Rollover** ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236



|  |                   |                                   |   |
|--|-------------------|-----------------------------------|---|
|  | RAMP ONE          |                                   | <b>TOTAL MSRP \$21,215.00</b>   |
|  | CH4G              |                                   |   |
|  | RAMP TWO          | FINAL ASSEMBLY PLANT              | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |
|  |                   | MICHIGAN                          |   |
|  | METHOD OF TRANSP. | ITEM #: 41-B204 O/T 2             |   |
|  | CONVOY            | JC231 N RA 2X 835 000395 03 23 18 |   |



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