



**VEHICLE DESCRIPTION**  
**LINCOLN NAUTILUS** KB **L21936**

2019 AWD RESERVE  
 5-PASSENGER  
 2.7 GTDI V6 ENGINE  
 8-SPD SELECTSHIFT AUTO TRAN

EXTERIOR  
 ICED MOCHA PREMIUM COLORANT  
 INTERIOR  
 CAPPUCCINO LUXURY LTHR TRIM

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

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| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• DUAL EXHAUST SYSTEM - CHROME TIPS</li> <li>• DUAL POWER MIRRORS</li> <li>• GRILLE - SATIN ALUMINUM</li> <li>• HANDS-FREE LIFTGATE W/ FOOT ACTIVATION</li> <li>• LED TAILLAMPS</li> <li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>• REAR VIEW CAMERA W/ WASH</li> <li>• SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• AMBIENT LIGHTING</li> <li>• CABIN AIR FILTER</li> <li>• CARGO MANAGEMENT SYSTEM</li> <li>• DUAL-ZONE ELECTRONIC AUTO CLIMATE CONTROL</li> <li>• HEATED STEERING WHEEL</li> <li>• HTD/VENTILATED FRT SEATS</li> <li>• LEATHER SEATING SURFACES</li> <li>• POWER TILT/TELESCOPE STEERING COLUMN</li> <li>• PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL</li> <li>• REAR SEATS - HEATED</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• BLIND SPOT DETECTION W/CTA</li> <li>• DYNAMIC BRAKE SUPPORT-DBS</li> <li>• FORWARD COLLISION WARNING</li> <li>• LANE KEEPING</li> <li>• LED HEADLAMPS</li> <li>• LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY</li> <li>• RAIN-SENSING WIPERS</li> <li>• REVEL® AUDIO SYSTEM W/ 13-SPEAKERS</li> <li>• SYNC3® W/ VOICE ACT NAV</li> <li>• UNIVERSAL GARAGE DOOR OPEN</li> <li>• WINDSHIELD WIPER DE-ICER</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC WITH RSC</li> <li>• AIRBAGS - SAFETY CANOPY</li> <li>• AUTO EMERGENCY BRAKING-AEB</li> <li>• DUAL STAGE FRONT AIRBAGS</li> <li>• PEDESTRIAN DETECTION</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• SOS POST CRASH SYSTEM</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
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<p><b>INCLUDED ON THIS VEHICLE (MSRP)</b></p> <p><b>EQUIPMENT GROUP 300A RESERVE</b></p> <p><b>OPTIONAL EQUIPMENT/OTHER</b></p> <p>2019 MODEL YEAR</p> <p>ICED MOCHA PREMIUM COLORANT 695.00</p> <p>2.7 GTDI V6 ENGINE 2,070.00</p> <p>8-SPD SELECTSHIFT AUTO TRANS NO CHARGE</p> <p>245/50R20 A/S BSW TIRES</p> <p>LINCOLN NAUTILUS TECH PKG 1,720.00</p> <p>360-DEGREE CAMERA</p> <p>ACTIVE PARK ASSIST</p> <p>FRONT PARK AID SENSORS</p> <p>DRIVER ASSISTANCE PACKAGE 1,590.00</p> <p>.LANE KEEPING SYSTEM</p> <p>.ACC W/TRAFFIC JAM ASSIST</p> <p>.ADAPTIVE STEERING</p> <p>50 STATE EMISSIONS NO CHARGE</p> <p>20" PRM PNT/BRT MCH 10-SPK ALM</p> <p>FRONT LICENSE PLATE BRACKET NO CHARGE</p>	<p><b>PRICE INFORMATION (MSRP)</b></p> <p>BASE PRICE \$51,370.00</p> <p>TOTAL OPTIONS/OTHER 6,075.00</p> <hr/> <p>TOTAL VEHICLE &amp; OPTIONS/OTHER 57,445.00</p> <p>DESTINATION &amp; DELIVERY 995.00</p>
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	RAMP ONE		<b>TOTAL MSRP \$58,440.00</b>
	<b>RA37</b>		
	RAMP TWO	<b>RAIL</b>	 Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a> .
		ITEM #: <b>63-L433 O/T 2</b>	
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			JM041 N RD 2X 920 000142 12 04 18

**EPA DOT Fuel Economy and Environment** Gasoline Vehicle

**Fuel Economy**

**21** MPG combined city/hwy

19 city 26 highway

4.8 gallons per 100 miles

Small SUVs range from 18 to 37 MPG. The best vehicle rates 136 MPGe.

**You spend \$2,000 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$1,800**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only)** 4

**Smog Rating (tailpipe only)** 5

This vehicle emits 418 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.55 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**  
Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score Not Rated**  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	<b>Driver Passenger</b>	<b>Not Rated</b>
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Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

<b>Side Crash</b>	<b>Front seat Rear seat</b>	<b>Not Rated</b>
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Based on the risk of injury in a side impact.

**Rollover ★★★★★**  
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 2LKBL21936 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)