



VEHICLE DESCRIPTION  
**FOCUS** JL 230179  
 2018 5-DR HATCHBACK ST  
 5-PASSENGER  
 2.0L ECOBOOST ENGINE  
 6-SPEED MANUAL TRANSMISSION  
 EXTERIOR OXFORD WHITE  
 INTERIOR CHARC BLACK LTHR RECARO SEA

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

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| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>ACTIVE GRILLE SHUTTERS</li> <li>EASY FUEL CAPLESS FILLER</li> <li>EXHAUST-UNIQUE BRIGHT-TIPPED CENTER-EXIT</li> <li>FOG LAMPS</li> <li>GRILLE - BLACK</li> <li>MIRRORS -MAN-FOLD POWER W/ INTEGRATED BLIND SPOT</li> <li>REAR SPOILER, ST UNIQUE</li> <li>TURN SIGNAL INDICATORS</li> <li>WIPERS- INTERMITTENT</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>60/40 SPLIT FOLD REAR SEAT</li> <li>CENTER CONSOLE W/ARMREST</li> <li>CENTER CONSOLE W/STORAGE</li> <li>CUPHOLDERS - 4</li> <li>DUAL ILLUM VANITY MIRRORS</li> <li>FLOORMATS-1ST AND 2ND ROW</li> <li>LEATHER WRAPPED STR WHEEL W/CRUISE AND AUDIO CONTRO</li> <li>ILLUMINATED ENTRY</li> <li>POWER DOOR LOCKS</li> <li>REAR-WINDOW DEFROSTER</li> <li>TILT/TELESCOPE STR COLUMN</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>12V POWERPOINT (2)</li> <li>ADVANCETRAC W/ESC</li> <li>BRAKES, 4-WHEEL DISC/ABS</li> <li>COMPASS/TEMP/TRIP COMPUTER</li> <li>FULL-SIZE SPARE TIRE</li> <li>INTELLIGENT ACCESS W/PUSH BUTTON START</li> <li>MYKEY®</li> <li>ONE TOUCH UP/DOWN FRONT/REAR WINDOWS</li> <li>POWER STEERING W/EPAS</li> <li>REAR VIEW CAMERA</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>AIRBAG - DRIVER KNEE</li> <li>AIRBAGS - DUAL STAGE FRONT</li> <li>AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT</li> <li>AIRBAGS - SIDE AIR CURTAIN</li> <li>FRT-PASS SENSING SYSTEM</li> <li>PERIMETER ALARM</li> <li>TIRE PRESSURE MONITOR SYS</li> <li>SECURILOCK PASS ANTI THEFT</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>3YR/36,000 BUMPER / BUMPER</li> <li>5YR/60,000 POWERTRAIN</li> <li>5YR/60,000 ROADSIDE ASSIST</li> </ul> |
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INCLUDED ON THIS VEHICLE (MSRP) PRICE INFORMATION (MSRP)

<p><b>EQUIPMENT GROUP 402A</b></p> <ul style="list-style-type: none"> <li>ST2</li> <li>DUAL ZONE ELEC AIR TEMP CTRL</li> <li>BI-XENON HID HEADLAMPS</li> <li>POWER MOONROOF</li> <li>ST3</li> <li>8-WAY POWER DRIVER'S SEAT</li> <li>AMBIENT INTERIOR LIGHTING</li> <li>HEATED STEERING WHEEL</li> <li>HEATED MIRRORS</li> <li>NAVIGATION VOICE-ACTIVATED</li> <li>HEATED FRONT SEATS</li> <li>CARBON FIBER INTER ACCENT PKG</li> </ul>	<p>5680.00</p>	<p><b>BASE PRICE</b> \$25,075.00</p> <p><b>TOTAL OPTIONS/OTHER</b> 5710.00</p> <hr/> <p><b>TOTAL VEHICLE &amp; OPTIONS/OTHER DESTINATION &amp; DELIVERY</b> 30785.00 875.00</p>
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**ST Driving Experience**  
 Included with your ST purchase is a day at the ST Octane Academy\*, a performance driving experience at the Ford Performance Racing School. ST Octane Academy experience includes:

- Learning how to get the maximum performance out of your new ST
- On-Track driving sessions with Instructors
- On-Track hot laps
- Forward 180 and Parking Box exercises
- Skid Car exercises
- Timed competition on an UrbanX course

To learn more about attending/registering for the ST Octane Academy, visit [www.stoctaneacademy.com](http://www.stoctaneacademy.com)

\*Octane Academy offer covers owner participation only and must be completed within one year of vehicle purchase. Valid for original owner only. Owner is responsible for transportation to event, lodging while at event as well as any incidental expenses

RAMP ONE	RA37	MICHIGAN	TOTAL MSRP \$31,660.00
RAMP TWO	FINAL ASSEMBLY PLANT		
METHOD OF TRANSP.	RAIL	ITEM #: 53-0010 O/T 2	F666 N 6A 2X 815 000018 01 23 18

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

EPA DOT Fuel Economy and Environment Gasoline Vehicle

**Fuel Economy**

**25** MPG combined city/hwy  
 22 city  
 30 highway

Midsized Cars range from 14 to 136 MPG. The best vehicle rates 136 MPGe.

**4.0** gallons per 100 miles

**You spend \$500 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$1,450**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only)** 5 (Best)

**Smog Rating (tailpipe only)** 3 (Best)

This vehicle emits 356 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**  
 Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score ★★★★★**  
 Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	<b>Driver Passenger</b>	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	<b>Front seat Rear seat</b>	★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236



Barcode: 1FADP3L99JL230179

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Standard messaging & data plan rates may apply.

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