



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

JE L20375

2018 NAV 4X4 RESERVE

TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
BLUE DIAMOND METALLIC
INTERIOR
CAPPUCCINO

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

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| <p>EXTERIOR</p> <ul style="list-style-type: none"> • 360 CAM W/FRT & REAR WASH • CLASS IV TRAILER TOW • EASY FUEL CAPLESS FILLER • FOG LAMPS • FULL LED LIGHTING • HANDS-FREE LIFTGATE W/ FOOT ACTIVATION • ILLUMINATED LINCOLN STAR ELEMENTS • POWER ILLUMINATED RUNNING BOARDS • SIDEVIEW MIRRORS PWR FOLD/ HEATED/SIGNAL/MEMORY • TRAILER SWAY CONTROL | <p>INTERIOR</p> <ul style="list-style-type: none"> • 10" LCD CENTERSTACK SCREEN • 110V INVERTER, 6 USB, AND 4 12V CHARGING PORTS • 12" CONFIGURABLE LCD INSTRUMENT CLUSTER • 2ND ROW HEATED SEATS • 2ND ROW TIP-&-SLIDE SEATS • 3RD ROW POWER RECLINE • HEATED STEERING WHEEL • HTD/VENTILATED FRT SEATS • LEATHER SEATING SURFACES • PANORAMIC VISTA ROOF® • PEDALS - PWR ADJ W/MEMORY • PWR 3RD ROW FOLD FLAT SEAT • TILT/TELESCOPE STR COLUMN | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> • ACTIVE NOISE CONTROL • ADAPTIVE SUSPENSION (CCD) • AUTO HOLD • BLIS W/CROSS-TRAFFIC ALERT • ELECTRIC PWR ASST STEERING WITH WIFI CAPABILITY • LINCOLN CONNECT - 4G MODEM • LINCOLN DRIVE CONTROL - DRIVE MODES • REMOTE START • SIRIUSXM SAT N/A AK/HI • SYNC3® W/ VOICE ACT NAV • TRI-ZONE AUTO CLIMATE CTRL • WINDSHIELD WIPER DE-ICER • WIRELESS CHARGING PAD | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> • ADVANCETRAC WITH RSC • FORWARD AND REVERSE SENSING SYSTEM • INCLINATION SENSOR • INDIVIDUAL TIRE PRESSURE MONITORING SYSTEM (TPMS) • LATCH SYSTEM • PERIMETER ALARM • PERSONAL SAFETY SYSTEM • SIDE IMPACT PROTECTION SYS • SOS POST CRASH SYSTEM <p>WARRANTY</p> <ul style="list-style-type: none"> • 4YR/50K MILE WARRANTY • 4YR/50K PICKUPDELIVERY SVC • 6YR/70K MI POWERTRAIN WARR |
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INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 300A

OPTIONAL EQUIPMENT/OTHER

CENTRAL AND SE 4X4 DISCOUNT	NO CHARGE
50 STATE EMISSIONS	NO CHARGE
HEAVY DUTY TRAILER TOW	1,865.00
.3.73 RATIO E-LTD SLIP AXLE	
SINGLE CD PLAYER	225.00
20 SPEAKERS W/SUB WOOFERS	995.00
TECHNOLOGY PACKAGE	2,640.00
PERFECT POSITION ST W/ACT MOTN	1,250.00
LINCOLN PLAY-REAR SEAT ENT	1,995.00
CARGO PACKAGE	420.00
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION

BASE PRICE	\$81,705.00
TOTAL OPTIONS/OTHER	9,390.00
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TOTAL VEHICLE & OPTIONS/OTHER	91,095.00
DESTINATION & DELIVERY	1,295.00
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TOTAL BEFORE DISCOUNTS	92,390.00
CENTRAL AND SE 4X4 DISC	- 500.00
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TOTAL SAVINGS	- 500.00

RESIDENCY RESTRICTIONS APPLY TO DISCOUNTS/SAVINGS - BASED ON CUSTOMER ZIP CODE. SEE DEALER FOR DETAILS.

TOTAL MSRP \$91,890.00

LINCOLN AUTOMOTIVE FINANCIAL SERVICES
Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.

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This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

18 MPG combined city/hwy

16 city

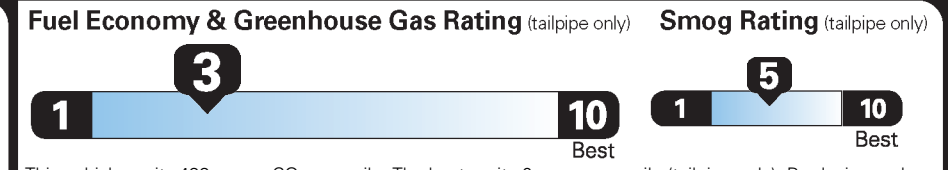
21 highway

5.6 gallons per 100 miles

Standard SUVs range from 11 to 93 MPG. The best vehicle rates 136 MPGe.

You spend \$3,250 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$2,000



This vehicle emits 499 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver Passenger ★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat Rear seat ★★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

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WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

Lincoln Protect®
Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

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Msg & Data rates may apply. Text HELP for help
www.lincoln.com/help/privacy-terms/