



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2018 NAV L 4X4 BLACK LABEL

TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

JE **L16166**

EXTERIOR
RHAPSODY BLUE
INTERIOR
YACHT CLUB THEME

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

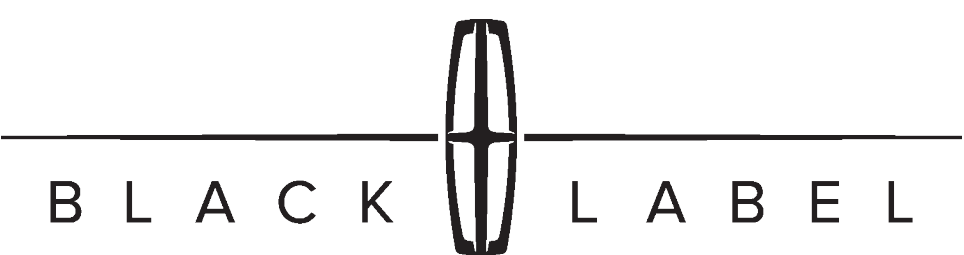
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|---|--|---|--|
| <p>EXTERIOR</p> <ul style="list-style-type: none"> • 360 CAM W/FRT & REAR WASH • CLASS IV TRAILER TOW • EASY FUEL CAPLESS FILLER • FOG LAMPS • FULL LED LIGHTING • HANDS-FREE LIFTGATE W/ FOOT ACTIVATION • ILLUMINATED LINCOLN STAR • LINCOLN APPROACH/FAREWELL ELEMENTS • POWER ILLUMINATED RUNNING BOARDS • SIDEVIEW MIRRORS PWR FOLD/ HEATED/SIGNAL/MEMORY • TRAILER SWAY CONTROL | <p>INTERIOR</p> <ul style="list-style-type: none"> • 10" LCD CENTERSTACK SCREEN • 110V INVERTER, 6 USB, AND 4 12V CHARGING PORTS • 12" CONFIGURABLE LCD INSTRUMENT CLUSTER • 2ND ROW TIP-&SLIDE SEATS • 3RD ROW POWER RECLINE • DINAMICA® SUEDED CLOTH HEADLINER • HEATED STEERING WHEEL • PANORAMIC VISTA ROOF® • TECHNOLOGY PACKAGE • UPGRADED FLOORMATS • VENETIAN LEATHER SEATING SURFACES IN ALL 3 ROWS | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> • AUDIO- REVEL® ULTIMA SYST WITH 20 SPEAKERS • ACTIVE NOISE CONTROL • ADAPTIVE SUSPENSION (CCD) • AUTO HOLD • BLIS W/CROSS-TRAFFIC ALERT • LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY • LINCOLN DRIVE CONTROL - DRIVE MODES • REMOTE START • SIRIUSXM SAT N/A AK/HI • SYNC3® W/ VOICE ACT NAV • WINDSHIELD WIPER DE-ICER • WIRELESS CHARGING PAD | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> • ADVANCETRAC WITH RSC • FORWARD AND REVERSE SENSING SYSTEM • INCLINATION SENSOR • INDIVIDUAL TIRE PRESSURE MONITORING SYSTEM (TPMS) • PERIMETER ALARM • PERSONAL SAFETY SYSTEM • SIDE IMPACT PROTECTION SYS • SOS POST CRASH SYSTEM <p>WARRANTY</p> <ul style="list-style-type: none"> • 4YR/50K MILE WARRANTY • 4YR/50K PICKUPDELIVERY SVC • 4YR/50K PREM MAINTENANCE • 6YR/70K MI POWERTRAIN WARR |
|---|--|---|--|

INCLUDED ON THIS VEHICLE	(MSRP)	
EQUIPMENT GROUP 800A		
OPTIONAL EQUIPMENT/OTHER		
3.73 RATIO E-LTD SLIP AXLE		
50 STATE EMISSIONS	NO CHARGE	
ALL WTHR LINERS 1ST/2ND ROWS	75.00	
PERFECT POSITION ST W/ACT MOTN	1,250.00	
FRONT LICENSE PLATE BRACKET	NO CHARGE	

PRICE INFORMATION (MSRP)

BASE PRICE	\$97,405.00
TOTAL OPTIONS/OTHER	1,325.00
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TOTAL VEHICLE & OPTIONS/OTHER	98,730.00
DESTINATION & DELIVERY	1,295.00
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BLACK LABEL MEMBER PRIVILEGES	NO CHARGE
4 year/50,000 Mile Premium Maintenance Plan	
Remote New Vehicle Delivery	
Remote service pickup and re-delivery (50 Mile Radius)	
Anytime car wash	
Annual detail	
Culinary Collection Membership	
Travel Collection	

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



	RAMP ONE		TOTAL MSRP \$100,025.00
	RA5R		
	RAMP TWO	FINAL ASSEMBLY PLANT	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
		KENTUCKY	
	METHOD OF TRANSP.	ITEM #: 14-B301 O/T 2	
	RAIL	JF191 N RD 2X 830 000130 06 19 18	

EPA DOT Fuel Economy and Environment Gasoline Vehicle

Fuel Economy

18

MPG

Standard SUVs range from 11 to 93 MPG. The best vehicle rates 136 MPGe.

16

city

21

highway

5.6 gallons per 100 miles

You spend

\$3,250

more in fuel costs over 5 years

compared to the average new vehicle.

Annual fuel cost

\$2,000

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

1

10

Best

3

This vehicle emits 499 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Smog Rating (tailpipe only)

1

10

Best

5

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★
Based on the risk of injury in a side impact.		
Rollover		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

L I N C O L N

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